Supported Employment: Documentation, Billing, Regulations, and Reporting Guide

June 2018
INTRODUCTION TO OPWDD’S:

**Supported Employment: Documentation, Billing, Regulations and Reporting Guide**

**What is the purpose of this guide?**

The purpose of the “Supported Employment: Documentation, Billing, Regulations and Reporting Guide” is to provide an overview of OPWDD’s requirements for program administration and compliance. Included in this guide are updated regulations, policies and procedures, billing guidelines, sample documentation, and reporting instructions.

**Who is the audience for this guide?**

Management, direct support professionals and quality assurance staff will benefit from the information in this guide.

**How should this guide be used?**

This guide is a valuable resource for management and quality assurance staff related to SEMP service provision, billing, and documentation requirements. Management and quality assurance staff need to fully understand the regulations and policies in order for guide staff, provide quality supervision, bill for services, ensure program sustainability and implement corporate compliance tasks. This guide may also be used by direct support staff as an introduction to supported employment regulations, job expectations and performance guidelines.

**Where can I find more information about this topic?**

Information on this topic may be found at [www.opwdd.ny.gov](http://www.opwdd.ny.gov) and [www.humanservicesed.org](http://www.humanservicesed.org). Regulations and policies are subject to change. All changes and updates may be found at [www.opwdd.ny.gov](http://www.opwdd.ny.gov)
Supported Employment: 
Documentation, Billing, Regulations and 
Reporting Guidebook

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Section 1
The Vision Statement
People with developmental disabilities enjoy meaningful relationships with friends, family and others in their lives, experience personal health and growth and live in the home of their choice and fully participate in their communities.

The Mission Statement
We help people with developmental disabilities live richer lives.

Values
Values describe how we as employees of OPWDD interact with the individuals we serve, families, staff, the community and each other:

Compassion
The capacity to appreciate what others think and feel.

Dignity
The recognition of the worth of each person and the treatment of individual rights and preferences with respect, honor and fairness.

Diversity
The celebration, respect and embracing of the differences among us because these differences strengthen and define us.

Excellence
The continual emphasis on innovation, increasing knowledge, and delivering the highest quality supports and services.

Honesty
The foundation on which trust is built and truth is communicated.

Guiding Principles that frame how OPWDD conducts its business:

Put the person first - People with developmental disabilities are at the heart of everything we do, and this person-first ethic is embodied in the way we express ourselves, and in the way we conduct our business.

Maximize opportunities - OPWDD’s vision of productive and fulfilling lives for people with developmental disabilities is achieved by creating opportunities and supporting people in ways that allow for as many as possible to access the supports and services they want and need.

Promote and reward excellence - Quality and excellence are highly valued aspects of our services. Competency is a baseline. We find ways to encourage quality, and create ways to recognize and incentivize excellence to improve outcomes throughout our system.

Provide equity of access - Access to supports and services is fair and equitable; a range of options is available in local communities to ensure this access, regardless of where in NYS one resides.

Nurture partnerships and collaborations - Meaningful participation by people with developmental disabilities strengthens us. OPWDD staff and stakeholders create mechanisms to foster this participation. The diverse needs of people with developmental disabilities are best met in collaboration with the many local and statewide entities who are partners in planning for and meeting these needs, such as people who have developmental disabilities, families, not for profit providers, communities, local government and social, health and educational systems.

Require accountability and responsibility - There is a shared accountability and responsibility among and by all stakeholders, including individuals with disabilities, their families, and the public and private sector. OPWDD and all its staff and providers are held to a high degree of accountability in how they carry out their responsibilities. We strive to earn and keep the individual trust of people with developmental disabilities and their families, as well as the public trust. Creating a system of supports that honors the individual’s right to be responsible for their own life and accountable for their own decisions is of paramount importance.
OPWDD Transformation

OPWDD’s initial goals outlined five specific areas of system reform:

1. Making the system more person-centered
2. Restructuring to provide better integrated, holistic support
3. Establishing transparent and sustainable funding
4. Measuring the quality of the system based on the outcomes
5. Serving people in the most integrated settings possible
CMS GUIDANCE
SEPTEMBER 16, 2011

CAREER PLANNING CORE SERVICE DEFINITION
Career planning is a person-centered, comprehensive employment planning and support service that provides assistance to obtain competitive employment. It is a focused, time limited service engaging a participant in identifying a career direction and developing a plan for competitive, integrated employment.

PREVOCATIONAL SERVICES – CORE SERVICE DEFINITION
Services that provide learning and work experiences, including volunteer work, where the individual can develop general, non-job-task-specific strengths and skills that contribute to employability in paid employment. Services are expected to occur over a defined period of time with specific outcomes.

SUPPORTED EMPLOYMENT (SEMP) CORE SERVICE DEFINITION
The outcome of this service is sustained paid employment at or above the minimum wage in an integrated setting in the GENERAL WORKFORCE in a job that meets personal and career goals.
OPWDD EMPLOYMENT SERVICES VISION

PATHWAY TO EMPLOYMENT – DISCOVERY/CAREER PLANNING
An opportunity for an individual to participate in vocational community experiences and career planning for ONE YEAR to help determine the individual’s skills, abilities, and unique talents AND allow the individual to make informed decisions. This service was designed for individuals who need to have community experiences before competitive employment is considered.

COMMUNITY PREVOCATIONAL SERVICES
An opportunity for an individual to participate in volunteer/vocational community experiences for an EXTENDED PERIOD OF TIME to help provide the individual with experiences that prepare them for jobs that pay minimum wage in an integrated setting.

SUPPORTED EMPLOYMENT (SEMP)
Services to support an individual in obtaining or maintaining competitive employment IN THE GENERAL WORKFORCE paying at least minimum wage.
HOW CAN WE INCREASE JOB RETENTION AND REDUCE THE FACTORS THAT CONTRIBUTE TO JOB LOSS??????

REASONS INDIVIDUALS LEAVE JOBS

- Lack of Transportation: 13%
- Dissatisfaction with Job: 8%
- Layoff/Budget: 8%
- Financial Disincentive: 12%
- No Longer Wanted to Work: 16%
- Medical: 2%
- Cannot Master Skills: 18%
- Behavior Challenges: 15%
- Other: 8%
## Tools in the Tool Box

<table>
<thead>
<tr>
<th>Prevocational</th>
<th>Pathway to Employment</th>
<th>Employment Training Program (ETP)</th>
<th>Supported Employment (SEMP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prepares people for paid community employment or more independent meaningful activities for 1 year or more (transition to Pathway or ETP/SEMP)</td>
<td>Creating a Career and Vocational Plan (278 hours in 1 year) to determine if job development is the right service (transition to ACCES-VR or ETP/SEMP)</td>
<td>Discovery, job development and Intensive SEMP Services</td>
<td>Job Coaching, Job Development and Life-Long Supports on a Job</td>
</tr>
<tr>
<td>Discovery, community work experiences, volunteer opportunities and career planning</td>
<td>Discovery, community work experiences, and develop a vocational goal</td>
<td>Internship opportunity at a community business</td>
<td>Community based, competitive, integrated employment</td>
</tr>
<tr>
<td>Unpaid or Paid Work Experiences or Volunteer</td>
<td>Unpaid or Paid Work Experiences or Volunteer</td>
<td>Wages paid by OPWDD until business hires if successful</td>
<td>Paid by business at minimum wage or higher</td>
</tr>
</tbody>
</table>
Which Services Fit the Person’s Skills, Experience and Support Needs?

OPWDD Career and Employment Services Options:

<table>
<thead>
<tr>
<th>Person has no community or work experiences and no Discovery</th>
<th>Person has limited community or work experiences and no Discovery</th>
<th>Person has community and work experiences and has completed Discovery</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Pathway to Employment</td>
<td>• Pathway to Employment</td>
<td>• Employment Training Program (ETP)</td>
</tr>
<tr>
<td>• Community Prevocational Services</td>
<td>• Employment Training Program (ETP)</td>
<td>• ACCES-VR</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• SEMP</td>
</tr>
</tbody>
</table>
How Do OPWDD Employment Services Flow?

*Chart is designed for illustrative purposes only. An individual may apply for services in the order that makes sense based on individual circumstances.*
Section 2
Definition of Supported Employment

Supported employment is the provision of on-going supports to individuals to gain and maintain integrated, community based employment for which an individual is compensated at or above minimum wage, working along side of workers without disabilities.
What is Integrated Employment?

Work settings where workers with developmental disabilities have opportunities to interact with, and work alongside, co-workers who do not have disabilities are considered integrated.

If supervisors, job coaches and other staff are the only people without disabilities that workers interact with, then the setting does not meet the definition of integrated.
Person-Centered Planning with the Person and their Support Team

Implementing Discovery, Creating Community Experiences, Building Independence and Skill Development

Job Development, Job Matching, and Negotiating Training & Performance Agreements with Businesses

Job Coaching, Building Independence, Facilitating Relationships & Building Natural Supports in Community Employment


Supported Employment Process
SEMP Redesign
Amendments to 14 NYCRR Subparts 635-10, 635-12 & 635-99

FINAL REGULATIONS
Effective: July 1, 2015

- Subdivision 635-10.4(d) is amended as follows:

(d) Supported employment (SEMP) services prior to July 1, 2015. Supported employment under the HCBS waiver, is a service providing appropriate staff and/or material supports for a person obtaining or being maintained in a compensated employment setting in accordance with individual capabilities, choices and employment goals. (For SEMP provided on and after July 1, 2015, see subdivision 635-10.4(j) of this section.)

- A new subdivision 635-10.4(j) is added as follows:

(j) Supported employment (SEMP) services on and after July 1, 2015. SEMP is a person-centered employment planning and support service that provides assistance for an individual to obtain, maintain, or advance in self-employment or in competitive integrated employment in the general workforce, for which the individual is compensated at or above the state or federal minimum wage (whichever is greater). The goal of this service is sustained self-employment or competitive integrated employment at or above the state or federal minimum wage (whichever is greater) in the general workforce, in a job that meets the individual's personal and career goals.

(1) SEMP consists of the following allowable activities provided to and/or on behalf of an individual:

(i) vocational assessment;
(ii) person-centered employment planning;
(iii) job-related discovery;
(iv) job development, analysis, customization, and carving;
(v) training and systematic instruction prior to employment;

Note: New material is underlined and deleted material is in [brackets].
(vi) job placement;
(vii) job coaching, training, and planning within the work environment;
(viii) development and review of a business plan (for individuals who are pursuing self-employment or are self-employed);
(ix) transportation between activities;
(x) travel training;
(xi) development of soft skills and job retention strategies (e.g., social interaction, maintaining relationships with co-workers and supervisory personnel);
(xii) benefits support and asset development;
(xiii) career advancement services;
(xiv) other workplace support services including services that enable the individual to be successfully integrated into the job setting (e.g., development of natural supports in the work environment);
(xv) negotiating potential jobs with prospective employers on behalf of an individual;
(xvi) communication with an existing employer to review the individual's progress in meeting workforce expectations and to discuss and address any challenges the individual may have in the work environment;
(xvii) communication with family or other members of the individual's circle of support to discuss and address employment-related issues, such as management of benefits or challenges the individual may have in the work environment; and/or
(xviii) meetings and communications with staff providing other OPWDD approved services that impact an individual's ability to successfully achieve employment goals;
(xix) documentation of the delivery of SEMP services; and

Note: New material is underlined and deleted material is in [brackets].
other activities previously approved by OPWDD.

(2) SEMP may be delivered in the following two phases:

(i) Intensive SEMP. Intensive SEMP services include intensive job development and/or intensive job coaching services provided to a single individual or small group of individuals.

(a) Intensive job development services include activities that assist an individual in obtaining a job or establishing self-employment.

(b) Intensive job coaching services include initial supports that assist an individual to adjust to and maintain a job, once hired or self-employed.

(c) Intensive SEMP may be provided as:

(1) Intensive - 1, which is Intensive SEMP provided to one individual; or

(2) Intensive - 2, which is Intensive SEMP provided to a group of 2-8 individuals.

(d) Intensive SEMP can only be provided for a time-limited period in accordance with section 635-10.5 of this Subpart.

(ii) Extended SEMP. Extended SEMP services include ongoing job coaching and career development services provided to a single individual or small group of individuals who may have received up to 365 days of intensive supported employment services and who are currently employed.

(a) Ongoing job coaching services include activities to assist an individual to maintain employment.

(b) Career development services include services to assist an employed individual in obtaining a new job or a second job or in changing his or her career path.

(c) Extended SEMP may be provided as:

Note: New material is underlined and deleted material is in [brackets].
(1) Extended - 1, which is Extended SEMP provided to one individual; or

(2) Extended - 2, which is Extended SEMP provided to a group of 2-8 individuals.

(d) Extended SEMP can only be provided for a limited number of hours in accordance with section 635-10.5 of this Subpart.

(3) Self Employment. SEMP may include services and support to assist an individual to achieve self-employment, including home-based self-employment. Wages earned in self-employment may be below the state or federal minimum wage. Assistance for self-employment may include:

(i) assistance to identify potential business opportunities;

(ii) assistance to develop a business plan, including identification of potential sources of business financing, and other assistance in developing and launching a business;

(iii) identification of the supports the individual needs to operate the business; and

(iv) ongoing assistance, counseling, and guidance once the business has been launched.

(4) All staff providing SEMP services must:

(i) have at least a high school equivalency diploma or one year of work experience providing vocational or pre-vocational services to individuals with disabilities; and

(ii) complete an OPWDD approved vocational rehabilitation or supported employment training program.

(5) Supported Employment Service Delivery Plan.

(i) The service provider must develop a supported employment service delivery plan that guides the delivery of the service for each individual receiving SEMP services.

Note: New material is underlined and deleted material is in [brackets].
(ii) The plan must identify the responsibilities of the individual and the service provider necessary for delivery of the service and the achievement of the individual’s employment goals.

(iii) The plan must be documented, reviewed, and updated in accordance with section 635-99.1 of this Part.

(6) Self-Directed Services. Intensive and Extended SEMP may be provided as self-directed services to an individual who hires his or her own SEMP support staff.

- Section 635-10.5(d) is amended as follows:

(d) Supported employment (SEMP) services prior to July 1, 2015. (For SEMP provided on and after July 1, 2015, see subdivision 635-10.5(af) of this section.)

- A new subdivision 635-10.5(af) is added as follows:

(af) Reimbursement for supported employment services provided on and after July 1, 2015.

(1) General provisions.

(i) SEMP may be delivered in two phases and provided to a single individual or small group of individuals as follows:

(a) Intensive SEMP.

(1) Intensive - 1, which is Intensive SEMP provided to one individual; or

(2) Intensive - 2, which is Intensive SEMP provided to a group of 2-8 individuals.

(b) Extended SEMP.

(1) Extended - 1, which is Extended SEMP provided to one individual; or

(2) Extended - 2, which is Extended SEMP provided to a group of 2-8 individuals.

Note: New material is underlined and deleted material is in [brackets].
(ii) Reimbursement is not permitted for delivery of Intensive and Extended SEMP on the same date of service.

(iii) Reimbursement is contingent on prior approval from OPWDD for individuals who enroll in SEMP on or after July 1, 2015.

(iv) Prior approval from OPWDD is contingent on an individual's eligibility for Intensive or Extended SEMP, in accordance with paragraphs (2) and (3) of this subdivision, at the time of enrollment.

(v) Prior approval from OPWDD is not required for an individual who was enrolled in SEMP prior to July 1, 2015 and remained continuously enrolled in SEMP on and after July 1, 2015.

(2) Intensive SEMP.

(i) Reimbursement for Intensive SEMP is contingent on an individual's eligibility for services based on the following eligibility criteria:

(a) the individual has expressed an interest in competitive employment, and competitive employment is identified as a goal in the individual's individualized service plan (ISP);

(b) the individual is not employed or has been employed for less than 365 days; and

(c) the individual needs Intensive SEMP in order to obtain employment, become stabilized in employment, or achieve employment goals identified in the ISP.

(ii) Limits on hours of service and the term of service delivery for reimbursement of Intensive SEMP. Unless OPWDD authorizes an extension of the number of hours or length of the term of service, no more than 250 hours of service across 365 days can be reimbursed for an individual receiving Intensive SEMP. These limits apply whether such services are delivered to an individual (Intensive -1) or a group (Intensive - 2) or a combination of both (Intensive -1 and Intensive -2).

(iii) An individual may move between individual and group employment as needed.

Note: New material is underlined and deleted material is in [brackets].
(3) Extended SEMP.

(i) Reimbursement for Extended SEMP is contingent on an individual's eligibility for services based on the following criteria:

(a) the individual has expressed an interest in competitive employment, and competitive employment is identified as a goal in the individual’s individualized service plan (ISP);

(b) the individual is currently employed in an integrated workplace and earning at least the state or federal minimum wage (whichever is greater) or is self-employed; and

(c) the individual needs Extended SEMP in order to maintain employment and achieve employment goals identified in the ISP.

(ii) Limits on hours of service and term of service delivery for Extended SEMP. Unless OPWDD authorizes an extension of the number of hours of service, no more than 200 hours of service across a 365 day time period can be reimbursed for an individual receiving Extended SEMP. These limits apply whether such services are delivered to an individual (Extended -1) or a group (Extended - 2) or a combination of both (Extended -1 and Extended - 2).

(iii) An individual may move between individual and group employment as needed in Extended SEMP.

(4) Extension of SEMP. Intensive or Extended SEMP services may be extended with prior authorization from OPWDD.

(i) If the service provider considers that an individual needs more than 365 days of Intensive SEMP and/or additional hours of Intensive or Extended SEMP, the service provider may submit a written request to OPWDD, in the form and format specified by OPWDD, for such extension of services.

(ii) OPWDD’s decision on the extension request will be based on the following:

(a) For Intensive SEMP:

Note: New material is underlined and deleted material is in [brackets].
(1) whether the individual has recently become employed and needs an extension of Intensive SEMP services or has potential to be hired within 60 days of the scheduled completion of the Intensive SEMP phase;

(2) whether there is (or will be) a break in the provision of the SEMP service due to an individual's extended medical absence or personal hardship;

(3) whether unforeseen circumstances prevent (or will prevent) the service provider from maintaining continuous delivery of the SEMP service; or

(4) whether the extension is in the best interests of the individual.

(b) For Extended SEMP:

(1) whether changes in the individual's job responsibilities warrant additional hours of job coaching, training, and planning within the work environment;

(2) whether changes in the individual's workplace supports warrant additional hours to develop new supports in the work environment; or

(3) whether the extension is in the best interests of the individual.

(5) Unit of service. The unit of service for Intensive and Extended SEMP is one hour, which equals 60 minutes, and is reimbursed in 15-minute increments. When there is a break in the service delivery during a single day, the service provider must combine the durations of the continuous periods/sessions of each specific type of service provision for billing purposes (e.g., the durations of each Intensive -1 session provided within one day must be combined, but Intensive -1 and Intensive -2 sessions provided within one day must not be combined).

(6) Billable service time. Billable service time for Intensive and Extended SEMP is:

Note: New material is underlined and deleted material is in [brackets].
(i) time when the service provider is providing SEMP as specified in this subpart in accordance with the individual's supported employment service delivery plan; and

(ii) time when service provider is developing the supported employment service delivery plan.

(7) Restrictions on billable service time.

(i) Time spent receiving another Medicaid service must not be counted toward SEMP service time in instances when the Medicaid service is received simultaneously with one or more allowable SEMP activities (see subdivision 635-10.4(j) of this subpart) provided directly to the individual. An exception is the provision of Medicaid Service Coordination, which may be received simultaneously with all allowable SEMP activities.

(ii) If an individual is in the Intensive phase of SEMP, the individual is not eligible to receive the Pathway to Employment service because allowable activities in Intensive SEMP and the Pathway to Employment service are the same.

(8) Documentation.

(i) For an individual who was enrolled in SEMP prior to July 1, 2015 and remained continuously enrolled in SEMP on and after July 1, 2015, "monthly" SEMP identified in the individual's ISP is deemed to be "hourly" SEMP effective July 1, 2015. The service provider must identify the unit of service change in the ISP on the date of the next ISP review, or December 31, 2015, whichever is sooner.

(ii) The service provider must maintain documentation to show that an individual received SEMP services in accordance with his or her ISP and supported employment service delivery plan.

(iii) For each continuous SEMP service session, the service provider must document date of service, the service start and stop times, the ratio of individuals to staff at the time of the SEMP service provision; and the allowable activities delivered during the SEMP services session.

Note: New material is underlined and deleted material is in [brackets].
Final Regulations: SEMP Redesign
Effective Date: July 1, 2015

(iv) The service provider must maintain documentation that there is no funding available for the individual’s SEMP services from the NYS ACCES-VR (Adult Career and Continuing Education Services-Vocational Rehabilitation).

(9) Fee setting. The fees for SEMP services are in 10 NYCRR subpart 86-13.

- Subdivision 635-12.3(f) is amended as follows:

(f) The provider shall inquire whether an individual applying for services is already [receiving or also applying for] enrolled in supported employment services or applying for or enrolled in respite services. If the individual is [receiving] enrolled in supported employment services or [also] applying for or enrolled in [either or both of those] respite services, the provider shall comply with its obligations as specified in section 635-12.12(c) and/or (d) of this Subpart, as applicable.

- Section 635-12.12 is amended as follows:

Prior to July 1, 2015, the limited exception provisions in this section were applicable to individuals applying for supported employment services who met specified criteria. The limited exception is no longer permitted for individuals enrolling in supported employment services on and after July 1, 2015.

(a) The provisions of sections 635-12.2--635-12.10 of this Subpart are not applicable in the [following] circumstances in either paragraph (1) or paragraph (2) of this subdivision:

[(1) The individual is applying for or receiving supported employment services and the individual is not receiving any of the following services: Medicaid service coordination, day treatment services, the following HCBS waiver services: residential habilitation services (community (in a community residence), IRA, or family care community rehabilitation services, day habilitation services, prevocational services, or respite services; blended services or comprehensive services. In addition, at no time on or after March 15, 2010 may the individual have full Medicaid coverage and be enrolled in the HCBS waiver.]

(1) Supported employment services. The individual is enrolled in supported employment services and all of the following conditions are met:

Note: New material is underlined and deleted material is in [brackets].

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Either:

(a) the individual was enrolled in supported employment services prior to July 1, 2015, and was continuously enrolled in supported employment services with the same provider on and after July 1, 2015; or

(b) the individual was enrolled in supported employment services prior to July 1, 2015, and on or after July 1, 2015 the provider downsized or eliminated the provision of supported employment services, causing the individual to dis-enroll in that provider’s supported employment services and re-enroll in supported employment services from the same or a different provider.

The individual is not enrolled in any of the following services:

(a) Medicaid Service Coordination;

(b) day treatment services;

(c) residential habilitation provided in an individualized residential alternative (IRA), community residence (CR), or family care home;

(d) hourly community habilitation;

(e) day habilitation services;

(f) site based prevocational services;

(g) community prevocational services;

(h) respite services.

Note: This list of services previously included at-home residential habilitation, community habilitation phase II, and blended and comprehensive services, which have been discontinued.

The individual was not enrolled in the HCBS Waiver at any time on or after March 15, 2010.

Note: New material is underlined and deleted material is in [brackets].
(2) The individual is applying for or receiving respite services and the individual is not receiving any of the following services: Medicaid service coordination, day treatment services, the following HCBS waiver services: residential habilitation services (community (in a community residence), IRA, or family care community rehabilitation services, day habilitation services, prevocational services, or supported employment services; or blended services or comprehensive services. In addition, at no time on or after March 15, 2010 may the individual have full Medicaid coverage and be enrolled in the HCBS waiver.]

(2) Respite services. The individual is applying for or enrolled in respite services and all of the following conditions are met:

(i) The individual is not enrolled in any of the following services:

(a) Medicaid Service Coordination;

(b) day treatment services;

(c) residential habilitation provided in an IRA, CR, or family care home;

(d) hourly community habilitation;

(e) day habilitation services;

(f) site based prevocational services;

(g) community prevocational services;

(h) supported employment services.

Note: This list of services previously included at-home residential habilitation, community habilitation phase II, and blended and comprehensive services, which have been discontinued.

(ii) The individual was not enrolled in the HCBS Waiver at any time on or after March 15, 2010.

[(b) Providers of supported employment services and providers of respite services shall provide notice, in the form and format specified by the commissioner, to all individuals applying for or receiving such services who appear to meet the requirements for the limited exception in subdivision (a) of this section. The

Note: New material is underlined and deleted material is in [brackets].

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notice shall include information about the limited exception and the obligation of
the individual to notify the provider if he or she applies for other services. For
such individuals receiving preexisting services, the notice shall be provided by
the notice date. For such individuals applying for other than preexisting services,
the notice shall be provided prior to the receipt of services.]

(b) Notice requirements. All notices specified in this subdivision shall be in the form
and format specified by OPWDD.

(1) Respite. Providers of respite services shall notify all individuals applying
for respite services, who appear to meet the requirements for the limited
exception set forth in paragraph 635-12.12(a)(2) of this section, about the
limited exception and the obligation of the individual to notify the provider if
he or she applies for other services.

(2) Supported employment services. Providers shall notify all individuals who
are qualified for the limited exception on July 1, 2015 about the changes in
criteria for qualification for the limited exception for supported
employment. The notice must be provided to all such individuals no later
than August 1, 2015.

(c) Supported employment services--individuals applying for other services.

(1) If an individual [is applying for or receiving] enrolled in supported
employment services[,] meets [or is expected to meet] the criteria
specified in paragraph 635-12.12(a)(1) of this section, and applies for
another service specified in such paragraph, the individual and the
provider of other services receiving the application must notify the provider
of the supported employment services that such application has been
made.

(2) Prior to the receipt of the other services, the provider of the other services
and the provider of supported employment services (if the provider of
supported employment services is aware of the individual's application for
another service) shall give notice to the individual and liable parties, if
known. The notice shall be in the form and format specified by [the
commissioner] OPWDD and shall include information about the following:

(i) that the limited exception will no longer be in effect if the person
[receives] who is enrolled in supported employment services [and]
enrolls in any of the other services[,];

Note: New material is underlined and deleted material is in [brackets].
(ii) the provisions of clause 635-12.12(a)(1)(i)(b) of this section concerning individuals who were enrolled in supported employment prior to July 1, 2015 and who switch providers of supported employment on or after July 1, 2015; and

(iii) information about the obligations of the [person] individual and liable parties [that would then be required] when the individual enrolls in other services and potential consequences of failure to comply with such obligations.

(3) If the individual [begins to receive] enrolls in any of the other services in addition to the supported employment services, the limited exception is no longer in effect and the provisions of sections 635-12.2--635-12.10 of this Subpart are applicable, effective on the date the person begins to receive the other services.

(4) The obligations of the individual and liable parties to pay for the supported employment services as specified in section 635-12.6 or 635-12.7 of this Subpart starts on the date the person [begins to receive] enrolls in the other services or, if the supported employment services are preexisting services, on June 15, 2010 (if it is later).

(5) An individual who was enrolled in supported employment services prior to July 1, 2015, who is also enrolled in any of the other services specified in paragraph 635-12.12(a)(1) or (2) of this section may stop receiving the other service(s). If all of the criteria specified in paragraph 635-12.12(a)(1) or (2) of this section are met, the provisions of sections 635-12.2 through 635-12.10 of this subpart will no longer be applicable, effective the date the person dis-enrolls from all such other services. This does not apply to individuals who enroll in supported employment services on or after July 1, 2015. These individuals are not eligible for the limited exception described in this section.

(d) Respite services--individuals applying for other services.

(1) If an individual is applying for or [receiving] enrolled in respite services, meets or is expected to meet the criteria specified in paragraph 635-12.12(a)(2) of this section, and applies for another service specified in such paragraph, the individual and the provider of other services receiving the application must notify the provider of the respite services that such application has been made.

Note: New material is underlined and deleted material is in [brackets].
(2) Prior to the receipt of the other services, the provider of the other services and the provider of respite services (if the provider of respite services is aware of the individual's application for another service) shall give notice to the individual and liable parties, if known. The notice shall be in the form and format specified by [the commissioner] OPWDD, and shall include information that the limited exception will no longer be in effect if the person who is enrolled in respite services enrolls in any of the other services, and information about the obligations of the person and liable parties that would then be required and potential consequences of failure to comply.

(3) If the individual enrolls in any of the other services in addition to the respite services, the limited exception is no longer in effect and the provisions of sections 635-10.2--635-10.10 of this Subpart are applicable, effective on the date the person begins to receive the other services.

(4) The obligations of the individual and liable parties to pay for the respite services as specified in section 635-12.6 or 635-12.7 of this Subpart start on the date the person enrolls in the other services or, if the respite services are preexisting services, on June 15, 2010 (if it is later).

([e)](5) An individual who is also enrolled in any of the other services specified in paragraph 635-12.12(a)(1) or (2) of this section, as applicable, may stop receiving the other service(s). If all of the criteria specified in paragraph 635-12.12(a)(1) or (2) of this section are met, the provisions of sections 635-12.2--635-12.10 of this Subpart will no longer be applicable, effective the date the person dis-enrolls from all such other specified services.

- A new subdivision 635-99.1(v) is added as follows and existing subdivisions are re-lettered accordingly:

(v) Competitive Integrated Employment. Employment integrated in the general workforce, for which an individual is compensated at or above the state or federal minimum wage (whichever is greater), but not less than the customary wage and level of benefits paid by the employer for the same or similar work performed by individuals without disabilities.

Note: New material is underlined and deleted material is in [brackets].

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Note: New material is underlined and deleted material is in [brackets].
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## ADMINISTRATIVE DIRECTIVE

<table>
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<tr>
<th>Transmittal:</th>
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| To:         | Executive Directors of Voluntary Provider Agencies  
             Developmental Disabilities Regional Office Directors  
             State Operations Office Directors  
             Medicaid Service Coordinators and MSC Supervisors |
| Issuing OPWDD Office: | Division of Person-Centered Supports  
                             (Employment Unit) |
| Date:       | March 10, 2016 |
| Subject:    | Supported Employment (SEMP) |
| Suggested Distribution: | Providers  
                           Quality Improvement Staff  
                           Medicaid Service Coordinators (MSCs) and Supervisors  
                           Regional Office Front Door Staff  
                           Central Office Leadership Team  
                           Regional Office Front Door Staff  
                           Administrative Staff of SEMP |
| Contact:    | Ceylane Meyers-Ruff, Division of Person-Centered Supports |
| Attachments: | None |

### Related ADMs
- ADM-2015-8
- ADM-2012-01

<table>
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<tr>
<th>Releases Cancelled</th>
<th>Regulatory Authority</th>
<th>MHL &amp; Other Statutory Authority</th>
<th>Records Retention</th>
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| ADM-2015-08        | 14 NYCRR Part 635    | MHL §§ 13.07, 13.09, and 16.00  | 6 Years from Date of Service:  
                     18 NYCRR 504.3(a) |
Purpose:

Supported Employment (SEMP) services provide supports for individuals with developmental disabilities to obtain and maintain competitive employment. SEMP services have been redesigned to include new service delivery, documentation, and staff training requirements, as well as a new fee structure for provider reimbursement.

The requirements specified herein apply to SEMP services delivered to individuals who are enrolled in the Medicaid Home and Community Based Services (HCBS) waiver and to non-waiver enrolled individuals. Individuals receiving SEMP services must have expressed an interest in competitive employment or self-employment and have competitive employment or self-employment identified as a valued outcome in their Individualized Service Plans (ISPs).

In addition to the claim documentation requirements identified in this ADM, SEMP providers must continue to comply with applicable OPWDD regulations and quality standards in Administrative Memorandum #2012-01.

Background:

OPWDD amended regulations at 14 NYCRR Part 635 pertaining to the SEMP services effective July 1, 2015.

Supported Employment Services:

SEMP is a person-centered employment planning and support service that provides assistance for an individual to obtain, maintain, or advance in self-employment or in competitive, integrated employment in the general workforce, for which the individual is compensated at or above the minimum wage. The goal of SEMP service is sustained, paid, integrated employment at or above the minimum wage in the general workforce, in a job that meets the individual’s personal and career goals.

SEMP may be delivered in an Intensive Phase or Extended Phase and may be provided to a single individual or a group of two to eight (2-8) individuals.

Minimum Wage Requirement

Individuals enrolled in SEMP who are earning a wage must be compensated at or above the minimum wage. The SEMP service provider must obtain documentation when an individual is initially hired by an employer (and when the minimum wage is increased) that verifies that the salary earned is at least minimum wage. Verification may take the form of a pay stub, payroll record, hiring letter, other documentation from an employer that identifies an individual’s wage, or documentation from the Department of Labor or New York Employment Services System identifying the individual’s wage. This verification need not be updated once a service provider has it.
on file, unless the minimum wage increases. If an individual obtains a new job, the service provider is required to obtain verification that the salary for the new job is at least minimum wage.

The minimum wage requirement is not applicable to individuals who are pursuing self-employment. Wages earned in self-employment may be below the State or federal minimum wage in accordance with Department of Labor guidelines. Wage verification for individuals who are self-employed may include documentation from the Internal Revenue Service (IRS), a tax return, business financial statements, or other documentation that demonstrates that the individual is self-employed.

**Intensive SEMP Services**

Intensive SEMP services include intensive job development and/or intensive job coaching services.

**Eligibility:**

The provider is required to obtain prior approval of an individual's eligibility to receive Intensive SEMP services. An individual is eligible for Intensive SEMP if he or she has expressed an interest in competitive employment; competitive employment has been identified as a goal in his or her individualized service plan (ISP); he or she is not employed or has been employed for less than 365 days and Intensive SEMP is needed in order to obtain employment, become stabilized in employment or achieve employment goals identified in the ISP.

**Reimbursement:**

Additionally, the provider is required to obtain prior approval before billing for an eligible individual’s receipt of Intensive SEMP services. A provider can only bill for Intensive SEMP services if a request has been approved by OPWDD’s Central Office Employment Unit.

Approval of requests to bill for Intensive SEMP services will be based on a review of an individual’s previous participation in pre-employment activities, work history, volunteer experiences, and employment related discovery activities. The request must be submitted in a format prescribed by OPWDD’s Central Office Employment Unit. The request must include justification of the individual’s need for Intensive SEMP services and describe how Intensive SEMP services will assist the individual in obtaining employment. **The service provider must maintain documentation of OPWDD’s approval to bill for Intensive SEMP services.**

Intensive SEMP services are limited to 365 days from the date of enrollment or 250 hours, whichever comes first, after which time the service provider must stop billing for Intensive SEMP services, unless additional hours have been approved by OPWDD’s
Central Office Employment Unit. The service provider may deliver and bill for Extended SEMP services if the individual is employed at the conclusion of the Intensive SEMP services.

Extended SEMP Services

Extended SEMP services include ongoing job coaching and career development services. Extended SEMP services are limited to 200 hours annually unless additional hours have been authorized by OPWDD’s Central Office Employment Unit.

Eligibility:

An individual is eligible for Extended SEMP if he or she has expressed an interest in competitive employment; competitive employment has been identified as a goal in his or her individualized service plan (ISP); he or she is employed in the general workforce, in an integrated workplace; he or she is earning at least minimum wage, and Extended SEMP is needed to maintain employment or achieve employment goals identified in the ISP.

Unemployment:

If an individual receiving Extended SEMP services becomes unemployed, the service provider may continue to provide Extended SEMP services for 45 days from the date the job was terminated. During the 45-day period, the service provider may use Extended SEMP services to assist the individual in obtaining a new job. During the 45-day period, the service provider also has the option of submitting a request to OPWDD’s Central Office Employment Unit for the individual to receive Intensive SEMP services or submitting a request to the State Education Department for the individual to receive ACCES-VR services. If the individual remains unemployed after 45 days, the service provider must stop billing for Extended SEMP services.

Extensions of Intensive or Extended SEMP Services

A service provider may submit a written request to OPWDD’s Central Office Employment Unit for an extension of services beyond the limits on days and hours of Intensive or Extended SEMP services identified in this memorandum. In the event that an extension(s) is authorized by OPWDD’s Central Office Employment Unit, the extension must not exceed an additional 250 hours of Intensive SEMP services or 200 hours of Extended SEMP services in any one request. Multiple extensions can be requested by a service provider. Extensions expire within 365 days of approval at which time a new request can be submitted to OPWDD, if needed. Approval of extensions will be based on an individual’s need for additional hours and the type of employment supports needed to assist the individual in successfully obtaining or maintaining employment. The service provider must maintain documentation of the OPWDD
Central Office Employment Unit’s approval of an extension of Intensive or Extended SEMP service hours.

Group and Individual Billing

SEMP services provided to 2-8 individuals at the same time must be billed at the group fee. SEMP services provided to individuals employed on a mobile work crew or enclave are considered to be group employment services and must be billed at the group fee.

If more than one individual is employed at a work location, but none of the individuals are working as part of a group (mobile work crew or enclave), SEMP services are considered individual services and the service provider must use the individual billing fee.

Billing for SEMP Services Delivered Without the Individual Present

Some SEMP services may be delivered on behalf of an individual who is not actually present at the time of service delivery. Such services include: discussions with families about transportation to a job or benefits planning, meetings with businesses about hiring an individual, development of the SEMP Service Delivery Plan (also known as the Habilitation Plan), documentation of the delivery of SEMP services, travel to a job site to provide coaching services, etc. These services may be delivered and billed for during times when an individual may also be receiving another OPWDD service. This is not considered double billing because the individual is receiving two separate services.

Billing for Transportation (Staff Travel Time)

Transportation (staff travel time) is an allowable billable service in the Intensive and Extended phases of SEMP. Allowable travel time includes time that a job coach, job developer, employment specialist, or other staff with a similar job title travels during the day, evening, or weekend to job sites to provide SEMP services; meetings with potential and current employers, conducting vocational assessments; attending OPWDD Innovations trainings designed to enhance the quality of SEMP services, and providing other billable SEMP activities. Travel may be with or without the individual receiving SEMP services. Travel time that occurs during work hours when staff is being paid by a service provider is billable. Travel time should be billed to either an individual or group activity with specific SEMP participants identified. SEMP services provided during the evening or weekends are considered work day services.

Travel time to OPWDD’s Innovations Trainings is billable as long as the staff is being paid by the service provider during the time of the travel. Such travel must be billed using the group fee for up to five individuals. Even if the staff has a larger caseload, billing is limited to a maximum of five individuals. If more than one staff travel to an
OPWDD Innovations Training, each staff person can bill using the group fee for travel time (up to five individuals), but they cannot bill for the same individuals.

Staff travel to non-billable activities, such as travel to lunch or a destination where SEMP services are not being provided, is not considered allowable travel time.

Billing for Meetings

Time spent attending meetings with an individual or on behalf of an individual receiving SEMP services is billable. If multiple staff attend a meeting, the billing may be split between the multiple staff or billed to only one staff person.

Other Allowable Activities

14 NYCRR subpart 635-10.4(j) lists allowable activities including “other activities previously approved by OPWDD.” Service provider paid staff time spent participating in OPWDD’s Innovations in Employment Supports Trainings can be billed as “other activities”.

Such staff time must be billed using the group fee for up to five individuals. Even if the staff has a larger caseload, billing is limited to a maximum of five individuals. If more than one staff person participates in the Innovations Trainings, each staff person can bill for up to five individuals, but they cannot bill for the same individuals.

Self-Employment

SEMP may include services and supports to assist an individual to achieve self-employment, including home-based self-employment. A service provider may assist an individual in identifying potential business opportunities, developing a business plan, identifying community resources that could assist the individual in operating a business, and providing ongoing supports and assistance, as needed once the business has been created. The service provider is prohibited from staffing the business and purchasing supplies or equipment for the business.
Staff Training Requirement

Effective July 1, 2015, SEMP staff, supervisors and directors must participate in OPWDD’s Innovations in Employment Supports Trainings as required below. The service provider must maintain documentation of such training.

Staff who are hired on or after July 1, 2015, to provide SEMP services must complete 24 hours of OPWDD’s Innovations in Employment Supports Trainings within 12 months of being hired as a job coach, job developer, employment specialist, or a related employment or vocational rehabilitation job title.

Staff who provided SEMP services prior to July 1, 2015, but who have not completed 24 hours of OPWDD’s Innovations in Employment Supports Trainings must complete 24 hours of training by June 30, 2017.

Effective July 1, 2017 SEMP staff, supervisors, and directors must obtain at least six hours of continuing education in SEMP on an annual basis by participating in OPWDD’s Innovations in Employment Supports Trainings. The service provider must maintain documentation that annual continuing education requirements are met.

Self-Directed SEMP

Self-Directed SEMP may be agency supported or self-hired. If Self-Directed SEMP services are agency supported, service providers must adhere to OPWDD and Department of Health regulations related to SEMP staff salaries, staff training requirements and allowable SEMP services.

If Self-Directed SEMP services are self-hired, service providers must adhere to OPWDD SEMP training requirements and provide SEMP allowable services; however, the wages of SEMP staff are determined by the individual receiving SEMP services who has budget authority.

Billing Standards/ Restrictions on Billable Service Time:

The unit of service for SEMP is an hour. Services are billed in 15-minute increments (units), with a full 15 minutes of service required to bill a single increment (i.e., there is no “rounding up”). When there is a break in service delivery during a single day, the service provider must combine, for billing purposes, the durations of the continuous periods/sessions of each specific type of service provision for billing purposes (e.g., the durations of each individual session within a day must be combined, but a combination of individual and group sessions provided in the same day must not be combined).
**Example 1** - From 10:00am to 10:10am, a job developer meets with a potential employer about hiring an individual receiving Intensive SEMP services. Since there is no rounding up the service provider would not be able to bill for the 10 minutes.

However, if later in the same day SEMP staff meet with the individual and his or her family from 1:15pm to 1:50pm to discuss benefits planning, the service provider would document on a checklist the multiple services provided during that day and bill for a combined time of 45 minutes (3 units) at the individual fee.

**Example 2** - If three (3) individuals received a SEMP service (e.g., travel training) in a group from 9:00am to 9:30am and then individually received another SEMP service (e.g., job coaching) for one hour, the service provider would bill as follows: For the 30 minute session, the service provider would bill for each person at the group fee. For the 1 hour session, the service provider would bill for each person at the individual fee. The service provider cannot combine the 30 minute session and 1 hour session because the staff to individual ratios differed and there are separate billing codes for individual and group services.

**Example 3** - Three individuals are employed at a supermarket. Sometimes they work the same shift. Sometimes they share a job coach. The first individual is a cashier, the second individual bags groceries and the third individual stocks the shelves. Each of these jobs is an individual job placement. The service provider must bill using the individual fee.

**Example 4** - An individual is employed at a clothing store that is also a location for community prevocational services. The service provider would like to assign one staff person to support both the individual receiving SEMP services and the individual engaged in community prevocational activities. One staff person can bill for both SEMP and Community Prevocational Services, but not at the same time. If the SEMP related job coaching is provided from 10am-11am, prevocational services cannot be billed for the same time period. Separate documentation must be maintained for the SEMP and Prevocational Services.

**Example 5** - An individual receives day habilitation services on Mondays and Wednesdays and is employed at a movie theater on Tuesdays, Thursdays and Fridays. The job coach has a 30 minute meeting with the supervisor at the movie theater on a Monday to discuss new job responsibilities for the individual. The service provider may bill for SEMP services for the 30 minute meeting, even though the individual was not present when the service was delivered and even though the individual was receiving another OPWDD service at the time that SEMP service was delivered on the individual’s behalf.
Service Documentation:

The acceptable format for the service documentation supporting a provider’s billing for SEMP services includes a Checklist and Monthly Summary.

For each service session, a provider must document the SEMP services delivered using, at a minimum, the checklist prescribed by OPWDD or a checklist with all of the elements required by OPWDD.

Checklist

Required service documentation elements for the checklist are as follows:

1. Individual’s name and Medicaid number (CIN).

2. Name of the agency providing the Supported Employment (SEMP) service.

3. Identification of the category of waiver service provided. (i.e., Supported Employment or SEMP service).

4. Documentation of start and stop times. Document the service start time and service stop time for each continuous period of service provision.

5. The ratio of individual(s) to staff. (i.e., individual or: group).

6. Description of services. Each documented session must list at least one allowable service delivered in accordance with the individual’s SEMP Service Delivery Plan. The location of the service does not need to be documented.

7. The date the service was provided.

8. Verification of service provision by the staff person delivering the service. Initials are permitted if a “key” is provided which identifies the title, signature, and full name associated with the staff initials.

9. Signature of the Supported Employment staff person documenting the service and date the service was documented (or initials as referenced in item #8).
Monthly Summary

A narrative monthly summary note must include a summary of the following:

1. The implementation of the individual’s SEMP Habilitation Plan for the month;
2. A description of the individual’s vocational progress;
3. A description of some of the actions of staff to address vocational challenges;
4. A description of the individual’s response; and
5. Any issues or concerns.

The narrative monthly summary note must be completed, signed, and dated no later than the 30th day after the month of service.

Other Documentation Requirements:

In addition to the checklist and monthly summary supporting the SEMP service billing claim, the agency providing SEMP services must maintain the following documentation:

1. A copy of the individual’s ISP, developed by the individual’s Medicaid Service Coordinator (MSC) or Plan of Care Support Services (PCSS) Coordinator. For SEMP services, the following elements must be included in the ISP:
   a) Identification of competitive employment or self-employment as a valued outcome.
   b) Identification of SEMP as the service category of waiver service.
   c) Identification of the agency providing SEMP services.
   d) Specification of an effective date for SEMP services that is on or before the first date of service for which the agency bills SEMP services for the individual.
   e) Specification of the frequency for SEMP services as “hour” or “hourly.”
   f) Specification of the duration for SEMP services is “ongoing as authorized”. The service provider must not annually bill for more than 250 hours of Intensive SEMP within 365 days or 200 hours of Extended SEMP within 365 days unless an extension of days and/or additional hours have been granted by OPWDD’s Central Office Employment Unit.
2. The **SEMP Service Delivery Plan (Habilitation Plan)** developed by the agency providing SEMP services must conform to the Habilitation Plan requirements found in Administrative Memorandum #2012-01.

   a) For SEMP services, the Service Delivery Plan should clearly identify that the habilitation plan is for SEMP services (i.e., titled “SEMP Service Delivery Plan or SEMP Habilitation Plan”).

   b) The Service Delivery Plan should list all the allowable SEMP services as stated in the regulations in addition to all the Habilitation Plan requirements found in Administrative Memorandum #2010-01

   c) There is no need to identify whether an individual receives Intensive or Extended SEMP.

   d) The SEMP Service Delivery Plan must “cover” the time period of the SEMP claim.

**Records Retention:**

New York State regulations require each Medicaid provider to prepare records to demonstrate its right to receive Medicaid payment for a service. These records must be “contemporaneous” and kept for six years from the date the service was provided. 18 NYCRR 504.3(a).

All documentation specified above, including the ISP, SEMP Service Delivery Plan, and service documentation must be retained for a period of at least six years from the date the service was delivered or when the service was billed, whichever is later.

During this period of time, the service period should also retain documentation of ACCES-VR (Adult Career and Continuing Education Services-Vocational Rehabilitation) dates of closure, referral and recommendation of OPWDD services if ACCES-VR services were utilized. The service provider must maintain documentation that there is no funding available for the individual’s SEMP services from the ACESS-VR.

For additional information on the documentation requirements contact the OPWDD Office of Employment & Meaningful Community Activities at (518) 473-9697.
Minimum Wage Requirement

Individuals enrolled in SEMP who are earning a wage must be compensated at or above the minimum wage. The SEMP service provider must obtain documentation when an individual is initially hired by an employer (and when the minimum wage is increased) that verifies that the salary earned is at least minimum wage. Verification may take the form of a pay stub, payroll record, hiring letter, other documentation from an employer that identifies an individual’s wage, or documentation from the Department of Labor or New York Employment Services System identifying the individual’s wage. This verification need not be updated once a service provider has it on file, unless the minimum wage increases. If an individual obtains a new job, the service provider is required to obtain verification that the salary for the new job is at least minimum wage.
INFORMATION ABOUT THE LIMITED EXCEPTION FOR SUPPORTED EMPLOYMENT FOR INDIVIDUALS ELIGIBLE TO BE GRANDFATHERED

As of July 1, 2015, anyone enrolling in supported employment (SEMP) services, whether or not they are receiving any other services, must pay for them or have the kind of Medicaid that pays for them. However, people who are already enrolled in SEMP and qualify for the limited exception on June 30, 2015 will remain eligible for the limited exception. To qualify for the limited exception on June 30, 2015, a person must:

1) Be enrolled in SEMP services, AND

2) Not live in a residence certified by OPWDD (These residences are intermediate care facilities for persons with developmental disabilities, individualized residential alternatives (IRA), community residences or family care homes.) AND

3) Not receive any of the following services OPWDD oversees: Medicaid Service Coordination (MSC), day treatment, community habilitation, day habilitation, prevocational services, or respite services AND

4) Not be enrolled in the OPWDD Home and Community Based Services (HCBS) Waiver and not have been enrolled in the HCBS Waiver at any time after March 14, 2010.

The limited exception means that a person can continue to receive SEMP services without applying for Medicaid and the HCBS Waiver and without being billed for the services. Individuals who are eligible for the limited exception on June 30, 2015 will be considered “grandfathered” under the limited exception for SEMP.

The limited exception will end if:

1) the person receives other services. The limited exception will end if the person moves into an ICF/DD, IRA, community residence or family care home, or if the person starts to receive MSC, day treatment, community habilitation, day habilitation, prevocational services, or respite services.

The limited exception will end on the date the other services begin.

2) the person enrolls in Medicaid coverage that pays for SEMP services and also enrolls in the HCBS waiver. However, in this case the person will not have to pay for SEMP services because Medicaid will pay for them.

3) the person is no longer enrolled in SEMP services with the provider from which they were receiving SEMP on 6/30/2015 and is enrolled in SEMP services with another provider on 7/1/2015 or any time after. This does not apply if the change is the result of provider actions: one provider assuming operation or control of the other provider’s operations and programs; a merger or consolidation of providers; or the original provider downsizing or eliminating the provision of the service for any reason.

If the limited exception ends, the person must have the kind of Medicaid that pays for the services or someone must pay for the services. If the limited exception ends because the person started to receive another service, the person can become eligible for another limited exception by dropping the other service. However, the person permanently loses his or her limited exception if he or she gets the kind of Medicaid that pays for SEMP services and enrolls in the HCBS Waiver or if he or she changes to another SEMP provider on or after 7/1/2015 because of provider actions.
Self-Employment

SEMP may include services and support to assist an individual to achieve self-employment, including home-based self-employment. Wages earned in self-employment may be below the state or federal minimum wage. Assistance for self-employment may include:

(i) assistance to identify potential business opportunities;

(ii) assistance to develop a business plan, including identification of potential sources of business financing, and other assistance in developing and launching a business;

(iii) identification of the supports the individual needs to operate the business; and

(iv) ongoing assistance, counseling, and guidance once the business has been launched.
Self-Directed Supported Employment Services  
Date Issued: March 1, 2016

Approved Self-Direction Budgets

For individuals with Self-Direction budgets that include Supported Employment (SEMP) hours (including those above the 450 annual maximum – i.e., 250 Intensive SEMP hours and 200 Extended SEMP hours) and were authorized prior to the date of this document, these budgets can remain as such. They have been approved by the DDRO and OPWDD’s Central Office.

DDRO Review

For all individuals with Self-Direction budgets requesting SEMP services (effective on or after the date of this document), DDRO Self-Direction Liaisons will do a thorough review to ensure that:

- The individual has previously participated in pre-employment services through Community Pre-Vocational Services, Pathway to Employment, Employment Training Program (ETP), community volunteer or high school internship experiences.
- If the individual requesting SEMP has not met the above criteria, he/she should be advised to pursue pre-employment activities, which can be budgeted under direct provider purchased (DPP) services.
- Documentation that the individual was served by ACCES-VR or denied those services is submitted with his/her budget if the individual does not have a job and is requesting Intensive SEMP.

Once the DDRO Self-Direction Liaison confirms that other employment services were pursued, a SEMP request must be submitted to the Central Office Employment and Meaningful Activities Unit by the individual, his/her designee or Support Broker. This request must be submitted and approved prior to budget approval.

Self-Hired SEMP Staff

Individuals who are not currently employed must utilize intensive SEMP. Individuals who are employed must use Extended SEMP. Self-Hired SEMP staff must attend all employment trainings required by OPWDD (i.e., Innovations Training).

Individuals who choose to self-direct with budget authority can self-hire SEMP staff and set staff wages. If it is necessary to exceed more than 250 hours of Intensive SEMP Services or 200 hours of Extended SEMP Service, additional hours may be used without prior approval as long as the amount of additional hours does not exceed the following formula: Maximum Allowed SEMP hours x Regional Hourly Fee. If the amount of additional hours exceeds this amount and triggers the need for the individual to revise their self-directed budget, the extension of
additional hours requires prior approval from the DDRO Self-Direction Liaison. As part of the budget revision process the DDRO Self Direction Liaisons will consult with the Central Office Employment Unit.

Self-Hired SEMP requests will be reviewed by the Central Office Employment and Meaningful Activities Unit, the DDRO Self-Direction Liaison and then by Central Office’s Fiscal Reporting and Data Analysis Unit (formerly known as Rate Setting) for final review and approval.

**Agency Supported Self-Directed and Direct Provider Purchased SEMP**

For individuals who receive Agency Supported SEMP or Direct Provider Purchased SEMP, current SEMP rules apply, even if the individual has a self-direction budget.

For example, 250 hours of Intensive SEMP or 200 hours of Extended SEMP (as well as extensions) must still be approved by the Central Office Employment Unit.
Agreement Letter
OPWDD and ACCES-VR
For Pathway to Employment, Employment Training Program (ETP) and Prevocational Services

This letter establishes an agreement between the Office for People with Developmental Disabilities (OPWDD) and the New York State Education Department Office of Adult Career and Continuing Education Services (ACCES-VR), collectively the parties. The parties are in agreement that OPWDD eligible individuals participating in Pathway to Employment, Employment Training Program (ETP) or Prevocational Services are better served by OPWDD, at this time, rather than intensive ACCES-VR supported employment or other vocational rehabilitation services.

The parties understand that there are OPWDD individuals receiving Pathway to Employment, Employment Training Program or Prevocational Services who need extreme levels of support to engage in work activity. Most individuals participating in Pathway to Employment, Employment Training Program or Prevocational Services are OPWDD eligible individuals who have very limited employment and vocational experiences and are in need of exposure to community volunteer or work experiences, extensive career planning services, and work readiness classes. Traditionally, these individuals have been enrolled in other OPWDD programs such as day habilitation which have precluded individuals from participating in employment services.

Based on a review of specific program characteristics and the program needs of the individuals who will be participating in Pathway to Employment, Employment Training Program or Prevocational Services, ACCES-VR has determined, and the parties agree with the use of the following criteria in order to distinguish between individuals to be served by Pathway to Employment, Employment Training Program or Prevocational Services and those who will be served by ACCES-VR:

- Pathway to Employment, Employment Training Program or Prevocational Services will provide services to OPWDD eligible individuals who have expressed an interest in employment but who are limited to working for short periods of time.

- Pathway to Employment, Employment Training Program or Prevocational Services will provide services to individuals who, due to their support needs, will require a highly intensive set of program, behavioral, transportation and/or other supports that exceed what is suitable through ACCES-VR intensive supported employment.

- Pathway to Employment, Employment Training Program or Prevocational Services participants will require a longer period of program, behavioral and/or other supports to develop their work capacity before it can be determined that the individuals are able to achieve employment.

As determined by OPWDD, individuals meeting these descriptions may be considered for enrollment in Pathway to Employment, Employment Training Program or Prevocational Services without first utilizing services provided by ACCES-VR.
The parties agree that OPWDD will work with providers to assure that any individual participating in Pathway to Employment, Employment Training Program or Prevocational Services is encouraged and/or assisted to apply for ACCES-VR services when it is indicated that the individual's circumstances are no longer in alignment with the criteria set forth above. ACCES-VR services may be used to assist the individual achieve an integrated employment outcome.

The parties agree that upon enrollment in Pathway to Employment and receipt of 200 hours of pre-employment service, the service provider will complete the appropriate sections of the ACCES-VR Review form and the OPWDD Discovery Report, including a preliminary vocational plan. ACCES-VR designated staff will review the OPWDD Discovery Report, including the preliminary vocational plan, and complete the response section on the ACCES-VR Review form. The completed review form and appropriate feedback will be returned to the provider. Such feedback may include comments on the preliminary vocational plan.

ACCES-VR will work closely with the OPWDD to assure that any individuals who participate in Pathway to Employment, Employment Training Program or Prevocational Services can apply for and participate in vocational rehabilitation services provided through ACCES-VR when it is intended that those vocational rehabilitation services will enable the individual to pursue an integrated employment outcome as defined in Title I of the Rehabilitation Act and by its implementing regulations.

To ensure that individuals with the most significant disabilities are offered supported employment services when appropriate, the parties will review this agreement annually.

This agreement becomes effective immediately upon the signatures of the parties. This agreement does not replace other State agency agreements which are in effect. It simply clarifies and extends collaborative efforts between the agencies in regard to supported employment initiatives.

This agreement is subject to modification at the request of either party. Such modifications will be mutually agreed upon and become effective immediately upon the signatures of the parties.

Elizabeth Berlin
Executive Deputy Commissioner
State Education Department

Date

Kerry Delaney
Acting Commissioner
Office for People with Developmental Disabilities

Date
Section 3
Quality Indicators for Supported Employment Management

Program Managers designate caseloads based on individuals’ support need hours and staff skills. Program Managers assign people to caseloads based on individual support need hours and staff skills. For example, one staff may support a person at their job site while another staff may complete career assessments with the same person outside of work. Each person has trained back up staff in case of illness or staff vacancies.

Program Managers regularly schedule training opportunities for Employment Specialists. Program Managers assure that Employment Specialists have completed the required supported employment trainings within the first year of employment and on-going required training thereafter (at a minimum).

Program Managers communicate work performance expectations, progress and outcomes. Supervisors hold regular team and individual staff meetings to discuss progress, share leads, troubleshoot, schedule services, prioritize workload, develop creative solutions, share outcome data, enhance workplace camaraderie and collaboratively develop goals to improve program performance.

Program Managers track schedules, billing hours and documentation in order to maintain program sustainability. Program Managers develop tracking systems to assure that scheduled hours equal billable services, which are documented in a timely and accurate manner. Program Managers work with staff to develop specific, billable contingency tasks for cancellations.

Program Managers build relationships with the local business community. Program management are actively involved with the local business community through membership to business associations and/or business networking committees.

Program Managers hire qualified Job Developers/Employment Specialists and develop creative back-up staffing resources. Program Managers hire Job Developers/Employment Specialists with strong communication skills, instructional skills, analytical skills and business compatibility. Program Managers develop back up staffing resources utilizing creative strategies such as hiring part-time staff, cross-training other program staff (such as Pathway to Employment staff), relief staff, job sharing, interns, and other strategies to quickly fill staff vacancies and scheduling gaps, as needed.

Program Managers develop and implement job retention strategies. Program Managers develop and implement job retention activities such as regular employee appraisals, mentor programs, employee recognition, employee gatherings, celebrating employee milestones, training opportunities, salary enhancements for extra responsibilities, team work, maximizing each person’s strengths, team building, small teams to support each other, flexible schedules, etc.
# Quality Indicators for Discovery

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Discovery is conducted prior to job development.</td>
<td>The person, employment specialist and support team implement the discovery process and develop an employment plan PRIOR to starting job development.</td>
</tr>
<tr>
<td>Discovery involves comprehensive inquiry.</td>
<td>Discovery involves comprehensive information gathering, interviews, observations, work history review, interest assessments, etc.</td>
</tr>
<tr>
<td>Discovery includes active, work-related experiences in community settings.</td>
<td>The employment specialist works with the team to develop and support the person at various community-based, employment-related situational assessments. The experiences are varied and based on the person’s interests and proposed job match criteria. The real life job experiences test the information gleaned from the inquiry process.</td>
</tr>
<tr>
<td>Discovery information is carefully analyzed to create an employment plan.</td>
<td>Discovery is completed using all methods available within a reasonable timeframe. The information gathered is carefully analyzed to create a job development/job match plan and recommendations for additional skills development.</td>
</tr>
<tr>
<td>Discovery includes support team planning and decision making.</td>
<td>The support team collaboratively implements discovery tasks and shares information learned on a regular basis. The person and their support team are involved in the final decision making and development of the employment plan.</td>
</tr>
<tr>
<td>The support team engages in financial planning with the person.</td>
<td>The support team engages in financial planning with the person including the effects of employment on SSI, SSA, medical benefits, housing subsidies, food stamps, retirement, etc.</td>
</tr>
</tbody>
</table>
# Quality Indicators for Job Development

<table>
<thead>
<tr>
<th>The person and their support team are involved in job development planning.</th>
<th>The job development plan involves the person and their support team and is based on comprehensive discovery outcomes.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business contacts and initial networking tasks are shared with the team.</td>
<td>The job development plan includes business contacts familiar to the person and their support team, targeted businesses in the community, as well as specific timelines and communication agreements.</td>
</tr>
<tr>
<td>Alternative job possibilities are identified.</td>
<td>The job development plan also includes alternate job possibilities in case the initial job search is not fruitful.</td>
</tr>
<tr>
<td>Job development activities clearly match the person’s career/vocational plan.</td>
<td>Job development contacts are consistent with the job seekers’ choices, strengths, skills, and other job match variables, not based solely on the local job market.</td>
</tr>
<tr>
<td>Job developers seek to understand business needs in order to develop successful job matches.</td>
<td>Job developers utilize various strategies and follow up activities to build relationships with businesses, understand business needs, and communicate regularly with businesses, which over time results in strong job matches.</td>
</tr>
<tr>
<td>Job developers are familiar with various employment options and develop creative employment solutions.</td>
<td>Creative employment options or customized employment solutions such as job sharing, job restructuring, job carving, self-employment, etc. are explored for persons with significant challenges to employment.</td>
</tr>
</tbody>
</table>
Quality Indicators for Job Coaching

Employment Specialists are trained and evaluated in the provision of quality job coaching supports.

• Employment Specialists attend required trainings and perform competently in job task and interpersonal skill instruction. Employment specialists utilize various instructional techniques based on the supported employee’s learning style and targeted job requirements.

Employment training plans have measureable outcomes and clear instructional strategies to meet job performance criteria.

• Based on the learning through Discovery, Employment Specialists develop training plans, job performance criteria, natural supports, projected fading timeframes and accommodations collaboratively with the business’ management. Interpersonal skill training may be developed both on and off the job by the employment specialist or other appropriate services.

Job coaching is focused on building independence and natural supports.

• Employment Specialists promote and facilitate worker independence, natural supports, job accommodations and responsive communication between the person and their supervisor/coworkers.

Employment Specialists intentionally build positive relationships at work.

• Employment Specialists facilitate strong coworker and supervisor relationships including participation in the formal and informal work culture. Employment Specialists provide interpersonal skill training both on and off the job.

Employment Specialists meet regularly with work supervisors to evaluate the employee’s performance and job coach services.

• Employment Specialists regularly evaluate and adjust training and supports based on worker performance and employer feedback. Employment Specialists work with the person to understand and perform to the supervisor’s expectations. Periodic meetings are scheduled with the supervisor to carefully evaluate job coach supports and the person’s performance (not just on the fly communication)

Employment Specialists communicate and plan regularly with the person and their support team.

• Employment Specialists work collaboratively with the person and his/her support team to provide outside work supports and to participate in person-centered planning activities.
Employment Specialists provide on-going, job-related supports, as agreed upon with the business.

Employment Specialists provide on-going support to assist the employee in participating in workplace culture.

Employment Specialists periodically evaluate work performance with employer feedback.

Employment Specialists regularly communicate with the person and their support team.

Employment Specialists assist the person with their evolving career goals.

- Employment Specialists visit the jobsite regularly based on agreements with the business’ management after the person has met the job requirements at the highest level of independence possible.

- The Employment Specialist works collaboratively with the business’ management to assist the person in building relationships, participating in the work culture, learning new skills and meeting the supervisor’s expectations. The Employment Specialist assists the person in participating in the business’ human resource process and benefits.

- Employment Specialists regularly evaluates and adjusts training and supports based on worker performance and employer feedback. Periodic meetings are scheduled with the supervisor to carefully evaluate job coach supports and the person’s performance (not just on the fly communication).

- The Employment Specialist regularly communicates with the person and their support team regarding progress and work challenges. External employment supports such as transportation, public benefits, health/safety, community participation, interpersonal skill development are addressed regularly as they may impact the person’s work performance.

- Employment Specialists continue to actively participate in the person’s career planning and career development. Employment Specialists work with the person and their support team to pursue work-experiences, education and other pre-requisites related to career goals.
SEMP Staff Requirements

• Staff have at least a high school equivalency diploma or one year of work experience providing vocational or pre-vocational services to individuals with disabilities;
SEMP Training Requirements

SEMP staff, supervisors and directors must complete at least 24 hours of OPWDD’s Innovations in Employment Supports Training sessions. The service provider must maintain documentation that SEMP staff have received training.

For staff who are hired after July 1, 2015:

24 hours of OPWDD’s Innovations in Employment Supports Trainings must be completed within 12 months.

For staff who have provided SEMP services prior to July 1, 2015:

24 hours of OPWDD’s Innovations in Employment Supports Training, the training must be completed by June 30, 2017.

SEMP staff, supervisors and directors:

must annually obtain at least 6 hours of continuing education in supported employment by participating in OPWDD’s Innovations in Employment Supports Trainings.

OPWDD Central Office may grant an exception to the training requirement under an extenuating circumstance.
New York State OPWDD is pleased to offer the Innovations in Employment Supports training series at locations across the state. The series is designed to give staff an opportunity to enhance their skills to better support individuals with developmental disabilities through person-centered plans that focus on meaningful activities and employment opportunities.

- Introduction to Employment
- Discovery
- Pathway to Employment
- How to Deliver Work Readiness
- Beyond Discovery
- ETP 101
- Creating Connections (Job Development)
- Advanced Job Coaching Skills

Calendar and Registration Online at: [http://humanservicesed.org](http://humanservicesed.org)

For questions you can email: innovations@humanservices.org
How many staff will you need?

- What are each person’s specific support needs (assess periodically)
- How many staff will I need to provide supports?
- How many people do I project serving each year?

<table>
<thead>
<tr>
<th>SEMP ENROLLED AND AUTHORIZED Name</th>
<th>Location</th>
<th>Mon</th>
<th>Tue</th>
<th>Wed</th>
<th>Thurs</th>
<th>Friday</th>
<th>Coaching Travel Time</th>
<th>Documentation/Phone</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>John Smith</td>
<td>Green Street</td>
<td>0</td>
<td>4</td>
<td>4</td>
<td>4</td>
<td>0</td>
<td>3</td>
<td>2</td>
<td>17</td>
</tr>
<tr>
<td>Temesha Anderson</td>
<td>Albany Street</td>
<td>3</td>
<td>4</td>
<td>4</td>
<td>2</td>
<td>1</td>
<td>4</td>
<td>1</td>
<td>19</td>
</tr>
<tr>
<td>Mary Jones</td>
<td>Lark Street</td>
<td>6</td>
<td>3</td>
<td>4</td>
<td>2</td>
<td>6</td>
<td>6</td>
<td>3</td>
<td>30</td>
</tr>
<tr>
<td>Jonathan Jones</td>
<td>Central Avenue</td>
<td>2</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>1</td>
<td>2</td>
<td>1</td>
<td>10</td>
</tr>
<tr>
<td>Anne Gifford</td>
<td>Western Avenue</td>
<td>1</td>
<td>6</td>
<td>0</td>
<td>2</td>
<td>1</td>
<td>4</td>
<td>2</td>
<td>16</td>
</tr>
<tr>
<td>Maria Lopez</td>
<td>Lark Street</td>
<td>0</td>
<td>2</td>
<td>0</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>3</td>
<td>11</td>
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<tr>
<td>Allen Harding</td>
<td>Crossgates Mall</td>
<td>13</td>
<td>0</td>
<td>0</td>
<td>13</td>
<td>0</td>
<td>5</td>
<td>1</td>
<td>30</td>
</tr>
<tr>
<td>Linda Smith</td>
<td>Colonie Center</td>
<td>4</td>
<td>1</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>4</td>
<td>1</td>
<td>14</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td>28</td>
<td>22</td>
<td>14</td>
<td>27</td>
<td>12</td>
<td>29</td>
<td>14</td>
<td>147</td>
</tr>
</tbody>
</table>
How to develop staffing structures?

- Can I hire part-time or full-time staff with *specialty skills* to supplement regular staff (job development, benefits planning, assessment, employment-related skills training)?
- How can I create caseloads based on geographical, support needs, time of day and other efficiencies?
- Who are the back up staff for each person served?
- Are staff cross trained in all Employment Services?
- How do I schedule for days off, training, staff leaving the job, etc.
- Is management able to bill for some services?
# Staff Schedule

Tamika’s Schedule

<table>
<thead>
<tr>
<th>Mon</th>
<th>Tues</th>
<th>Wed</th>
<th>Thurs</th>
<th>Fri</th>
<th>Sat</th>
<th>Sun</th>
</tr>
</thead>
<tbody>
<tr>
<td>9-10:30</td>
<td>9-12 Update Discovery - Rafael</td>
<td>9-11 Social Security office w Bob</td>
<td>9-9:30 Angela - Phoenix Insurance</td>
<td>9-10:30 Bob - Home Depot</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11-1 Carol - Stewarts</td>
<td>12-12:30 lunch</td>
<td>11-1 Carol - Stewarts</td>
<td>10 – 12 Review stress mgt with Carol</td>
<td>11-1 Carol - Stewarts</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1-1:30 lunch</td>
<td>12:30-2 Set up work experiences for Rafael</td>
<td>1-1:30 lunch</td>
<td>12-12:30 lunch</td>
<td>1-1:30 lunch</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2-4 Carol Stewarts</td>
<td>2-5 Documentation, phone calls and Monthly Summaries</td>
<td>2-4 Carol - Stewarts</td>
<td>1:30-3 Staff Meeting</td>
<td>1-2 Lester - Agway</td>
<td></td>
<td>4-9 pm Bob Home Depot Staff Mtg</td>
</tr>
<tr>
<td>4-5 office - documentation</td>
<td></td>
<td>4-5 office - documentation</td>
<td>3-4 schedule/calls/documentation</td>
<td>2-3 Luanne - Cost Co</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Contingency Tasks** – Discovery with Bob, Customer Satisfaction surveys with businesses, set up work experiences for Bob
Staff Schedules

Some providers schedule staff while others allow staff to create their own schedules. However, management should have access to all schedules.

Staff schedules are used for:
1. Planning tasks and activities in a coordinated, purposeful manner
2. Scheduling unexpected staff time off
3. Rescheduling activities when crisis or unexpected events arise
4. Measuring staff efficiency
5. Tracking scheduled services versus services provided
6. Staff supervision
7. Back up audit or quality assurance tools
SEMP Enrollment Process

- Does the person have established **OPWDD eligibility**? *If not, apply.*
- Does the person have **Medicaid**? *If not, apply.* (If the person is not eligible for Medicaid and SEMP is the only service they are requesting, are they eligible for limited exception?)
- Is the person in **OPWDD HCBS Wavier**? *If not, apply.*
- Assist the person in applying for SEMP services through **OPWDD’s Front Door**.
- Identify a SEMP agency (Can begin to interview SEMP agencies early in the process if the person is likely to be approved).
- Assist the person in applying for ACCES-VR services (or identify a SEMP agency that may also be able to assist the person in applying).
- OR if the person needs additional work experience and ACCES-VR does not have an option, you may consider applying for the Employment Training Program (ETP).
FRONT DOOR
Contact your DDRO to enter OPWDD’s Front Door

Get Information
First you will learn about OPWDD and the process to get services.

Eligibility Determination
To access most OPWDD supports and services, you will need to qualify for:

1. OPWDD services, by proving you have a developmental disability
2. Medicaid services, by meeting eligibility requirements for Medicaid
3. HCBS Waiver services, through an evaluation of your level of need

You will gather information and work with an eligibility coordinator for the determination to be made.

Qualify*
*Qualifying for eligibility is not guaranteed

Individualized Service Plan
Contains selected services and providers
Developed with the help of a service coordinator and/or provider agency

Learning and Planning
Assessment and Discussion of services through your DDRO

Services & Support Cycle
An ongoing process of evaluation of service effectiveness as goals are met and new needs are identified.

Evaluation
of effectiveness of services and personal satisfaction

Outcomes
Goals
Health
Happiness

Services are Provided
Employment Training Program (ETP)

The Employment Training Program provides opportunities for individuals with developmental disabilities to gain real work experience and attend job readiness classes to build success. The goal of the ETP internship is to assist individuals in obtaining employment in the community and earning at least minimum wage at the completion of the internship.

The Employment Training Program (ETP) wages are funded through New York State OPWDD and support services are funded by SEMP fees. ETP offers individuals an opportunity to participate in the following services:

- Application is submitted
- Brief Discovery (unless completed in Pathway)
- PAID internship at a community business that, if successful, leads to being employed by that business
- Job Coaching
- Job Readiness Training

for a time-limited period leading to paid employment in an integrated job earning at least minimum wage. After ETP, if employed, the person will continue be supported through Extended SEMP services.
Benefits Advisement

As individuals earn wages and begin employment, it is imperative that the person and his/her support team select a support person to assist with benefits management. Everyone who is working and receiving Supplemental Security Income (SSI), Social Security Disability Insurance (SSDI), food stamps, or other benefits must contact Social Security to report earnings.

Each person may be receiving benefits such as SSI, SSDI, Food Stamps, Medicaid or other benefits. **Contact your social security or benefits administrator** to report wages. The employee may be asked to copy pay stubs to submit. This is document is not a substitute for Benefits Advisement.

For more information to begin the benefits planning process, please contact the New York attached) to assist in calculating benefits. In addition, you can visit [www.opwdd.ny.gov](http://www.opwdd.ny.gov) under Resources-Benefit Information.

**It is recommended that each person and their support team review the effects of wages earned on the following:**

1. **Current Monthly Benefit Amounts received are as follows:**

   SSI
   
   SSDI
   
   Section 8
   
   Food Stamps
   
   Other:
   
   Current Total:

As of September 2017, individuals receiving Social Security Disability Insurance (SSDI) and their representative payees may use [my Social Security](http://www.socialsecurity.com) to report wages online. We plan to make this functionality available to SSI recipients in a future release. In the meantime, SSI recipients can still use the automated toll-free SSI Telephone Wage Reporting system or the free SSI Mobile Wage Reporting smartphone app to report wages.
What’s New in Social Security for 2018?

In 2018, the **Substantial Gainful Activity (SGA)** amount increased from $1,170 to $1,180 for non-blind individuals and from $1,950 to $1,970 for blind individuals.

The monthly earnings amount that we use to determine if a month counts for the Trial Work Period month increased from **$840 to $850 per month in 2018**.

**In 2018, the Supplemental Security Income (SSI) Federal Benefit Rate (FBR) increased from $735 to $750 per month for an eligible individual and $1,103 to $1,125 per month for an eligible couple.**

**In 2018**, the amount of earnings that will have no effect on eligibility or benefits for SSI beneficiaries who are **students increased from $7,200 to $7,350 a year. The amount of earnings that we can exclude each month, until we have excluded the maximum for the year, increased from $1,790 to $1,820 a month.**

**For 2018**, the monthly **Medicare Part A Hospital Insurance Base Premium is $422 and the 45 percent Reduced Premium is $232. The Part B Supplemental Medical Insurance monthly base premium is $134.00** (or higher depending on your income). However, most people who get Social Security benefits will pay less than this amount. This is because the Part B premium is more than the cost-of-living increase for 2018 Social Security benefits. If you pay your Part B premium through your Social Security benefit, you’ll pay less ($130 on average). Social Security will tell you the exact amount you will pay for Part B in 2018. For more information, see link for “**How much does Part B cost?**”: [www.medicare.gov/your-medicare-costs/part-b-costs/part-b-costs.html](http://www.medicare.gov/your-medicare-costs/part-b-costs/part-b-costs.html).

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NEW YORK STATE PUBLIC BENEFITS & EMPLOYMENT RESOURCES

Cornell University

http://www.yti.cornell.edu/projects/promise

NY Makes Work Pay

http://www.nymakesworkpay.org
http://nymakesworkpay.org/r-webinars.cfm#OPWDD
http://www.nymakesworkpay.org/docs/Guide_FAQ.pdf
http://www.nymakesworkpay.org/docs/Guide_SSI.pdf
http://www.nymakesworkpay.org/docs/Guide_SSA.pdf

Work Incentives Planning & Assistance (WIPA)

<table>
<thead>
<tr>
<th>WIPA Provider</th>
<th>Phone</th>
<th>Address</th>
<th>Service Area(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abilities Inc.</td>
<td>(516) 465-1400</td>
<td>201 I.U. Willets Road, Albertson, NY 11507, web: <a href="https://www.viscardicenter.org/services/ssi-ssdi-benefits-planning">https://www.viscardicenter.org/services/ssi-ssdi-benefits-planning</a></td>
<td>Queens and Long Island (Nassau, Suffolk), and Westchester County, New York</td>
</tr>
<tr>
<td>Goodwill of Greater NY and Northern NJ</td>
<td>(718) 728-5400</td>
<td>4-21 27th Ave. Ste. 1, Astoria, NY 11102, web: <a href="https://www.goodwillnynj.org/what-we-do/services-people-disabilities">https://www.goodwillnynj.org/what-we-do/services-people-disabilities</a></td>
<td>Richmond (Staten Island) and Kings counties, New York</td>
</tr>
<tr>
<td>Neighborhood Legal Services Inc.</td>
<td>(716) 847-0650</td>
<td>237 Main St. Ste. 400, Buffalo, NY 14203, web: <a href="http://nls.org/AboutUs/Services">http://nls.org/AboutUs/Services</a></td>
<td>Western New York, including the cities of Buffalo, Rochester, Ithaca, and Niagara Falls</td>
</tr>
<tr>
<td>Resource Center for Independent Living Inc.</td>
<td>(315) 797-4642</td>
<td>PO Box 210, Utica, NY 13501, <a href="https://www.rcil.com/employment-services/wipa-brochure">https://www.rcil.com/employment-services/wipa-brochure</a></td>
<td>Eastern counties of Upstate New York, including the cities of Kingston, Albany, Schenectady, Oneida, and Lake Placid</td>
</tr>
</tbody>
</table>

Social Security Resources:

https://www.ssa.gov/ny/win-liaisons.htm
https://www.ssa.gov/work/WIPA.html
The Work Incentives Technical Assistance Line

1-888-224-3272

The Work Incentives Technical Assistance (TA) Line provides information on Supplemental Security Income (SSI) and Social Security Disability (SSDI) rules and how work affects benefits. Anyone can call our line for general information, whether you are a person with a disability, a parent, a friend, a service provider, a teacher or a counselor of a person with a disability.

The line is staffed by trained benefits advisors that are very familiar with SSI, SSDI, SSI–related Medicaid and Medicare rules, and what affect work can and cannot have on those benefits. Our staff can answer many of your questions and send written information to you on a variety of issues. We strongly suggest you call for more information if you have questions about:

- How SSI budgets wages for a person who is working
- How and when parents’ income and resources no longer affect SSI benefits for a child
- How SSI budgets wages for a full-time student
- What happens to SSI-related Medicaid when a person is working
- How and when work affects other benefits including Disabled Adult Child (DAC), Medicare, Medicaid, subsidized housing and food stamps (SNAP or NYSNIP benefits)
- What is a Plan for Achieving Self Support (PASS) and when should a person on SSI and/or SSDI consider making such a plan?
- Special rules (including participation in PROMISE) that can continue benefits for a period of time after medical improvement is found to have taken place.

The Technical Assistance Line is designed as a short-term service to provide information and technical assistance to individuals with disabilities and provider agency personnel, including individuals who provide some form of benefits and work incentives planning services. The Assistance Line should not be viewed as a substitute for the comprehensive services available through benefits and work incentives practitioners and Community Work Incentives Coordinators available from agencies funded through the Social Security Administration or other sources. Our staff will be able to provide referral information to an agency in your region of the state that can provide that service.

If you have questions on these or other benefit issues, feel free to call us at 1-888-224-3272. Specific questions or problems may require additional benefit advisor services. There is no fee for these services. Information is also available at

Section 4
The ISP is the Starting Point for SEMP Documentation

• The ISP and Habilitation Plans are products of a joint effort that seeks to listen, discover and understand the person receiving services.

• The ISP meeting must include the person, advocate or family, service coordinator and major service providers (res hab, day hab, prevoc, SEMP and day treatment)

• The written plans that result from the meeting represents an agreement between the person and the service providers.
Component s of a n ISP and Habil itation Pl an

ISP:

- Individualized profile
- Safeguards
- Waiver type
- Valued outcomes

Habilitation Plan:

- Individualized to the person
- Supports at least one of the person’s valued outcomes
- Adds professional recommendations based on assessment of needs and interests
- Safeguards based on individual needs: Health and Fire Safety
Supported Employment (SEMP) and the Individual Service Plan (ISP)

A copy of the individual’s ISP, developed by the individual’s Medicaid Service Coordinator (MSC) or Plan of Care Support Services (PCSS) Service Coordinator and must be included in the ISP:

- Employment or Self-Employment are listed as valued outcomes.

- Identification of the SEMP category of waiver service.

- Identification of the agency providing SEMP services.

- Specification of an effective date for SEMP that is on or before the first date of service for which the agency bills SEMP for the individual.

- Specification of the frequency for SEMP as “hour” or “hourly.”

- Specification of the duration for SEMP is “ongoing as authorized”.

For every habilitation service, an individual must have a Habilitation Plan that contains the following elements:

- Must conform with Administrative Memo #2012-01.
- Individual’s name and Medicaid Identification Number (CIN)
- Service provider’s agency name.
- Identification of the habilitation service(s) provided. Should clearly identify the habilitation plan is for SEMP Services.
- The date on which the Habilitation Plan was reviewed.
- Identification of at least one valued outcome that is derived from the individual’s ISP (valued outcomes do not need to be verbatim from the ISP).
- Description of the services and supports the habilitation staff will provide to the person.
- The safeguards (health and welfare) that will be provided by the habilitation service provider.
- The printed name, signature and title of the staff who wrote the Habilitation Plan.
- The date that staff signed the Habilitation Plan.
- There is no need to identify whether an individual receives Intensive or Extended SEMP.
- The SEMP Service Deliver/Habilitation Plan must “cover” the time period of the SEMP claim.
- For individuals enrolled in SEMP prior to July 1, 2015 who remain continuously enrolled in SEMP on and after July 1, 2015, the existing description of services and supports in the SEMP Service Delivery/Habilitation Plan must be updated on the date of the next Habilitation Plan review, or December 31, 2015, whichever is sooner.
TO: Executive Directors of Voluntary Provider Agencies
    Executive Directors of MSC Vendors
    DDSO Directors

FROM: Gerald Huber, Deputy Commissioner
      Division of Person-Centered Supports

SUBJECT: Habilitation Plan Requirements

DATE: March 7, 2012

EFFECTIVE DATE: April 1, 2012

Suggested Distribution:

Habilitation Program/Service Staff
Quality/Compliance Staff
Billing Department Staff
MSC Service Coordinators and Service Coordinator Supervisors

Applicability:

This information is applicable for all individuals currently receiving, or seeking to receive habilitation services through the OPWDD service system.

The information in the attached materials is effective April 1, 2012.

Purpose:

Effective April 1, 2012, this Administrative Memorandum (ADM) issued by the Office for People With Developmental Disabilities (OPWDD) describes the Habilitation Plan and the program standards and payment standards of the Habilitation Plan. This ADM also serves to bring Habilitation Plan review processes in line with ISP review processes changed in ADM #2010-04 “Program Standards: Individualized Service Plan (ISP) Format and Timeframes for Review and
Habilitation Plan Requirements

Effective April 1, 2012

Distribution.” The requirements in this ADM apply to habilitation plans written or reviewed on or after April 1, 2012, and to the services delivered in accordance with those habilitation plans, whether the services are delivered to individuals who are enrolled in the Home and Community Based Services (HCBS) waiver or to non-waiver enrolled individuals. Requirements set forth in this Administrative Memorandum supersede OPWDD ADM #2003-03 and provisions of the “Key to Individualized Services” (OPWDD, 1997) related to Habilitation Plans.

Habilitation services include:

(a) Residential Habilitation in certified sites: Individualized Residential Alternative (IRA), Community Residence (CR) and Family Care;
(b) Day Habilitation;
(c) Community Habilitation;
(d) Prevocational Services; and
(e) Supported Employment (SEMP).

This ADM also provides guidelines about the monthly summary note documentation.

Defining the Habilitation Service and Habilitation Plan:

Habilitation services are designed to assist participants in acquiring, retaining and improving the self-help, socialization and adaptive skills necessary to reside successfully in home and community-based settings. Habilitation Plans describe what staff (this term includes family care providers) will do to help the person reach his/her valued outcome(s) that have been identified in the Individualized Service Plan (ISP). Habilitation services involve staff teaching a skill, providing supports and exploring new experiences. The regulations that govern habilitation services are 14 NYCRR Parts 624, 633, 635, 671, and 686.

Habilitation Plan Program Standards:

The Habilitation Plan Program Standards are designed to provide guidance to service providers regarding the expected level of a quality habilitation service. These standards will be reviewed by OPWDD’s Division of Quality Improvement and may be subject to corrective actions, however, they are not considered to be a specific requirement to justify billing, unless there is a separate standard identified in the Habilitation Plan Payment Standards section below.

Initial Habilitation Plan

The initial Habilitation Plan must be written by the habilitation service provider and should be developed in collaboration with the person, their advocate and service coordinator. The initial
Habilitation Plan must be written and forwarded to the service coordinator within 60 days of the start of the habilitation service.

General Guidance for Developing the Habilitation Plan

The Individual’s Individualized Service Plan (ISP) describes who the person is, what he/she wants to accomplish and who or what will help the individual to accomplish these things. The details on how this will be accomplished are described in the Habilitation Plan. Therefore, Habilitation Plans are not developed merely by copying information directly from the ISP. It is expected that the ISP and the valued outcomes are the starting point to developing the Habilitation Plan.

The next step to developing the Habilitation Plan is in listening, discovering and understanding the individual. The Habilitation Plan should be a collaborative process between habilitation staff and the individual. When getting to know the individual, habilitation staff should look at the individual’s background, health, lifestyle, habits, relationships, abilities and skills, preferences, accomplishments, challenges, culture, places he or she goes, beliefs, and hopes and dreams. Staff should also ensure that the individual has opportunities for choice, community inclusion, and decision making.

After getting to know the individual and looking at what the individual needs and wants from the habilitation service, the agency should assess an individual’s current skill level by observing the individual and collecting baseline data. After the assessment, the agency determines the methodology for the service(s) and/or support(s) that the agency provides.

It is through this process that the Habilitation provider is able to help the individual reach his/her outcomes and does not just simply continue repeating the past.

Habilitation Plan Reviews

Once the Habilitation Plan has been implemented, the Habilitation Plan must be reviewed at least twice annually. This review is the agency’s and the individual’s opportunity to reassess the plan and its services. During this review the habilitation provider should also consider an individual’s progress and the prevention of regression.

The Habilitation Plan review should include discussion on the services and supports that have been provided up to this point and what the challenges have been and what new strategies or methodologies may need to be used. Those reviewing the Habilitation Plan should establish objectives to be met before the next periodic review and establish agreement on those objectives. Finally the review should include recognition of the accomplishments that the individual has achieved since the last review.

Revised Habilitation Plans, which are also written by the habilitation service provider, must be sent to the person’s service coordinator no more than 30 days after either: (a) an ISP review date, or (b)
the date on which the habilitation service provider makes a significant change in the Habilitation Plan. If the habilitation provider fails to send the Habilitation Plan within the 30 day time frame, the habilitation provider is then responsible for distributing the Habilitation Plan to the service coordinator and all other required parties including other Waiver Service Providers, the individual being served and/or his/her advocate.

Each Habilitation Plan must be reviewed and revised as necessary when there is a significant change in the habilitation service. At a minimum, the Habilitation Plan must be reviewed (and revised as necessary) at least twice annually and should be coordinated with the ISP reviews. It is recommended that these occur at six month intervals. At least annually, one of the Habilitation Plan reviews must be conducted at the time of the ISP meeting arranged by the person's service coordinator. This meeting should include the individual, the advocate, and all other major service providers.

Four Required Sections of the Habilitation Plan

Every Habilitation Plan must include the following sections:

1) Identifying information. This must include the individual's name, the individual's Medicaid ID number, the name of the habilitation provider, identification of the habilitation service, the review date, and any other information that the agency deems useful.

2) Valued Outcomes. The person's valued outcome(s) are derived from the ISP. The habilitation service must relate to at least one of the individual's valued outcomes. Using these valued outcomes as a starting point, the Habilitation Plan describes the actions that will enable the person to reach the particular valued outcome(s). A single Habilitation Plan may address one or more valued outcomes.

3) Staff Services and Supports. A Habilitation Plan is individualized by using the person's valued outcomes as a starting point. The Habilitation Plan must address one or more of the following strategies for service delivery: skill acquisition/retention, staff support, or exploration of new experiences. The strategies are discussed below. The habilitation service provider should use its best judgment, and in consultation with the person and his/her service coordinator, decide which service strategies are to be addressed in the Habilitation Plan. The Habilitation Plan must be specific enough to enable new habilitation service staff to know what they must do to implement the person's Habilitation Plan.

   a. Skill Acquisition/retention describes the services staff will carry out to make a person more independent in some aspect of life. Staff assess the person's current skill level, identify a method by which the skill will be taught and measure progress
periodically. The assessment and progress may be measured by observation, interviewing staff or others who know the person well, and/or by data collection.

Skill acquisition/retention activities should be considered in developing the Habilitation Plan. Further advancement of some skills may not be reasonably expected for certain people due to a medical condition, advancing age or the determination that the particular skill has been maximized due to substantial past efforts. In such instances, based on an appropriate assessment by members of the habilitation service delivery team, activities specified in the Habilitation Plan can be directed to skill retention.

b. Staff Supports are those actions that are provided by the habilitation staff when the person is not expected to independently perform a task without supervision and are essential to preserve the person’s health or welfare, or to reach a valued outcome. Examples are assistance with personal hygiene or activities of daily living. Staff oversight of the person’s health and welfare is also a part of the habilitation service (e.g., when staff accompanies people in the community or provides first aid).

c. Exploration of new experiences is an acceptable component of the Habilitation Plan when based on an appropriate review by the habilitation service provider. Learning about the community and forming relationships often require a person to try new experiences to determine life directions. This trial and error process eventually enables the person to make informed choices and, consequently, to identify new valued outcomes that then become part of the ISP and the Habilitation Plan.

4) Safeguards. The safeguards delineated in Section 1 of the ISP are used as the starting point for the habilitation service provider. Safeguards are necessary to provide for the person’s health and safety while participating in the habilitation service. All habilitation staff supporting the person must have knowledge of the person’s safeguards. Either including the safeguards in the Habilitation Plan or referencing the safeguards in an attached document is acceptable. For additional information on safeguards, see the memorandum “Supporting Individuals to Achieve Personal Safety and Wellbeing” issued on 10/17/2011 and is available on the OPWDD website at www.opwdd.ny.gov.

a. Safeguards for persons receiving IRA Residential Habilitation must be addressed in the individual’s Plan for Protective Oversight in accordance with 14 NYCRR Section 686.16. The individual’s Plan for Protective Oversight must be attached to the IRA Residential Habilitation Plan.

b. For all other habilitation services (Residential Habilitation in Family Care and Community Residences, Community Habilitation, Day Habilitation, Prevocational Services, Consolidated Supports and Services, and Supported Employment)
safeguards must be included in the Habilitation Plan or the plan must reference other documentation that specifies the safeguards. Information on the safeguards must be readily available to the habilitation service provider staff.

For example:

i. A safeguard included in the Habilitation Plan for a person with exercise-induced asthma might state that he or she must use an inhaler prior to any physical activity.

ii. The Habilitation Plan might reference the nutritional plan notebook located in the program office, which contains information on the individual’s food allergies.

c. As required in 14 NYCRR Part 633, the medication records are distinct and separate from the Habilitation Plan. The Habilitation Plan references the medication records as containing important health related information when applicable. If the habilitation service provider is teaching the person to self-administer medication, that activity and methodology should appear in the Habilitation Plan.

d. Providers of residential habilitation must have written procedures for providing back-up supports to individuals when the absence of the provider’s regularly scheduled staff would pose a threat to the person’s health or safety. For IRAs, this information must be included in site-specific Plans for Protective Oversight and in Individual Plans for Protective Oversight as appropriate.

Habilitation Plan Format

An optional Habilitation Plan Format has been issued with this Memorandum. Providers may use this format or create their own; however, the Habilitation Plan must include the minimum information as described in this ADM. Habilitation providers are expected to write plans that not only include the information required by this memorandum, but also clearly communicate information to the habilitation staff and illustrate the steps staff are taking to address an individual’s needs.

Habilitation Plan Payment Standards:

The following standards define the documentation which must be retained to support a service claim by the provider.
For every habilitation service, an individual must have a Habilitation Plan that contains the following elements:

1) The individual's name.
2) The individual's Medicaid Identification Number (CIN), if the person is a Medicaid enrollee.
3) The habilitation service provider’s agency name.
4) Identification of the habilitation service(s) provided.
5) The date on which the Habilitation Plan was reviewed.
6) Identification of at least one valued outcome that is derived from the individual’s ISP (valued outcomes do not need to be verbatim from the ISP).
7) Description of the services and supports the habilitation staff will provide to the person.
8) The safeguards (health and welfare) that will be provided by the habilitation service provider.
9) The printed name, signature and title of the staff who wrote the Habilitation Plan.
10) The date that staff signed the Habilitation Plan.

In addition, there must be evidence that the Habilitation Plan was reviewed within 12 months prior to the month in which the service occurs. Evidence of a review may include but is not limited to a review sign-in sheet, a service note indicating a review, or a revised/updated Habilitation Plan. Evidence of reviews must include:

1) The individual's name.
2) The habilitation service(s) under review.
3) The staff's signature(s) from the habilitation service.
4) The date of the staff's signature.
5) Date of the review.

Service Claim Documentation

As noted, the initial Habilitation Plan must be in place within 60 days of the start of the habilitation service. Therefore, services that are provided within the first 60 days of the start of the habilitation service may not necessarily have a Habilitation Plan in place.

Habilitation Plans with Multiple Services

Habilitation Plans may include multiple habilitation services (such as residential habilitation, day habilitation, prevocational services, and SEMP), if the services are all provided by the same agency.
For Habilitation Plans that incorporate multiple habilitation services, the Habilitation Plan must have a separate section that describes the supports and services associated with each service. When the same support/service is delivered in multiple habilitation services, the service/staff action must be identified in each supports and services section of the Habilitation Plan.

For each habilitation service described on the Habilitation Plan, one staff from each habilitation service should assist with writing the plan and include his/her name, title, signature, and signature date on the Habilitation Plan. Evidence of a habilitation review must include a staff signature from each habilitation service.

Documentation Retention

18 NYCRR Section 504.3(a) states that by enrolling in the Medicaid program, “the provider agrees...to prepare and to maintain contemporaneous records demonstrating its right to receive payment under the medical assistance program and to keep for a period of six years from the date the care, services or supplies were furnished, all records necessary to disclose the nature and extent of services furnished and all information regarding claims for payment submitted by, or on behalf of, the provider and to furnish such records and information, upon request, to...the Secretary of the United States Department of Health and Human Services, the Deputy Attorney General for Medicaid Fraud Control and the New York State Department of Health.” In addition, 18 NYCRR Section 517.3(b)(2) states that “All information regarding claims for payment submitted by or on behalf of the provider is subject to audit for a period of six years from the date the care, services or supplies were furnished or billed, whichever is later....” It should be noted that there are other entities with rights to audit Medicaid waiver claims as well, including OPWDD.

Additional Information

For additional information about the Habilitation Plan, please contact OPWDD Division of Person-Centered Supports at (518) 474-5647.

c: Provider Associations
   Jill Gentile
   Eric Pasternak
   Eugenia Haneman
   Maryellen Moeser
   Tricia Downes
   Lisa Kennedy

Attachments: Habilitation Plan Template
Supported Employment (SEMP) Service Documentation

Medicaid rules require that service documentation is contemporaneous with the service provision.

Required service documentation elements for this service are:

- Yes Individual’s name and Medicaid number (CIN).
- Yes Name of the agency providing the Supported Employment service.
- Yes Identification of the category of waiver service provided. (Supported Employment service).
- Yes Documentation of start and stop times (for each continuous period of service provision).
- Yes The ratio of individual(s) to staff. (e.g., 1:1 or 1:group).
- Yes Description of services. Each session must list at least one allowable service in the SEMP Hab Plan.
- Yes The date the service was provided.
- Yes Verification of service provision by the staff person delivering the service. Initials are permitted if a “key”.
- Yes The individual’s response to the service and/or the purpose of the service.
- Yes Signature of the Supported Employment staff person documenting the service (or initials in item #9).
Sample - Supported Employment (SEMP) Service Documentation - Checklist

Agency Name: ___________________________  Medicaid ID: ___________________________

Month/Year: ___________________________  SEMP Billing Code(s): ___________________________

Individual's Name: ___________________________

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**Description of Services:**

<table>
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<tr>
<th>Date:</th>
<th>Staff Initials</th>
<th>Services were provided to Individual or Group</th>
<th>Time Start</th>
<th>Time Stop</th>
<th>Total Duration Per Session</th>
<th>Total Number of Services Provided</th>
<th>Provided (At least 1 service from SEMP Habilitation Plan must be included):</th>
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<td>Job-related discovery</td>
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<td>Job development, analysis, customization, and training</td>
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<td>Development of soft skills and job retention strategies</td>
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<td>Career advancement services</td>
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<td>Other workplace support services</td>
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<td>Other activities previously approved by OPWDD (Innovations trainings)</td>
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<td>Communication with family or members of the individual's circle</td>
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<td>Other training</td>
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<td>Development of business plan (self-employment)</td>
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Purpose and/or Response to Services Provided (optional):

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Signature

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<tr>
<th>Signature</th>
<th>Print Name</th>
<th>Initials</th>
<th>Title</th>
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10/1/2017
A narrative monthly summary note is also required and must summarize:

- Implementation of the individual’s Supported Employment Service Delivery Plan for the month
- Description of the individual’s vocational progress
- Description of some of the actions of staff to address vocational challenges
- Description of the individual’s response
- Any issues or concerns
- Must be completed within 30 days after the month of service.
**S A M P L E**
**SUPPORTED EMPLOYMENT (SEMP) MONTHLY SUMMARY NOTE**

<table>
<thead>
<tr>
<th>AGENCY NAME:</th>
<th>______________________________</th>
<th>MONTH / YR OF SERV. DELIVERY:</th>
<th>______________________________</th>
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<tbody>
<tr>
<td>INDIVIDUAL’S NAME:</td>
<td>______________________________</td>
<td>TABS ID:</td>
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<td>MEDICAID #:</td>
<td>______________________________</td>
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**Summarize the Supported Employment (SEMP) Services provided this month.**

<table>
<thead>
<tr>
<th>Summarize the implementation of the individual’s Supported Employment (SEMP) Habilitation Plan for the month</th>
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<tbody>
<tr>
<td>Description of the individual’s vocational progress</td>
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<tr>
<td>Description of some of the actions of staff to address vocational challenges</td>
<td></td>
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<tr>
<td>Description of the individual’s response to services provided</td>
<td></td>
</tr>
<tr>
<td>Describe any issues or concerns</td>
<td></td>
</tr>
</tbody>
</table>

*The narrative monthly summary note must be completed, signed, and dated no later than the 30th day after the month of service.*

---

**SIGNATURE OF STAFF PERSON WRITING THE NOTE**
(required) 
---

**TITLE**
---

**DATE (mth/dy/yr)**
---

**SIGNATURE OF STAFF PERSON REVIEWING THE NOTE**
---

**TITLE**
---

**DATE (mth/dy/yr)**
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2/16/2018
VERIFICATION THAT JOB MEETS OPWDD SEMP CRITERIA

On July 1, 2015, billing for OPWDD SEMP, when a person has a job is contingent on the criteria listed below. OPWDD recommends the use of this form to document that the job meets the required SEMP criteria:

1. The employee is paid minimum wage or higher. (or meets labor laws)
2. The job is integrated in the community.
3. Funding for Intensive SEMP was sought before Medicaid OPWDD Intensive SEMP funds were used OR services provided were covered in the OPWDD/ACCES-VR Letter of Agreement OR Intensive SEMP was NOT required as the individual had a job.
4. The supports/services at this job site are determined to be either individual or group (no more than 8 individuals) services.

Agency Name: 
Agency Address: 
Name of Individual Employed: ________________________________ TABS ID # __________
Address: ______________________________________________________
Telephone Number: __________________________
Date Enrolled in SEMP: _________________

Name of Business Where Individual is Employed: _________________________________
Phone Number: __________________________ Date Starting this Job: _________________
Business Address: _____________________________________________________________
Title of Job Position: ____________________________________________________________

1. WAGE VERIFICATION

   Hourly Wage: ________________ Does this meet minimum wage standards? ☐ Yes ☐ No
   If no, what is the explanation (e.g. tipped wait staff) _____________________________
   Verification Document (should be attached):
      ☐ Pay Stub ☐ Appointment Letter ☐ Other (List): ________________

2. WORKSITE INTEGRATION

SEMP regulations require that each individual supported in employment, work at a job/employment experience that is integrated in the community, working alongside of workers without disabilities in the same manner that employees without OPWDD services would in the same/similar job. Every job/employment experience is different and may meet integration standards in different ways.

To meet community/integration standards, the individual will have some of the following opportunities: interact and take direction from a supervisor (not paid by Medicaid); interact with coworkers; meet/greet/serve customers and/or the broader community; attend trainings; have access to break/lunch rooms as other employees; access to public/community transportation; access to the greater community; staff meetings; and being hired for a position that is open to the general public.
Is this job integrated in the community?  

☐ Yes  ☐ No

Explain why this job is considered integrated using SPECIFIC examples as it relates to the job.


3. INITIAL INTENSIVE SERVICES FUNDING

Did the employee receive ACCES-VR funding for this job?  ☐ Yes  ☐ No

Did the employee receive ACCES-VR for a previous job and was still enrolled in SEMP Extended services when they lost the most recent job?  ☐ Yes  ☐ No

ACCES-VR Closure Date: ____________________________

If the person did not receive ACCES-VR services, which of the following applies:

☐ The agency determined and documented that based on the person’s higher level of support needs and/or limited job experience the OPWDD ACCES-VR Letter of Agreement allowed participation in OPWDD Employment Training Program (ETP).

☐ The agency has written documentation from ACCES-VR which states that the supported employment services required by this person would be best provided by OPWDD at this time.

☐ The person SECURED a job and does not require Intensive Supported Employment services from ACCES-VR, and Extended Services will be provided by OPWDD.

4. TYPE OF PLACEMENT

The supported employment provider agency designates whether this is a group or individual job placement. Generally, a group placement means that the supported employment services are provided to between two and eight individuals during the same/similar time periods and the individuals are working together as a group.

SEMP services for this employee, while at this job site will be billed as:  ☐ Individual  ☐ Group

There will be 8 or less individuals funded by OPWDD SEMP at this work placement?  

☐ Yes  ☐ No

Are the employees allowed to work without the job coach present?  

☐ Yes  ☐ No

PERSON COMPLETING FORM:

Name: ____________________________  Title: ____________________________

Signature: ____________________________  Date: ____________________________

Email Address: ____________________________
Medicaid Timeframes for Service Documentation

• Contemporaneous Records

• Maintain records that support claims for six years
Entry to Intensive SEMP

ACCES-VR

No Placement Not Achieved and Job Development barriers addressed.

Submit an OPWDD SEMP Intensive Billing Request.

Pathway To Employment

ACCES-VR request not approved and job development recommended.

Submit an OPWDD SEMP Intensive Billing Request.

Lost job while in OPWDD Extended SEMP

Within 45 days – work barriers addressed, brief assessment completed and the person is ready for job development.

YES

Submit an OPWDD SEMP Intensive Billing Request.

No

Pathway to Employment, Community PV, clinical services or other supports to address work barriers.

Employment Training Program (ETP)

Person has higher support needs and/or lacks work experience – Apply to ETP. Person is accepted to ETP.

The ETP Supervisor will submit the OPWDD SEMP Intensive Billing Request.
Revised Request to Bill Intensive SEMP Services Authorization Form

- The revised form is now one form for both an initial or additional hours request.
- The request form is available at www.humanservicesed.org and soon at www.opwdd.ny.gov.
- The request form is submitted to semp.pe.billing.requests@opwdd.ny.gov.
Request to Bill for Intensive SEMP Services – Decision Making Criteria

- Has the person completed Discovery? If not, should the person be referred to Pathway to Employment, ETP, or other?
- What is the person’s job history?
- Has the person addressed any barriers to employment through Pathway to Employment, Community PV, Day/Com Hab, clinical services or other, and for how long?
- If the person is recently unemployed, how did they lose his/her job?
- If the person is recently unemployed, what services were provided during the 45 days?
- Does the proposed job development plan match the person’s support needs and job match criteria?
- Have any job development barriers been addressed?
Entry to Extended SEMP

Does the Person have A Job in Integrated Setting at Minimum Wage and Waiver?

YES

OPWDD Extended Supported Employment
Revised Request to Bill Additional SEMP Extended Services Authorization Form

• The revised form is for additional SEMP Extended hours (does not include intensive SEMP).
• The request form is available at www.humanservicesed.org and soon at www.opwdd.ny.gov.
• The request form is submitted to semp.pe.billing.requests@opwdd.ny.gov.
Request for Extended SEMP Hours – Decision Making Criteria

• How long has the person worked at the job?
• What is the person’s job history?
• Does the person continue to address any job retention barriers Community PV, Day/Com Hab, clinical services or other?
• Is the person was recently employed?
• If the job group or individual?
• How many hours does the person work and what is the average job coaching percent on the job site?
• What are the plans for fading?
• What new supports have been put in place?
Review the Allowable SEMP Services listed in the SEMP Regulations

http://www.opwdd.ny.gov/regulations_guidance/opwdd_regulations/SempRedesign

Familiarize staff with the allowable services in the proposed regulations. It is imperative that staff associate their actions with an ALLOWABLE service.
Note: Individuals that are enrolled in Pathway, the agency may not bill for Intensive SEMP services.

(ii) If an individual is in the Intensive phase of SEMP, the individual is not eligible to receive the Pathway to Employment service because allowable activities in Intensive SEMP and the Pathway to Employment service are the same.
Agreement Letter
OPWDD and ACCES-VR
For Pathway to Employment, Employment Training Program (ETP) and Prevocational Services

This letter establishes an agreement between the Office for People with Developmental Disabilities (OPWDD) and the New York State Education Department Office of Adult Career and Continuing Education Services (ACCES-VR), collectively the parties. The parties are in agreement that OPWDD eligible individuals participating in Pathway to Employment, Employment Training Program (ETP) or Prevocational Services are better served by OPWDD, at this time, rather than intensive ACCES-VR supported employment or other vocational rehabilitation services.

The parties understand that there are OPWDD individuals receiving Pathway to Employment, Employment Training Program or Prevocational Services who need extreme levels of support to engage in work activity. Most individuals participating in Pathway to Employment, Employment Training Program or Prevocational Services are OPWDD eligible individuals who have very limited employment and vocational experiences and are in need of exposure to community volunteer or work experiences, extensive career planning services, and work readiness classes. Traditionally, these individuals have been enrolled in other OPWDD programs such as day habilitation which have precluded individuals from participating in employment services.

Based on a review of specific program characteristics and the program needs of the individuals who will be participating in Pathway to Employment, Employment Training Program or Prevocational Services, ACCES-VR has determined, and the parties agree with the use of the following criteria in order to distinguish between individuals to be served by Pathway to Employment, Employment Training Program or Prevocational Services and those who will be served by ACCES-VR:

- Pathway to Employment, Employment Training Program or Prevocational Services will provide services to OPWDD eligible individuals who have expressed an interest in employment but who are limited to working for short periods of time.

- Pathway to Employment, Employment Training Program or Prevocational Services will provide services to individuals who, due to their support needs, will require a highly intensive set of program, behavioral, transportation and/or other supports that exceed what is suitable through ACCES-VR intensive supported employment.

- Pathway to Employment, Employment Training Program or Prevocational Services participants will require a longer period of program, behavioral and/or other supports to develop their work capacity before it can be determined that the individuals are able to achieve employment.

As determined by OPWDD, individuals meeting these descriptions may be considered for enrollment in Pathway to Employment, Employment Training Program or Prevocational Services without first utilizing services provided by ACCES-VR.
The parties agree that OPWDD will work with providers to assure that any individual participating in Pathway to Employment, Employment Training Program or Prevocational Services is encouraged and/or assisted to apply for ACCES-VR services when it is indicated that the individual's circumstances are no longer in alignment with the criteria set forth above. ACCES-VR services may be used to assist the individual achieve an integrated employment outcome.

The parties agree that upon enrollment in Pathway to Employment and receipt of 200 hours of pre-employment service, the service provider will complete the appropriate sections of the ACCES-VR Review form and the OPWDD Discovery Report, including a preliminary vocational plan. ACCES-VR designated staff will review the OPWDD Discovery Report, including the preliminary vocational plan, and complete the response section on the ACCES-VR Review form. The completed review form and appropriate feedback will be returned to the provider. Such feedback may include comments on the preliminary vocational plan.

ACCES-VR will work closely with the OPWDD to assure that any individuals who participate in Pathway to Employment, Employment Training Program or Prevocational Services can apply for and participate in vocational rehabilitation services provided through ACCES-VR when it is intended that those vocational rehabilitation services will enable the individual to pursue an integrated employment outcome as defined in Title I of the Rehabilitation Act and by its implementing regulations.

To ensure that individuals with the most significant disabilities are offered supported employment services when appropriate, the parties will review this agreement annually.

This agreement becomes effective immediately upon the signatures of the parties. This agreement does not replace other State agency agreements which are in effect. It simply clarifies and extends collaborative efforts between the agencies in regard to supported employment initiatives.

This agreement is subject to modification at the request of either party. Such modifications will be mutually agreed upon and become effective immediately upon the signatures of the parties.

Elizabeth Berlin
Executive Deputy Commissioner
State Education Department

Kerry Delaney
Acting Commissioner
Office for People with Developmental Disabilities

11/26/14

12/8/14
Audit protocols assist the Medicaid provider community in developing programs to evaluate compliance with Medicaid requirements under federal and state statutory and regulatory law, and administrative procedures issued by New York State Office For People With Developmental Disabilities (OPWDD). The protocols listed are intended solely as guidance in this effort. This guidance does not constitute rulemaking by OPWDD and may not be relied on to create a substantive or procedural right or benefit enforceable, at law or in equity, by any person. Furthermore, nothing in the protocols alters any statutory, regulatory or administrative requirement. In the event of a conflict between statements in the protocols and statutory, regulatory or administrative requirements, the requirements of the statutes, regulations and administrative procedures govern.

The audit protocols do not encompass all the current requirements for payment of Medicaid claims for a particular category of service or provider type and therefore are not a substitute for a review of the statutory and regulatory law or administrative procedures. A Medicaid provider's legal obligations are determined by the applicable federal and state statutory and regulatory law.

Audit protocols are applied to a specific provider or category of service(s) in the course of an audit and involve OPWDD’s application of articulated Medicaid agency policy and the exercise of agency discretion.

Protocols are amended as necessary. Reasons for amending protocols include, but are not limited to, responding to a hearing decision, litigation decision, or statutory or regulatory change.

OPWDD strives for consistency with the audit practices of the New York State Office of the Medicaid Inspector General (OMIG). As such, OPWDD will apply OMIG audit protocols in evaluating those services in which the OMIG has established protocols (Residential Habilitation, Day Habilitation, Supported Employment Services and Prevocational). When necessary, OPWDD has developed audit protocols to incorporate regulatory and administrative requirements that postdate OMIG protocols (i.e., Daily Residential Habilitation, Hourly Supported Employment Services, and Site/Community Based Prevocational Services). The appropriate protocol will be used depending on the criteria in effect for the date of service being reviewed.
Section 5
SEMP Billing

7/1/15

SEMP Enrollment

• There will be no changes to existing SEMP program codes.
• Individuals who are already enrolled in your SEMP program codes will continue with the current enrollment.
• New individuals will be enrolled via the DDP-1 process through CHOICES or paper submission and OPWDD Service Authorization/Amendment forms.
Billing eMedNY

- SEMP provider agencies will utilize the “multi service” provider ID to bill eMedNY as of 7/1/15 - You will no longer be utilizing the “SEMP” specific provider ID that you currently use.
- Adjudicated claims will be included on remittance statements associated with the “multi service” provider ID.
- If your agency is obtaining a new provider ID to utilize for SEMP, the provider ID will need to be linked to your agency’s ETIN/TSN –
  https://www.emedny.org/info/ProviderEnrollment/allforms.aspx
- Select link for “Certification Statement/Instructions for Existing ETINs.
- If you do not have a multi service provider ID, you should have been contacted and instructed to submit one.

SEMP Billing Guidance

- SEMP Individual billing codes are used to bill for SEMP services provided in a 1 to 1 staff to individual ratio setting.
- SEMP Group billing codes are used to bill for SEMP services provided in a 1 to 2-8 staff to individual ratio setting.
- The unit of service is an hour, but service is billed for each 15 minute time segment of service provided with no rounding up.
- Individual or Group rate codes can be billed only once per day to Medicaid. However, If multiple, individual or group service time segments are provided during the day, the total duration for each rate code may be added together, the total is rounded down to the nearest 15 minute increment then each corresponding rate code is billed to Medicaid.
- Fee Regions correspond to the county of TABS SEMP program code.
- Documentation must clearly substantiate each billing to Medicaid for services provided.
SEMP Fees

Updated SEMP Fees may be found at https://www.health.ny.gov/health_care/medicaid/rates/mental_hygiene/2018-04-01_semp.htm

**EFFECTIVE APRIL 1, 2018**

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<th>GROUP SESSION (SERVING 2+)</th>
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**CONVERTED TO QUARTER HOUR**

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<th>GROUP SESSION (SERVING 2+)</th>
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<td>1/4 Hour</td>
<td>$19.66</td>
<td>$6.71</td>
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<tr>
<td>3</td>
<td>1/4 Hour</td>
<td>$20.83</td>
<td>$5.91</td>
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</table>
SEMP Intensive, Self-Directed-Agency Supported Rate and Locator Codes

Rate Codes:
- Individual: 4759
- Group: 4760

Locator Codes:
- Locator code = 036 (Fee Region 1 – New York City)
- Locator code = 037 (Fee Region 2 – Nassau, Suffolk, Rockland, Westchester and Putnam counties)
- Locator code = 038 (Fee Region 3 – Rest of State)

SEMP Intensive, Self-Directed-Self-Hire Rate and Locator Codes

Rate Codes:
- Individual: 4769
- Group: 4770

Locator Codes:
- Locator code = 043 (Fee Region 1 – New York City)
- Locator code = 044 (Fee Region 2 – Nassau, Suffolk, Rockland, Westchester and Putnam counties)
- Locator code = 045 (Fee Region 3 – Rest of State)
SEMP Extended, Agency Provided Rate and Locator Codes

Rate Codes:
- Individual: 4792
- Group: 4793

Locator Codes:
- Locator code = 057 (Fee Region 1 – New York City)
- Locator code = 058 (Fee Region 2 – Nassau, Suffolk, Rockland, Westchester and Putnam counties)
- Locator code = 059 (Fee Region 3 – Rest of State)

SEMP Extended, Self-Directed-Agency Supported Rate and Locator Codes

Rate Codes:
- Individual: 4761
- Group: 4762

Locator Codes:
- Locator code = 036 (Fee Region 1 – New York City)
- Locator code = 037 (Fee Region 2 – Nassau, Suffolk, Rockland, Westchester and Putnam counties)
- Locator code = 038 (Fee Region 3 – Rest of State)
SEMP Extended, Self-Directed-Self-Hire
Rate and Locator Codes

Rate Codes:
- Individual 4771
- Group 4772

Locator Codes:
- Locator code = 043 (Fee Region 1 – New York City)
- Locator code = 044 (Fee Region 2 – Nassau, Suffolk, Rockland, Westchester and Putnam counties)
- Locator code = 045 (Fee Region 3 – Rest of State)

New SEMP Provider

Questions about loading of fees should be directed to DOH at the email below:

mhrs@health.ny.gov
Primary Billing Fields

- Medicaid CIN
- eMedNY Provider ID
- Rate Code
- Locator Code
- Date of Service
- Unit

Ordering/Referring bypass

Please relay this information to your billing staff:

- New Requirements from the Affordable Care Act mandate that services billed to Medicaid identify the practitioner who ordered/referred the service.
- Most OPWDD services are exempt from this requirement, including SEMP – However, in order to appropriately bypass the requirement, your provider ID used for billing must be included in another component of the claim submission.
- When submitting the 837 Institutional (837I) claim submission to Medicaid, the provider ID used to bill for services will need to be input in the following loop/segment of your claim submission:
  - Loop 2310F / Segment REF02
  - If your agency utilizes ePACES for billing, the provider ID will be input on the Physician Information Tab – under the Attending/ Servicing Physician section.
  - There is a prompt for a provider number and the provider ID should be entered here.
- Computer Sciences Corporation (CSC) can provide assistance – (800) 343-9000.
Billing Limits

- Intensive SEMP Services are limited to up to 250 hours approved per request, must be authorized by the Office of Employment and Meaningful Community Activities and approvals kept on file.
- 200 hours of Extended SEMP Services are automatically available with no prior approval by the Office of Employment and Meaningful Community Activities when the person has gained a job and the agency has used the approved Intensive SEMP hours (if approved), or the person transitioned to or enrolled in SEMP with a job.
- SEMP Service hour extensions (both Intensive and Extended) must be granted by the Office of Employment and Meaningful Community Activities. Intensive SEMP hours extensions are limited to up to 250 per request and Extended SEMP hours extensions are limited to up to 200 per request.

Medicaid Timely Billing

- Providers must comply with DOH timely billing rules (claim submission within 90 days from date of service).
- If claims submitted beyond 90 days, provider must determine appropriate delay reason code and retain documentation to support the delayed claim submission.
Billing Overview for State-Funded SEMP (Grandfathered)

When the unit of service changes for SEMP on 7/1/15, as the result of rate rationalization:

For STATE-FUNDED INDIVIDUALS:
There will be a new web application called the SEMP Fee System that will accommodate billing under the hourly unit of service for individuals currently billed under state-funded SEMP. A User Guide will be available to assist providers with billing services for state payment. The existing SEMP web application will remain available to record services for service months prior to July 2014 per the established timeframes for billing. Current users of the SEMP web application will automatically have access to the new SEMP Fee System.

Web Service Recording for State-Funded SEMP

- The new SEMP Fee System will show a roster of all individuals enrolled in your SEMP program code, including HCBS enrolled individuals
- You will not be required to record services for HCBS Waiver enrolled individuals – you can bill these services directly to Medicaid for reimbursement
- Services recorded for HCBS Waiver enrolled individuals will show as exceptions, but the system will allow you to record services for everyone enrolled
- OPWDD has created a new SEMP Fee System that will be utilized to bill under the new unit of service for non-HCBS enrolled individuals
- Providers that have access to current system will automatically be able to access the new SEMP Fee System
- A detailed User Guide will be available to assist with service recording for the 7/1/15 changeover date
- Central Operations will also be available to assist if questions arise
### Secure Site Applications:
- Fire Safety Portal
- Incident Report and Management Application
- Job Bank System
- Medical Appointment Tracking System
- Message Application Management System
- Services Recordings
- Supported Employment System
- SEIP Pay System
- The Basic Security for the Web
- Required Applications Frequently Asked Questions
- SQL Access
- Manage My Account
- File Transfer Direct

---

### Supported Employment System

<table>
<thead>
<tr>
<th>Service Month</th>
<th>Program Name ID</th>
<th>Individual Name</th>
<th>Individual Information</th>
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<tbody>
<tr>
<td>MAY 2015</td>
<td>Select Program Name ID</td>
<td>Select Individual Name ID</td>
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</table>

Initial Service Deadline Date: 07/09/2015
Preliminary Run Date: 05/26/2015
Final Run Date: 06/29/2015
### Central Operations Contacts

- **Central.operations@opwdd.ny.gov**
- Andrea Bush – andrea.m.bush@opwdd.ny.gov
- Matt Breslin – matthew.breslin@opwdd.ny.gov
- Earl Jefferson – earl.jefferson@opwdd.ny.gov
- Shaun Scanlon – shaun.scanlon@opwdd.ny.gov

All staff can be reached at (518) 402-4333
Section 6
Table of Contents

1. OPWDD Quarterly Reporting Overview & Updates
2. Quarterly OPWDD SEMP Report
   - Data Definitions
   - Data Entry and Submission Process
   - Sample Reports
   - Avoiding Common Errors
   - Helpful Hints
3. Quarterly ACCES-VR Projection Report
   - Data Definitions
   - Sample Report
   - Data Entry and Submission Process
4. Contact Information
OPWDD Quarterly SEMP Reporting Overview

Meet Reporting Requirements for Stakeholders:
- CMS – Centers for Medicaid Services
- NYS Governor’s Office
- Statewide and National Research Centers (data outcomes only)
- OPWDD Training and Transformation Initiatives

Analysis for Quality Service Improvements:
- Increase employment outcomes for individuals funded by OPWDD
- Identify factors that contribute to job retention
- Identify other factors that contribute to successful employment outcomes
OPWDD Quarterly SEMP Reporting Process Updates

- OPWDD is working with the New York State Employment Services System (NYESS) to coordinate data collection.

- OPWDD requires that all employment service providers participate in the NYESS System.

- Staff at OPWDD and NYESS are working with providers to make sure that both systems are uniformly coordinated.

- NYESS offers many benefits including potential Ticket to Work payments and links to career assessment tools (https://www.careerzone.ny.gov), job matching, resume building, etc.
Quarterly Reports Overview

• OPWDD requires that SEMP providers submit quarterly reports. The quarterly reports are based on the status of each person enrolled (or dis-enrolled between 4/18 to 3/19) in SEMP on the last date of each quarter.

• The quarterly report forms provide OPWDD the status of individuals who are enrolled in SEMP between April 2018 to March 2019. OPWDD will send new report forms every year.

• There are 2 report forms submitted each quarter:
  • OPWDD Quarterly SEMP Report 2018/2019
  • ACCES-VR Quarterly Projection Report 2018/2019 (if ACCES-VR services are provided)

• Agencies update and submit the quarterly reports in a secure manner to supported.employment.data@opwdd.ny.gov.
Both quarterly reports will be due as follows:

Quarter 1: April 2018-June 2018 will be **due by July 20, 2018**

Quarter 2: July 2018 – September 2018 will be **due by October 15, 2018**

Quarter 3: October 2018 – December 2018 will be **due by January 15, 2019**

Quarter 4: January 2019 – March 2019 will be **due by April 15, 2019**
Compare Current SEMP Program Enrollments to Quarterly SEMP Report

• If the person is not enrolled in SEMP but listed on the Quarterly SEMP Report, list the person as “inactive” on report.

• If the person is enrolled in SEMP but not listed on the Quarterly SEMP Report, add the person to the Quarterly SEMP Report.

• If the person is enrolled in SEMP but not receiving services and listed on the Quarterly SEMP Report as “inactive”, submit a DDP1 in CHOICES to dis-enroll the person and continue to report the person as “inactive” on the Quarterly SEMP Report.

*An updated ISP addendum is not required to dis-enroll. ISP may be updated by next meeting.

* Please do not dis-enroll a person who has State-funded SEMP if there is a possibility of the person becoming employed in the future.
Checking the Program Roster in CHOICES

Step 1: Under Workplace, scroll to Program Codes (fake data)
Checking the Program Roster in CHOICES

Step 2: Double click on the Program to open that program’s record

<table>
<thead>
<tr>
<th>TABS Program Code</th>
<th>Program Name</th>
<th>Program Class</th>
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<td>83464545</td>
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</table>
Checking the Program Roster in CHOICES

Step 3: Use the down arrow to view the subsection of the Program record to locate *Program Enrollments*
Checking the Program Roster in CHOICES

Step 4: Click on Program Enrollments to view the list.
## Data Definitions

<table>
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<tr>
<th>Last Name (as it appears in Choices or SEMP Roster)</th>
<th>First Name (as it appears in Choices or SEMP Roster)</th>
<th>TABS ID</th>
<th>DDRO Region Number</th>
<th>DDRO</th>
<th>Social Security Number</th>
<th>Year or Anticipated Year Left High School (use drop down list)</th>
<th>Employment Service Enrollment Date</th>
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</table>
| Must have TABS ID for data processing.             |                                                     | **No data entry necessary** | Choose from the drop down list the DDRO where the person lives, not where they work. | The social security number will allow for NYESS match. | Choose one:  
  - Prior to 2012  
  - 2012  
  - 2013  
  - 2014  
  - 2015  
  - 2017  
  - 2017  
  - 2018  
  - 2019  
  - 2020  
  (If still attending school choose the year you anticipate the person will leave high school.) | List the date that the person was enrolled in their current employment service. |
| Will be **orange until the number is entered.**    |                                                     |         |                    |      |                        |                                                             |                                    |
# Data Definitions

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<th>ON THE LAST DAY OF THE QUARTER</th>
<th>ON THE LAST DAY OF THE QUARTER</th>
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<tr>
<td>Is the person actively receiving services or inactive? (use drop down list)</td>
<td>Were there any changes this quarter? (use drop down list)</td>
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</tbody>
</table>

Complete this section **every quarter**

Choose one:

- **Active** (currently receiving billable services whether employed or not)

- **Inactive** (not receiving billable services or terminated from program)

*Please do not delete anyone who becomes inactive in SEMP between 4/1/17 to 3/31/18.*

Will be pink every quarter until data is entered. This section does NOT copy forward.

Complete this section **every quarter** with the **STATUS FOR QUARTER ONLY**.

Choose one (most quarters you will choose “No Changes”):

- Enrolled this quarter with job
- Enrolled this quarter without job
- Enrolled this quarter in ETP
- Started a new job
- Job information changed
- Terminated program
- No Changes

Will be pink every quarter until data is entered. This section does NOT copy forward.
# Data Definitions

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<th>Type of Employment Setting (use drop down list)</th>
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<td><strong>Choose one:</strong></td>
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<tr>
<td>• SEMP Intensive</td>
<td>• Worked this quarter</td>
<td>• Individual Placement</td>
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<tr>
<td>• SEMP Intensive Self-Directed/Self Hire</td>
<td>• Temporary time off (works 9 - 11 quarters per year)</td>
<td>• Group Placement (up to 8)</td>
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<td>• SEMP Intensive Self-Directed/Agency Purchase</td>
<td>• Temporary time off (works 6-8 months per year)</td>
<td>• Group Placement - Not Billable</td>
</tr>
<tr>
<td>• SEMP Extended</td>
<td>• Temporary time off (works less than 5 months per year)</td>
<td>• Self Employed</td>
</tr>
<tr>
<td>• SEMP Extended Self-Directed/Self Hire</td>
<td>• Not employed and agency is providing billable services</td>
<td>• Other</td>
</tr>
<tr>
<td>• SEMP Extended Self-Directed/Agency Purchase</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• SEMP Private Pay</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• SEMP Other</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Data Definitions

<table>
<thead>
<tr>
<th>Is Job Integrated? (use drop down list)</th>
<th>Current Job Start Date</th>
<th>Hourly Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Choose Yes or No</strong></td>
<td><strong>Date Format:</strong></td>
<td><strong>Hourly Wage Format:</strong></td>
</tr>
<tr>
<td>Work settings in the general workforce where workers with developmental disabilities have opportunities to interact with, and work alongside, co-workers who do not have disabilities are considered integrated. If supervisors, job coaches and other staff are the only people without disabilities that workers interact with, then the setting does not meet the definition of integrated. <strong>ALL JOB PLACEMENTS MUST BE INTEGRATED IN ORDER TO BILL FOR SEMP SERVICES.</strong></td>
<td><strong>(m/d/yyyy)</strong> Enter the date the person started working at the current job listed.</td>
<td>If employed, record the hourly wage in the following format, <em>.</em>.<em>.</em> (no $). <strong>RECORD ONLY ONE NUMBER</strong> which may be an average if needed. You cannot record alphanumeric or ranges. Highlighted cells means the wage is listed as less than NYS minimum. <strong>Please check that the wage is updated with the minimum wage changes. If a job meets the DOL minimum wage requirements for tipped or out of state jobs, please list the NYS minimum wage and notate the accurate wage and details in comments section.</strong></td>
</tr>
</tbody>
</table>
### Data Definitions

<table>
<thead>
<tr>
<th>Paycheck Issued By Which Entity? (use drop down list)</th>
<th>Average Weekly Work Hours</th>
<th>Name of Business Where Person Physically Works, If Employed (Record main worksite and list additional jobs in comments section)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Choose one:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Employer in Community</td>
<td></td>
<td>Enter the name of the main business where the person physically works. Do not enter the business that issues the paycheck if that is a different business.</td>
</tr>
<tr>
<td>• Employment Training Program – ETP</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Provider Agency Paid through Subcontract</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Self-Employed</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Temporary or Personnel Agency</td>
<td>Enter <em>Average Weekly Hours Worked</em>. Enter a number only, <em>do not enter a range</em>. The report will <em>not accept a “0” or a range. Enter 1 number.</em> If the person did not work that quarter, choose “Not employed and agency is providing billable services”.</td>
<td></td>
</tr>
</tbody>
</table>
# Data Definitions

<table>
<thead>
<tr>
<th>Job Termination Date (if applicable)</th>
<th>Job Termination Reason (use drop down list)</th>
<th>Program Termination Date (if applicable)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Date Format:</strong> (m/d/yyyy)</td>
<td><strong>Choose one:</strong></td>
<td><strong>Date Format:</strong> (m/d/yyy)</td>
</tr>
<tr>
<td>Enter the last date the person worked at the job.</td>
<td>• See list on the next page. The new list more closely matches NYESS termination reasons.</td>
<td>Enter the date the person was removed from the program in Choices/TABS.</td>
</tr>
</tbody>
</table>

*When a Job Termination Date is entered, the Job Termination Reason cell will be highlighted until the data is entered.*

Record the person as “inactive” and “no changes” for the remainder of the fiscal year following the termination quarter.
### Data Definitions

**Job Termination Reason** (use drop down list)

<table>
<thead>
<tr>
<th>Reason</th>
<th>Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>Admission to a Drug Rehabilitation Center</td>
<td>Quit</td>
</tr>
<tr>
<td>Admission to a Mental Health Facility</td>
<td>Class</td>
</tr>
<tr>
<td>Business Closed</td>
<td></td>
</tr>
<tr>
<td>Deceased</td>
<td></td>
</tr>
<tr>
<td>Incarceration</td>
<td></td>
</tr>
<tr>
<td>Layoff, Permanent</td>
<td></td>
</tr>
<tr>
<td>Layoff, Temporary</td>
<td></td>
</tr>
<tr>
<td>Medical-Expected Return</td>
<td></td>
</tr>
<tr>
<td>Medical-No Return Expected</td>
<td></td>
</tr>
<tr>
<td>Military</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
</tr>
<tr>
<td>Parenting-Permanent</td>
<td></td>
</tr>
<tr>
<td>Parenting-Temporary</td>
<td></td>
</tr>
<tr>
<td>Quit - Death of a Parent/Caregiver/Guardian</td>
<td></td>
</tr>
<tr>
<td>Quit - Dissatisfaction with Hours</td>
<td></td>
</tr>
<tr>
<td>Quit - Dissatisfaction with Job Tasks</td>
<td></td>
</tr>
<tr>
<td>Quit - Dissatisfaction with Wages</td>
<td></td>
</tr>
<tr>
<td>Quit - Family Issues (Non-Financial)</td>
<td></td>
</tr>
<tr>
<td>Quit - General</td>
<td></td>
</tr>
<tr>
<td>Quit - Lack of Interest</td>
<td></td>
</tr>
<tr>
<td>Quit - Lack of Requested Accommodations</td>
<td></td>
</tr>
<tr>
<td>Quit - Language Difficulties</td>
<td></td>
</tr>
<tr>
<td>Quit - Marriage</td>
<td></td>
</tr>
<tr>
<td>Quit - Peers Were Quitting Work</td>
<td></td>
</tr>
<tr>
<td>Quit - School</td>
<td></td>
</tr>
<tr>
<td>Quit - Family Issues (Financial)</td>
<td></td>
</tr>
<tr>
<td>Quit - Concern Over Loss of Public Benefits</td>
<td></td>
</tr>
<tr>
<td>Relocated</td>
<td></td>
</tr>
<tr>
<td>Retired</td>
<td></td>
</tr>
<tr>
<td>Seasonal Layoff, Expected Return</td>
<td></td>
</tr>
<tr>
<td>Seasonal Layoff, No Return</td>
<td></td>
</tr>
<tr>
<td>Service - Lack of Participation</td>
<td></td>
</tr>
<tr>
<td>Service - Lost contract</td>
<td></td>
</tr>
<tr>
<td>Service - Needs Exceed Program</td>
<td></td>
</tr>
<tr>
<td>Service - Other Program</td>
<td></td>
</tr>
<tr>
<td>Service - Program Funding Issues</td>
<td></td>
</tr>
<tr>
<td>Service - Supports Services Not Wanted</td>
<td></td>
</tr>
<tr>
<td>Service - Supports or Services Not Available</td>
<td></td>
</tr>
<tr>
<td>Service - Achieved Employment Goals</td>
<td></td>
</tr>
<tr>
<td>Social Difficulties</td>
<td></td>
</tr>
<tr>
<td>Stress Related Issues</td>
<td></td>
</tr>
<tr>
<td>Temporary Position Endad</td>
<td></td>
</tr>
<tr>
<td>Terminated - Behavioral Issues</td>
<td></td>
</tr>
<tr>
<td>Terminated - Inability to Perform Job Tasks</td>
<td></td>
</tr>
<tr>
<td>Terminated - Poor Performance</td>
<td></td>
</tr>
<tr>
<td>Terminated - Productivity</td>
<td></td>
</tr>
<tr>
<td>Terminated - Unknown</td>
<td></td>
</tr>
<tr>
<td>Terminated - Violation of Rules</td>
<td></td>
</tr>
<tr>
<td>Terminated Poor Attendance</td>
<td></td>
</tr>
<tr>
<td>Terminated Poor Punctuality</td>
<td></td>
</tr>
<tr>
<td>Transportation Issues</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
</tr>
</tbody>
</table>
## Data Definitions

<table>
<thead>
<tr>
<th>Does the person have multiple jobs? (Yes or No)</th>
<th>Comments (Record 2nd job or other pertinent information)</th>
<th>Provider Agency Name (Auto Fill When TABS ID Entered)</th>
<th>OPWDD Provider ID (Auto Fill When TABS # Entered)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Choose Yes or No</strong></td>
<td><strong>Comments:</strong> Optional: Provide other information which clarifies the person’s employment status, only as needed.</td>
<td><strong>No data entry necessary:</strong> The Provider Agency Name will auto populate <em>when a person’s Last Name is entered.</em></td>
<td><strong>No data entry necessary:</strong> The Provider Agency Name will auto populate <em>when a person’s Last Name is entered.</em></td>
</tr>
</tbody>
</table>
OPWDD Quarterly SEMP Report
Agency Outcome Report Tab

**No Data Entry Allowed in this Tab**

Use this report to **check for errors** and review the program’s overall outcomes (the tab is located at the bottom left of April 2017). If the “Total Employed” differs from “Total Employed, Integrated Setting, Min. Wage+”, then you may have missing or inaccurate data recorded.

<table>
<thead>
<tr>
<th>Name of Provider Agency</th>
<th>Total Employed</th>
<th>Total Employed, Integrated Setting, Min Wage+</th>
<th>Total Not Employed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Will be automatically populated.</td>
<td>Number of people listed on the report that quarter as active and employed. The number will include persons that are listed as employed but temporarily off work when the person works 6 or more months per year. (Automatically calculated)</td>
<td>Number of people listed on the report that quarter as active, employed that quarter (or employed 6 or more quarters per year) <strong>AND</strong> the job is integrated <strong>AND</strong> the person earns minimum wage or more. (Automatically calculated)</td>
<td>Number of people listed on the report that quarter as active BUT are <strong>not</strong> employed. (Automatically calculated)</td>
</tr>
</tbody>
</table>
The number in “Total Employed” should equal “Total Employed, Integrated Setting, Min. Wage+”. If there is a variance, you have missing or inaccurate data.
Sample Quarterly OPWDD SEMP Report

<table>
<thead>
<tr>
<th>Name</th>
<th>Last Name</th>
<th>First Name</th>
<th>DOB</th>
<th>Region</th>
<th>Member ID</th>
<th>Employment Status</th>
<th>Employment Type</th>
<th>Employment Setting</th>
<th>Employment Start Date</th>
<th>Employment End Date</th>
<th>Employment Integration</th>
<th>Job Status</th>
<th>Paid Weekly Hours</th>
<th>Job Placement</th>
<th>Personal Info</th>
<th>Program Specifics</th>
<th>Provider Agency</th>
<th>Provider Agency ID</th>
</tr>
</thead>
<tbody>
<tr>
<td>John</td>
<td>Smith</td>
<td>John</td>
<td>01/01</td>
<td>NYC</td>
<td>000000001</td>
<td>Employed</td>
<td>Personal</td>
<td>Full-time</td>
<td>01/01/2022</td>
<td>06/30/2023</td>
<td>Directly Derived</td>
<td>40</td>
<td>40</td>
<td>Personal Info</td>
<td>NYC</td>
<td>NYC</td>
<td>Westchester</td>
<td>295514</td>
</tr>
<tr>
<td>Jane</td>
<td>Doe</td>
<td>Jane</td>
<td>01/02</td>
<td>NYC</td>
<td>000000002</td>
<td>Employed</td>
<td>Personal</td>
<td>Full-time</td>
<td>01/01/2022</td>
<td>06/30/2023</td>
<td>Directly Derived</td>
<td>40</td>
<td>40</td>
<td>Personal Info</td>
<td>NYC</td>
<td>NYC</td>
<td>Westchester</td>
<td>295514</td>
</tr>
<tr>
<td>John</td>
<td>Smith</td>
<td>John</td>
<td>01/03</td>
<td>NYC</td>
<td>000000003</td>
<td>Employed</td>
<td>Personal</td>
<td>Full-time</td>
<td>01/01/2022</td>
<td>06/30/2023</td>
<td>Directly Derived</td>
<td>40</td>
<td>40</td>
<td>Personal Info</td>
<td>NYC</td>
<td>NYC</td>
<td>Westchester</td>
<td>295514</td>
</tr>
<tr>
<td>Jane</td>
<td>Doe</td>
<td>Jane</td>
<td>01/04</td>
<td>NYC</td>
<td>000000004</td>
<td>Employed</td>
<td>Personal</td>
<td>Full-time</td>
<td>01/01/2022</td>
<td>06/30/2023</td>
<td>Directly Derived</td>
<td>40</td>
<td>40</td>
<td>Personal Info</td>
<td>NYC</td>
<td>NYC</td>
<td>Westchester</td>
<td>295514</td>
</tr>
<tr>
<td>John</td>
<td>Smith</td>
<td>John</td>
<td>01/05</td>
<td>NYC</td>
<td>000000005</td>
<td>Employed</td>
<td>Personal</td>
<td>Full-time</td>
<td>01/01/2022</td>
<td>06/30/2023</td>
<td>Directly Derived</td>
<td>40</td>
<td>40</td>
<td>Personal Info</td>
<td>NYC</td>
<td>NYC</td>
<td>Westchester</td>
<td>295514</td>
</tr>
<tr>
<td>Jane</td>
<td>Doe</td>
<td>Jane</td>
<td>01/06</td>
<td>NYC</td>
<td>000000006</td>
<td>Employed</td>
<td>Personal</td>
<td>Full-time</td>
<td>01/01/2022</td>
<td>06/30/2023</td>
<td>Directly Derived</td>
<td>40</td>
<td>40</td>
<td>Personal Info</td>
<td>NYC</td>
<td>NYC</td>
<td>Westchester</td>
<td>295514</td>
</tr>
<tr>
<td>John</td>
<td>Smith</td>
<td>John</td>
<td>01/07</td>
<td>NYC</td>
<td>000000007</td>
<td>Employed</td>
<td>Personal</td>
<td>Full-time</td>
<td>01/01/2022</td>
<td>06/30/2023</td>
<td>Directly Derived</td>
<td>40</td>
<td>40</td>
<td>Personal Info</td>
<td>NYC</td>
<td>NYC</td>
<td>Westchester</td>
<td>295514</td>
</tr>
<tr>
<td>Jane</td>
<td>Doe</td>
<td>Jane</td>
<td>01/08</td>
<td>NYC</td>
<td>000000008</td>
<td>Employed</td>
<td>Personal</td>
<td>Full-time</td>
<td>01/01/2022</td>
<td>06/30/2023</td>
<td>Directly Derived</td>
<td>40</td>
<td>40</td>
<td>Personal Info</td>
<td>NYC</td>
<td>NYC</td>
<td>Westchester</td>
<td>295514</td>
</tr>
</tbody>
</table>

**JUNE 2018**

Update this information for all persons listed on staff information for new enrollments.

- Name of Business Where Person Physically Works
- Person Physically Works (Record minimum and maximum in comments section)
- Job Terminated on Date (if applicable)
- Program Terminated Date (if applicable)
- Provider Agency
- Provider Agency ID (if applicable)
- Comments (Record 2nd job or other pertinent information)
- Duplicate TABS IDs
- Errors in Yellow
Adding New People to the OPWDD SEMP Report

• Add new people to the OPWDD Quarterly SEMP Report in the quarter the person enrolls in SEMP. List the **full demographic information** including the year left high school, funding type, status information (after the last person listed on the report), program funding type, etc.

• Add new people at the **bottom of the spreadsheet** and sort, if desired. *You must highlight all the data listed before sorting.*

• **Do not delete individuals** who have terminated the SEMP program. Change the person’s status to “inactive” each quarter. The person will be removed on the next OPWDD fiscal year report form.
Data Entry and Submission Process

- Choose the reporting quarter **tab on the bottom left** of the worksheet. (**The scroll bar on the bottom left moves through the tabs. The scroll bar on the bottom right moves through the document.)

- Update columns I and J **EVERY** quarter. Column I will be pink until you choose “active” or “inactive”. Update information in all other columns as required.

- Open the report form and **save it with the original name THEN change the quarter**. Send the full spreadsheet every quarter. For example, “TOP JOBS INC quarterly OPWDD SEMP Report 9-17.xlsx”
Navigating the Quarterly SEMP Report

**OPWDD Provider Employment Services Outcome Report**
**4/1/18 to 3/31/19**

<table>
<thead>
<tr>
<th>Name of Provider Agency</th>
<th>June 2018A</th>
<th>September 2018</th>
<th>December 2018</th>
<th>March 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>WESTCHESTER CO. NYSARC</td>
<td>6</td>
<td>6</td>
<td>1</td>
<td>0</td>
</tr>
</tbody>
</table>

| Change from June 30, 2018 | 0 | 0 | 0 | -6 | -6 | -6 | -6 | -6 | -6 | -6 | -6 | -6 | -1 |
| Quarter to Quarter Change | 0 | 0 | 0 | -6 | -6 | -6 | -1 | 0  | 0  | 0  | 0  | 0  | 0  |

**Outcome Report**

- June 2018
- September 2018
- March 2019
- December 2018

**Quarterly Reports**

**NEW YORK STATE OF OPPORTUNITY**
**Office for People With Developmental Disabilities**
Data Entry and Submission Process

- Check for completion.

- Check Agency **Outcome Report** for accuracy.

- Update and submit the full spreadsheet via secure **e-mail by the 15th of each quarter**.

- E-mail the spreadsheet to: [supported.employment.data@opwdd.ny.gov](mailto:supported.employment.data@opwdd.ny.gov).
Avoiding Common Errors

Only list each person once on the report. If there is a duplicate TABS ID the cell will turn orange. The TABS ID cells are also orange until the number is entered.

<table>
<thead>
<tr>
<th></th>
<th>Last Name</th>
<th>First Name</th>
<th>TABS ID</th>
<th>DDRO</th>
<th>Social Security Number</th>
<th>Year Left High School (use drop down list)</th>
<th>Employment Service Enrollment Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>Ketzer</td>
<td>Michael</td>
<td>784394</td>
<td>Fineson</td>
<td>0001</td>
<td>Before 2012</td>
<td>5/1/2011</td>
</tr>
<tr>
<td>3</td>
<td>Timmons</td>
<td>Michael</td>
<td>549807</td>
<td>Fineson (Queens)</td>
<td>147-98-0002</td>
<td>Before 2012</td>
<td>2/1/2012</td>
</tr>
<tr>
<td>4</td>
<td>Carson</td>
<td>Kyle</td>
<td>35489</td>
<td>Metro NY</td>
<td>147-98-0003</td>
<td>Before 2012</td>
<td>2/10/2012</td>
</tr>
<tr>
<td>5</td>
<td>Lynch</td>
<td>Jonathan</td>
<td>794355</td>
<td>Metro NY</td>
<td>147-98-0004</td>
<td>2012</td>
<td>2/1/2013</td>
</tr>
<tr>
<td>6</td>
<td>Robart</td>
<td>Miles</td>
<td>20998</td>
<td>Metro NY</td>
<td>147-98-0005</td>
<td>2012</td>
<td>2/1/2013</td>
</tr>
<tr>
<td>7</td>
<td>Robin</td>
<td>Jennifer</td>
<td>5877771</td>
<td>Metro NY</td>
<td>0006</td>
<td>2013</td>
<td>4/1/2013</td>
</tr>
<tr>
<td>8</td>
<td>Carson</td>
<td>Kyle</td>
<td>35489</td>
<td>Metro NY</td>
<td>147-98-0003</td>
<td>Before 2012</td>
<td>2/10/2012</td>
</tr>
</tbody>
</table>
Avoiding Common Errors

- **Avoid changing back data** since the data has been processed. In most instances, make changes in the current quarter. If you change back data – you will need to enter it manually until the current quarter. It will copy forward but not backward. Notify the database administrator of changes in back data.

- **Complete all data fields as appropriate.** Many of the fields are connected to formulas and/or sorting functions and will need to be completed for OPWDD to process accurately.

- **Review frequently for completion.** Missing data delays OPWDD’s ability to produce statewide outcome reports.
Helpful Hints

• To sort – highlight the data you want to sort, then select “Data” and “Sort”. Data will sort going forward but NOT backward.
Helpful Hints

• To print – highlight the data you want to print then “Set Print Area”.

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Last Name</td>
<td>First Name</td>
<td>TABS ID</td>
<td>DDRO</td>
<td>Social Security Number</td>
</tr>
<tr>
<td></td>
<td>Carroll</td>
<td>Julia</td>
<td>4329074</td>
<td>Taconic</td>
<td>143-56-8897</td>
</tr>
</tbody>
</table>
Helpful Hints

- The formatting is protected so columns and rows cannot be added or moved. **Several columns** containing formulas **are hidden** and cannot be opened.

- The text is wrapped so it is easier to read. However, you will need to click on the cell to view it with the wrapped text.

- In addition, you may want to adjust the “Zoom Level” in order to see more data on the page. Click on “View” then “Zoom” or use the slider at the bottom, right corner. (slide back and forth)
Submit the Quarterly Reports Via Secure Email

OPWDD requests that the quarterly SEMP Reports be sent by OPWDD’s secure ZixMail. If you are having trouble attaching documents or sending secure email, you may need to update your web browser.

ZixPortal requires the **following supported web browsers**.

- Microsoft® Internet Explorer® version 9.0 or higher
- Microsoft® Edge Browser
- Mozilla® Firefox® version 4.0 or higher
- Apple® Safari® version 5.0 or higher
- Google
- Chrome
Quarterly ACCES-VR Projection Report

• There have been no changes to the ACCES-VR Report form.

• You will receive a blank ACCES-VR Projection Report. You may continue to use your current report from March 2018 going forward or create a new report with the blank form.

• If you continue to use last year’s report form, manually delete anyone who is NOT active in your ACCES-VR program as of 4/1/18 to start the new OPWDD fiscal year.
Quarterly ACCES-VR Projection Report

- List the individuals in your program who are approved for ACCES-VR supported employment services, have established or pending OPWDD eligibility, and will likely transition to OPWDD supported employment service funding.

- Continue to record quarterly updates on all current ACCES-VR supported employment enrollees and submit the same report form by the 15th of each quarter.

- List the “Program Termination Date” when the person transfers to OPWDD supported employment funding or terminates services.

- List “Comments” only as needed (optional).
## Quarterly ACCES-VR Projection Report

### Data Definitions

<table>
<thead>
<tr>
<th>Provider Agency Name</th>
<th>OPWDD DDRO</th>
<th>Last Name</th>
<th>First Name</th>
<th>TABS ID</th>
<th>Medicaid CIN</th>
<th>OPWDD Eligibility Status</th>
<th>Date authorized to begin ACCES-VR Supported Employment Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Use same provider agency name in the quarterly OPWDD SEMP Report.</td>
<td>List the DDRO where the person lives, not where they work.</td>
<td>List the Last Name</td>
<td>List the First Name</td>
<td>List the TABS ID (if available)</td>
<td>Enter the Medicaid CIN # (Leave blank if not available yet)</td>
<td>List either: E-Eligible or P-Pending Eligibility</td>
<td>Date ACCES-VR approved the person to begin services.</td>
</tr>
</tbody>
</table>
# Quarterly Provider ACCES-VR Projection Report

## Data Definitions

<table>
<thead>
<tr>
<th>Current Job Start Date (if applicable)</th>
<th>When employed project the date for transfer to OPWDD SEMP</th>
<th>Date transferred to OPWDD Supported Employment</th>
<th>Date Terminated Program</th>
<th>Comments</th>
</tr>
</thead>
</table>
| Enter the date when the person **starts a new job.** | **Format:** m/d/yyyy  
Project the date you anticipate the person completing ACCES-VR services and transferring to OPWDD. | **Format:** m/d/yyyy  
Date the person started OPWDD employment services. | **Format:** m/d/yyyy  
Enter a date **ONLY** if the person terminated the program **prior to transferring to OPWDD.** | Other information which clarifies the person’s employment status, **only as needed.** |
Data Entry and Submission Process

- Open the report form and **save it with the original name and current quarter**. *(send the same document every quarter)*

- Review and update quarterly. **Check for completion**.

- Update and submit the same document via **secure e-mail by the 15th of each quarter**. E-mail the spreadsheet to supported.employment.data@opwdd.ny.gov

- Add new people with full demographic information and status information in the quarter they enroll in ACCES-VR, only for individuals anticipated will transition to OPWDD SEMP services. Add the new person after the last person listed on the report.
Operating under a whole-person philosophy, New York State (NYS) has successfully brought together its employment services systems to create a single approach to linking and coordinating employment supports, using the Medicaid Infrastructure Grant as the catalyst. NYS has seized upon this opportunity, focusing a large component of Medicaid Infrastructure Grant dollars on efforts to merge the segregated disability-related employment systems into the mainstream resource that most people in NYS (and elsewhere) turn to for assistance in finding job opportunities and supports – the Department of Labor. This comprehensive employment system called the New York Employment Services System (NYESS - www.nyess.ny.gov) provides all New Yorkers – regardless of their (dis)ability – with a single point to access all employment-related services and supports, including job matching with the approximately 90,000 jobs currently posted by employers in the NYS Job Bank.

This employment system consists of the NYS Department of Labor's One-Stop Operating System (OSOS), which connects job seekers with employment opportunities in the NYS Job Bank, as well as a data warehouse of employment-related information operated by OMH. Providers of employment-related supports and services licensed by or contracting with one of the participating state agencies may sign up to utilize this new system (certain providers of ACCES-VR, CBVH, NYSOFA, OASAS, OMH, OPWDD, and the NYS Department of Labor may be required to use the system for reporting purposes). This new employment system will enhance our ability to improve employment outcomes for New Yorkers with disabilities, and prove greatly beneficial to businesses/employers and providers of employment supports. Among the many benefits, this new employment system will:

- Centralize employment service/support information, greatly improving the ability to coordinate employment supports and services among multiple providers and across multiple systems
- Identify individual job seekers' skills, assist with resume development, and match skills sought by businesses/employers for specific jobs with the skills possessed by job seekers
- Assist with entitlements screening and enrollment
- Generate tax credit claiming documentation for businesses/employers that hire individuals with disabilities through the system
- Generate Ticket To Work milestone payment claiming documentation associated with helping individuals with disabilities achieve certain employment outcomes
- Provide public access to employment-related performance reports generated by data entered into the system
New York Employment Statewide Services (NYESS) Data Reporting

- OPWDD requires provider agencies to enter the required data in the NYESS system.

- NYESS data will be used to improve statewide employment outcomes.

- NYESS provides access to career tools for job seekers.

- NYESS can link job seekers to potential employers and generate a resume.

- NYESS can generate tax credit forms.

- NYESS can generate Ticket to Work payment claims.

- NYESS is designed to coordinate resources across NYS.
NYESS Contact Information

New York Employment Services System (NYESS)

**NYESS Contact:**

Andy Karhan
NYESS, Director of Employment Programs
Andrew.Karhan@omh.ny.gov
(518) 474-9892
Section 7
New York State Minimum Wage

From 12/31/2017 to 12/30/2018, the New York State basic minimum wage is:

- $13.00 per hour in New York City (businesses with 11 or more employees)
- $12.00 per hour in New York City (businesses with 10 or less employees)
- $11.00 per hour in Long Island and Westchester County
- $10.40 per hour in the remainder of New York State
- The minimum wage for fast food workers* is:
  - $13.50 per hour in New York City
  - $11.75 per hour in the remainder of New York State

Private sector employees in the state, including domestic workers (in most cases), must receive the basic minimum wage.

The basic rate may change under rules known as "wage orders" that set minimum pay for jobs in:

- The hospitality, building service and farming industries; and
- All other industries and occupations.

The wage orders set:

- Hourly rates;
- Overtime rates (except in farming); and
- Credits for meals and lodging, if supplied by the employer.

Several wage orders set lower hourly minimum pay rates if workers regularly receive tips. These wage orders are published on the Department of Labor website at www.labor.ny.gov/minimumwage.

When workers take care of their own required uniforms, they must be paid an added amount over minimum wage.

Employees who do piecework should be paid at a rate that brings them to at least the basic minimum wage.

A standard work week is 40 hours. If employees work any hours beyond that, then the employer must pay them at 1 ½ times the regular wage.

The Labor Department helps collect back wages for workers who have not received the minimum wage. Employers that break the Minimum Wage Law may be subject to orders to pay:

- Back wages;
- Interest;
- Liquidated damages; and
- Fines.

They may also be subject to criminal prosecution and penalties. The fines for violations can total up to 200 percent of the missing wages. They may also have to pay 16 percent interest on the unpaid wages.

Employers must place a Minimum Wage poster in their place of business where workers can see it.

Employers with questions or concerns about obeying the Minimum Wage Law can contact the Labor Department at (888) 469-7365 for help, between 8 a.m. and 5 p.m., Monday through Friday.

*A fast food worker is any person employed or permitted to work at, or for, a fast food establishment by any employer where such person’s job duties include at least one of the following: customer service, cooking, food or drink preparation, delivery, security, stocking supplies or equipment, cleaning, or routine maintenance.

Penalty for Breaking the Law:
Fine of up to 200 percent on wages due and 16 percent interest.
Minimum Wage for Fast Food Workers
December 31, 2017 through December 30, 2018

$13.50
New York City

$11.75
Rest of the State

A new minimum wage for fast food workers will go into effect on December 31, 2017, with the rates shown above. These rates will increase annually until they reach $15.00 at the end of 2018 for New York City and in the middle of 2021 for the rest of the state. This fact sheet provides additional information about this new minimum wage.

What is a Fast Food Establishment?
A fast food establishment is any business that meets the following criteria:

- Primarily serves food or drinks, including coffee shops, juice bars, donut shops, and ice cream parlors; and
- Offers limited service, where customers order and pay before eating, including restaurants with tables but without full table service, and places that only provide take-out service; and
- Is part of a chain of 30 or more locations, including individually owned establishments associated with a brand that has 30 or more locations nationally.

Examples:
Examples of fast food establishments include Ben & Jerry’s, Chipotle, Dunkin Donuts, Golden Krust Caribbean Bakery and Grill, Jamba Juice, KFC, McDonald’s, Nathan’s Famous, Pizza Hut, Quiznos, Shake Shack, Starbucks, Subway, Taco Bell, Tim Hortons, Uno Pizzeria & Grill, Wendy’s, and White Castle.

A larger list of businesses was published as part of the Wage Board Report and Recommendations, and is available at www.labor.ny.gov/fastfoodwageboard. This list is subject to change and is intended to provide examples of employers believed to be fast food establishments.

For more information on the definition of a fast food establishment and what is considered a chain, please see the Hospitality Industry Regulations available at www.labor.ny.gov/formsdocs/wp/CR146.pdf.
The full schedule of increases in the hourly minimum wage rate for fast food workers is below:

<table>
<thead>
<tr>
<th>Date</th>
<th>New York City</th>
<th>Rest of the State</th>
</tr>
</thead>
<tbody>
<tr>
<td>12/31/2017</td>
<td>$13.50</td>
<td>$11.75</td>
</tr>
<tr>
<td>12/31/2018</td>
<td>$15.00</td>
<td>$12.75</td>
</tr>
<tr>
<td>12/31/2019</td>
<td>$15.00</td>
<td>$13.75</td>
</tr>
<tr>
<td>12/31/2020</td>
<td>$15.00</td>
<td>$14.50</td>
</tr>
<tr>
<td>07/01/2021</td>
<td>$15.00</td>
<td>$15.00</td>
</tr>
</tbody>
</table>

**Frequently Asked Questions:**

**What type of workers does this increase in minimum wage affect?**
This change affects everyone who works at a fast food chain location that meets the criteria described on Page 1. This increase applies to workers who prepare food, work security, stock shelves, clean, and perform other tasks.

**Does this change apply to an owner of a single franchise location?**
This change applies to all fast food chain locations, regardless of ownership, if there are 30 or more locations nationally.

**Are meal credits and uniform maintenance reimbursement rates different for fast food workers than for other Hospitality Industry workers?**
No, these rates are the same for fast food and the hospitality workers.

**What about the rate of pay for call-in and spread-of-hours requirements?**
Fast food workers are subject to the call-in pay and spread-of-hours requirements at the applicable minimum wage rate for fast food workers.

**Are fast food workers eligible for overtime pay?**
Yes, fast food workers must be paid at time-and-one-half the regular rate of pay for any hours worked over 40 per week.

**For more information:**
If you need additional assistance, or want to file a complaint, please call: 1-888-4NYSDOL (1-888-469-7365) or visit: [www.labor.ny.gov/minimumwage](http://www.labor.ny.gov/minimumwage).
From December 31, 2017 through December 30, 2018, the minimum hourly rates that employers must pay to tipped workers under the New York State minimum wage law will increase to the “cash wage” amounts shown above. This fact sheet provides additional information about those rates and when they apply.

### Combining cash wages and tip credits to satisfy the minimum wage:
New York State law allows employers in all industries other than building service to satisfy the minimum wage by combining a “cash wage” paid by the employer with a credit or allowance for tips that the employee receives from customers. For example, the minimum wage for food service workers who work for large employers in New York City is $13.00 per hour. Their employers can satisfy the minimum wage by combining a cash wage of at least $8.65 with a tip allowance of no more than $4.35 per hour.
Limitations on tip credits in the Hospitality Industry:
Employers in the Hospitality Industry may not take tip credits for:

- Days when tipped workers spend more than two hours, or twenty percent of a shift, doing non-tipped work; and
- Weeks when service employees receive tips averaging less per hour than the following:

<table>
<thead>
<tr>
<th></th>
<th>New York City</th>
<th>Long Island and Westchester County</th>
<th>Remainder of New York State</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>In resort hotels</strong></td>
<td>$7.30</td>
<td>$6.15</td>
<td>$5.85</td>
</tr>
<tr>
<td><strong>In restaurants and all-year hotels</strong></td>
<td>$2.80</td>
<td>$2.40</td>
<td>$2.25</td>
</tr>
</tbody>
</table>

Limitations on tip credits in other industries:
No tip credit is available in the Building Service Industry. For all other industries (different from Hospitality and Building Service), the tip credit varies by location and size of employer. Please see the “All Other Industries except Building Service” chart.

The tip credit is not available when weekly tips average less than the minimum amount specified for the location and size of employer.

Overtime:
For tipped workers, employers must pay overtime hours worked at time-and-one-half the minimum wage rate, less the applicable tip credit.

For more information:
If you need additional assistance, or want to file a complaint, please call 1-888-4NYSDOL (1-888-469-7365) or visit www.labor.ny.gov/minimumwage.
The New York State Minimum Wage Act and Wage Orders contain the state’s rules for pay and overtime. These rules are in addition to those required by federal law, including the Fair Labor Standards Act. This is a guideline to help decide if a for-profit business that has interns must pay them according to the state minimum wage and overtime rules. This only applies to the State Minimum Wage Act and Orders. It does not apply to Unemployment Insurance, Workers’ Compensation, and/or any other law.

*Not-for-profit organizations and institutions of any type also may have unpaid interns, if they meet all the criteria for an intern who is not in an employment relationship.*

**In general, an intern is only exempt from the requirements of the Minimum Wage Act and Orders if the intern is not in an employment relationship.** To determine whether an employment relationship exists, the department uses six criteria from the U.S. Department of Labor and five criteria of its own to evaluate the situation.

**An employment relationship does not exist only if the situation meets ALL of these criteria:**

1. **The training, even though it includes actual operation of the employer’s facilities, is similar to training provided in an educational program.**
   
   For example:
   
   - The internship program builds on a classroom or academic experience -- NOT the employer’s operations.
   - A college, university, secondary school, specialist, technical, vocational or trade school oversees the program and awards educational credit.
   - The internship teaches skills that are useful in other jobs (not skills specific to one employer’s operation).
   - The intern does not perform the routine work of the business on a regular basis, and the business does not depend upon the work of the intern.
   - The intern is not engaged in the operations of the employer and does not perform productive work (such as filing, other clerical work or helping customers).
   - The intern gains a new skill, advanced knowledge or better work habits.

2. **The training is for the benefit of the intern.**

   The intern must be the primary beneficiary of the training. Any benefit to the employer must be merely incidental. If the academic institution gives credit for the internship, it is considered some evidence of the beneficial nature of the program.

3. **The intern does not displace regular employees, and works under close supervision.**

   Interns do not function in ways that replace or augment regular staff.

   If interns do job shadowing to learn certain functions under the close and constant supervision of regular employees (but perform no or minimal work), then this is likely to be considered a true educational experience.

   However, if interns receive the same level of supervision as the employer’s regular workers, it suggests an employment relationship, rather than training.

   Interns are considered employees if they substitute for regular workers or add to an existing workforce during specific time periods.

   Interns are viewed as employees if the company would need to hire additional employees or require existing staff to work more hours to do the interns’ work.

4. **The activities of trainees or students do not provide an immediate advantage to the employer. On occasion, operations may actually be impeded.**

   The essence of a traineeship is that an employer provides a benefit to the trainees by developing their work skills or knowledge; the trainees do not benefit the employer.

   In a true traineeship, the employer cannot gain an immediate advantage from the intern’s presence. In fact, in most circumstances, interns will require employers to dedicate resources (in the form of training, supervision, etc.) that may actually detract from the productivity of the worksite for some period.
5. **The trainees or students are not necessarily entitled to a job at the conclusion of the training period and are free to take jobs elsewhere in the same field.**

The internship runs for a fixed period, set before the internship begins. It has no connection with any offer of employment or promise to stay with the employer.

Employers should not use unpaid internships as a trial period for those seeking employment.

Interns who are placed with the employer for a trial period, with the expectation that afterwards they will be hired as permanent employees, would generally be considered employees.

The longer an internship lasts, the more likely it will be considered an employment relationship.

6. **The trainees or students are notified, in writing, that they will not receive any wages and are not considered employees for minimum wage purposes.**

Such written notice must be clear and be given to the trainees or students before the internship or traineeship starts.

7. **Any clinical training is performed under the supervision and direction of people who are knowledgeable and experienced in the activity.**

The persons who supervise or direct any clinical, hands-on work performed by the trainees must have sufficient experience and knowledge in that industry.

Persons have “sufficient” experience and knowledge in the industry if they are proficient in the area and in all activities performed by the trainee. They must have adequate background, education, and experience to fulfill the educational goals and requirements of the training program. In addition, the persons must be competent to provide such training, with previous experience training employees or students.

8. **The trainees or students do not receive employee benefits.**

Examples of such benefits include, but are not limited to:

- Health and dental insurance
- Pension or retirement credit and
- Discounted or free goods and services from the employer

9. **The training is general, and qualifies trainees or students to work in any similar business. It is not designed specifically for a job with the employer that offers the program.**

Skills offered through the training must be:

- Useful
- Transferable to any employer in the field and
- Not specific to the for-profit employer offering the training

Any training that is specific to the employer and its operations is conclusive evidence that an employment relationship exists.

10. **The screening process for the internship program is not the same as for employment, and does not appear to be for that purpose. The screening only uses criteria relevant for admission to an independent educational program.**

This helps to ensure that employers do not mix recruiting of employees and interns. These searches must run independently from one another.

Educational institutions or other organizations should not consider employment-related factors when they place students with for-profit employers. They should only consider the needs of the student and the educational program.

11. **Advertisements, postings, or solicitations for the program clearly discuss education or training, rather than employment, although employers may indicate that qualified graduates may be considered for employment.**

This relates to the requirement that the employer tell trainees, in writing, that they are not entitled to wages for the training. This is to avoid a trainee’s misunderstanding of the nature of the program, and/or an employer’s misrepresentation of its nature, purposes and entitlements.
What did the states request?
As SELN member states refine how employment services are defined, implemented, and reimbursed, questions arise about how to view certain work experiences, and how to strategically use volunteer opportunities and unpaid work options.

Background
Volunteer work, internships, and unpaid job exploration can be effective strategies for individuals with disabilities looking to gain work-related experience, as well as assessments and training at places of business. However, such activities must be undertaken carefully, with a clear understanding of the purpose of these activities. All parties must know what is permitted from a legal perspective, as well as practical considerations regarding the appropriate use of volunteer and unpaid work experiences.

This working document examines these issues, and provides guidelines on the role of volunteer activities, internships, and unpaid work when assisting and supporting individuals with disabilities. This information is based on interpretation of various federal and state requirements. However, if readers have questions regarding specific situations, they should consult with the United States Department of Labor (DOL) Wage and Hour Division and the appropriate state agency (usually the state labor department) to ensure compliance with all applicable labor laws and regulations.

Understanding What’s Allowed
The following are the types of experiences discussed in this publication, and the distinctions between them.

- **Volunteering** - Volunteering refers to typical unpaid activities with non-profit groups that are open to all citizens. These might include making phone calls for a political campaign, serving as an assistant coach in a sports league, helping at a food bank, serving on a board or in an advisory group, or working on a clothing drive for a faith-based organization.

- **Internships** - Internships are temporary positions, either in for-profit or nonprofit organizations, with an emphasis on job training. This publication looks primarily at unpaid internships.

- **Unpaid work experiences** - Under certain circumstances, individuals with disabilities are permitted to work for a short period at any type of business without pay for job exploration, assessment, and training purposes. This is permitted only within very specific parameters.

The DOL has clear rules and guidelines on volunteering, internships, and unpaid work experiences. Each state has additional laws and regulations. It is important for service providers (including schools) not to dive in to the world of volunteer work, internships, and unpaid work experiences without having a strong understanding of what is and is not permitted.

Awareness of these parameters is critical for service providers, individuals with disabilities, and family members. These rules ensure that people with disabilities are being treated fairly, that their rights are not being violated, and that when placing individuals with disabilities into volunteer or unpaid positions, all applicable wage and hour laws are being followed.

Lack of awareness of these parameters can result in possible action by the federal or state labor department against both the service provider, and the volunteer organization or business where the individual is participating in activities. Consequences may include legal and financial penalties, including payment of back wages.
Volunteering: What it is and What’s Permitted

As with anyone else who volunteers, it’s important to think through the reasons that someone with a disability is giving his or her time and talents for free. What are the benefits to the individual?

• Volunteering may be a step towards employment. It is a way of exploring interests, developing skills, gaining experience, building a resume, and making connections that lead to future paid jobs. At the same time, volunteering should not be a long-term substitute for paid employment.

• Volunteer activities should be based on an individual’s interests and preferences.

• When individuals are not working or are underemployed, they may chose to volunteer in order to keep busy and active while looking for paid work.

Where Individuals Can Volunteer

Individuals may volunteer only at non-profit organizations. Volunteering is not permitted at for-profit, private-sector businesses. Per the DOL, individuals may volunteer or donate their services for “public service, religious or humanitarian objectives” without expectation or receipt of payment.

These additional factors can also help determine if an activity meets the DOL’s definition of volunteering:

• The activity is generally part-time.
• The activities are the kind typically associated with volunteer work rather than paid employment.
• Services are offered freely and without pressure or coercion--i.e., the person is truly volunteering.
• Regular employees have not been displaced to accommodate the volunteer.
• The individual does not receive or expect to receive any benefit (beyond the experience itself) from the organization where he or she is volunteering. Volunteers may receive reimbursement for expenses, discounts on services, refreshments, small appreciation gifts, etc. They may also be paid a nominal fee, but it cannot be a substitute for paid compensation, or based on productivity. In general, organizations should be cautious in providing any sort of payments beyond expense reimbursement to volunteers.

Parent/Guardian Consent Requirements

An individual with a disability must be legally competent to freely volunteer his or her services. Per the DOL, individuals under 18, and those over 18 who are not their own legal guardian, cannot volunteer without the consent of their parent or legal guardian.

Unpaid Internships

Unpaid internships are distinct from volunteering, and are intended to allow an individual to gain job-related experience. Per the DOL, individuals may participate in unpaid internships at both for-profit and non-profit organizations, if all six of the following criteria are met:

1. The internship, even though it occurs at the employer’s place of business, is similar to training that would be given in an educational environment. For example, the internship teaches skills useful in other organizations, the intern does not perform the routine work of the business on a regular basis, and the business does not depend upon the work of the intern.

2. The internship experience is for the benefit of the intern, and any benefit to the business is incidental.

3. The intern does not displace regular employees (e.g., using the intern cannot result in an employee being laid off, cannot result in the employer not hiring an employee it would otherwise hire, and cannot result in an employee working fewer hours than he or she would otherwise work). The intern must also work under close supervision of existing staff.

4. The employer derives no immediate advantage from the activities of the intern, and on occasion its operations may be impeded due to the need to provide training and supervisor to the intern.

5. The intern is not necessarily entitled to a job at the conclusion of the internship.
6. There is a clear understanding by both the employer and individual participating in the internship that the intern is not entitled to payment of wages for the time spent in the internship. In the case of a minor, the guardian also must be made aware that the internship is unpaid.

For further details on internships, go to: www.doj.gov/whd/regs/compliance/whdfs71.htm.

Nonprofit organizations can pay stipends to interns as volunteers, but the amount of the stipend cannot exceed 20% of what an individual would have been paid for the same job.

Unpaid Work Experiences for Job Exploration, Assessment and Training

Using businesses for exploration, assessment, and training is considered best practice in the field of disability employment, rather than using simulated work environments (such as facility-based services and sheltered workshops). When undertaking an assessment, these types of experiences at an employer’s place of business are typically called “situational assessments.” (See the resource section on the last page for information on conducting situational assessments.)

Under DOL provisions, individuals with disabilities can spend a limited number of hours engaged in unpaid work experiences at a business for job exploration, assessment, and training. Per the DOL, these types of unpaid work experiences are permitted when all seven of the following criteria are met:

1. The individual is a person with physical and/or cognitive disability for whom competitive employment at or above minimum wage is not immediately obtainable, and who will need intensive ongoing support to succeed in employment.
2. The time spent at the place of business is for vocational exploration, assessment, or training. It must be conducted under the general supervision of staff from a rehabilitation organization (community rehabilitation provider, public vocational rehabilitation, or other public disability agency), or in the case of a student with a disability, under the supervision of public school personnel.
3. Employment in the community must be a specific goal of the individual’s plan of service, specifying the need for exploration, assessment, or training activities. This must be written into the individualized plan for employment (IPE) or individual education plan (IEP).
4. The individual’s activities cannot result in an “immediate advantage” to the business. “Immediate advantage” includes the following, all of which are not permitted.
   - Displacement of regular employees.
   - Filling of a vacant position by the participating individual with a disability instead of regular employees.
   - Relieving regular employees of assigned duties.
   - The participating individual performs services that, although not ordinarily performed by employees, are of clear benefit to the business.
   - The individual is under direct supervision of employees of the business, rather than a rehabilitation or school professional.
   - The activities are conducted to accommodate the labor needs of the business rather than according to the requirements of the individual’s service plan.
   - The individual’s service plan does not specifically limit the time spent at any one employer site, or in any specific job classification (i.e., the planning document needs to be specific regarding intent of the person’s time at the employer site in terms of duties and how long they spend there).
5. Although the number of hours does not exclusively determine whether an unpaid work experience is permitted, per the DOL, as a general rule, unpaid work experience is permissible if the following hour limitations are not exceeded.
   - Vocational explorations: 5 hours per job experienced
❖ Vocational assessment: 90 hours per job experienced
❖ Vocational training: 120 hours per job experienced

In the case of students, these limitations apply during any one school year.

6. The participating individual is not entitled to employment after the unpaid work experience is completed. However, if the individual becomes an employee at that business, he or she cannot be considered a trainee (i.e., unpaid for up to 120 hours) at that particular employer unless working in a different, clearly distinguishable occupation.

7. Upon request, documentation will be provided to the DOL Wage and Hour Division, indicating that the individual is enrolled in a community-based placement program, that this enrollment is voluntary, and that there is no expectation of payment.

Further details of unpaid work requirements are available at: www.dol.gov/whd/FOH/ch64/64c08.htm.

Considerations in Unpaid Work Experiences

There are a number of practical considerations in the use of unpaid job experiences under these DOL guidelines:

• The use of unpaid work experiences must connect clearly with the goals and objectives of an individual’s service plan, and there should be a particular rationale why the specific activities at that particular place of business are occurring, documented within the service plan. Simply having an individual participate in unpaid work experiences to “stay busy,” or because it’s a standard part of the “employment program” for everyone, is not acceptable.

• The planning document (IPE, IEP) must state the specific intent and purpose of the individual’s time at the employer site in terms of the duties and number of hours that will be spent there.

• On the surface, some of the factors in terms of “immediate advantage” may seem to be a challenge to comply with. For example, if an individual is filing as part of an assessment, the business is benefiting from having some filing completed. To address any concerns in this regard, be clear that the purpose of the activity is for exploration, assessment, or training; be explicit that whatever benefit there is to the business is incidental and immaterial; and ensure that all other requirements are fully complied with (supervision by rehabilitation or school personnel, limitations on hours, no displacement of business personnel, documentation, etc.).

• A type of unpaid work experience that is generally not permitted under these guidelines is taking a group of students or adults on an ongoing basis to a business to perform job duties for no pay, unless each individual’s service plan specifically states how this unpaid work experience is connected to the individual’s employment goals, and specifies the number of hours of the unpaid work experience. All other requirements within the guidelines must also be complied with.

The DOL does not define the terms “vocational exploration,” “vocational assessment,” or “vocational training,” although these terms are defined in the rehabilitation literature. The following are practical applications of these terms:

• Vocational exploration: Identifying types of jobs an individual may be interested in.

• Vocational assessment: Evaluating an individual’s overall employment skills and interest in/suitability for specific occupations.

• Vocational training: Developing an individual’s skills for a specific occupation, with the expectation that he or she will work in that occupation.

Employers may have concerns over liability during the course of unpaid exploration, assessment, or training, in terms of an individual being injured or harming a piece of equipment. Given that the DOL has been clear that an employment relationship does not exist, the individual would not be covered under the employer’s workers compensation coverage.

At the same time, it is important for the agency or school to be prepared to reassure the business
regarding any potential liability concerns. This may include providing evidence of insurance coverage held by the agency or school.

It is highly recommended that there be clear documentation in the individual’s file regarding each unpaid work experience. This should indicate the type of experience (exploration, assessment, training), location, specific tasks, number of hours, and recording and analysis of the results. This documentation is useful in using these experiences to guide the career exploration and placement process. This can also support the required documentation for unpaid work experiences (noted above) and address any potential concerns about the nature of these experiences and compliance with DOL requirements.

Many of the issues regarding unpaid work experiences can be resolved simply by having a mechanism in place for payment by the agency or school to the individual (minimum wage or higher), for the time spent at the place of business. An organization may have existing funds available, or could potentially get funding from community foundations or civic groups. Given that the funding goes directly to the person with a disability, and is designed to lead to employment success, funding of these types of work experiences is a relatively simple “sell.”

It important to recognize that if the service provider is paying the individual, then an employment relationship does exist. This means that the individual would fall under the coverage of the service provider’s workers compensation insurance.

Assessment as “Job Tryout”

Much of the discussion in this document has focused on use of business settings for exploration and assessment to determine the focus of job development activities. When appropriate, consideration can also be given to use of assessments as a “job tryout” as part of the actual hiring decision. Under this type of strategy, if a potential position looks promising, the employer is offered an opportunity to fully evaluate the individual’s ability to perform the tasks of the position. This entails allowing the job seeker to try the job for a few hours, a day, or even a couple of days, prior to a hiring decision by the business.

While the employer’s standard hiring process is generally the preferred choice, this process (application, interview, testing, etc.) does not always create awareness by the potential employer about the strengths and abilities of an applicant with a disability. Due to physical challenges in communicating, difficulties in verbally articulating their thoughts, or simply lack of experience in interviewing, some people with disabilities perform poorly in interviews, which can pose a significant barrier in obtaining employment.

Another challenge is that people with disabilities often lack the work experience that demonstrates their ability to perform successfully in a potential job. Additionally, limited academic skills can create challenges in performing on tests. Therefore, a job tryout approach can be an effective strategy--and can be considered an accommodation within the hiring process under the Americans with Disabilities Act.

If assessment is used as an alternative to the standard hiring process, the following guidelines are important:

• It is imperative that the parameters of the assessment are clear to all involved, including the length of the assessment, and at what point the hiring decision will be made.
• The person with a disability must be absolutely comfortable with the idea of assessment as a job tryout.
• When using assessment as a job tryout, it should be clearly explained to the employer that the purpose is to determine whether the individual has the potential to successfully perform in the job over the long term. The employer should not necessarily expect the individual to have mastered the job at the end of the assessment, particularly if he or she has a longer learning curve.
• If the job tryout is unpaid, it must comply with the DOL requirements for unpaid work experiences noted earlier.
General Guidelines
Regarding Volunteering, Internships, and Unpaid Work Experiences

Volunteering, internships, and unpaid work experience can be part of efforts by individuals with disabilities to develop skills, abilities, and experience that allow them to succeed in paid employment. The following are suggested guidelines for service providers in supporting individuals in these types of activities:

1. Make sure that all activities are based on an individual’s skills, preferences, and interests, not simply to provide them some type of activity.
2. Be clear about the type of activity, and distinguish between volunteer activity, internship, and unpaid exploration, assessment, or training.
3. Have a clear rationale for why these specific types of activities are being undertaken, and how they support an individual’s goals and plans.
4. Use internships and unpaid exploration, assessment, and training only as necessary and for specific reasons, with careful thought about how these will lead to paid employment. Do not spend time and resources on these types of activities if the individual can successfully obtain employment without them.
5. Reinforce to all participants that volunteering is not an alternative to paid employment, but rather an activity for the individual’s personal enjoyment and fulfillment. It may also be an avenue for building skills and connections that may lead to paid employment.
6. Know the laws and regulations that apply to the particular situation.

Conclusion

It’s well worth your time to familiarize yourself with the rules and guidelines regarding volunteering and unpaid employment. Understanding the nature of the experience (volunteering, internship, unpaid exploration, assessment, or training), the nature of the setting it will take place in (nonprofit, for-profit), and the nature of the activity can ensure that the necessary rules and guidelines are being applied.

Most important is avoiding situations that are in clear violation of the labor laws (e.g., an individual “volunteering” at a for-profit sector employer).

If you have questions regarding a specific situation, visit the US Department of Labor Wage and Hour Division website for contact information (www.dol.gov/whd/america2.htm), or call them at 1-866-487-9243 or TTY: 1-877-889-5627.

Resources

Resources from the US Department of Labor

- Volunteer guidelines:
  www.dol.gov/elaws/esa/flsa/docs/volunteers.asp
- Trainee guidelines:
  www.dol.gov/elaws/esa/flsa/docs/trainees.asp
- Internship fact sheet:
  www.dol.gov/whd/regs/compliance/whdfs71.htm
- Guidelines on unpaid work exploration, assessment, and training for people with disabilities:
  www.dol.gov/whd/FOH/ch64/64c08.htm

Situational assessment information

- www.thinkcollege.net
  (search for “situational assessment” in search box)

Note: The information in this publication is based on interpretation of US Department of Labor laws, regulations, and guidelines. It should not be considered as official legal guidance.
How Does This Play Out?

Sample Scenarios

The following are examples of situations regarding volunteering and unpaid work, and whether such a scenario is permitted or not permitted.

- Joachim begins “volunteering” in a clerical position that is vacant at a non-profit organization and hopes to eventually get hired. This is not permitted, unless it is done within the DOL guidelines for unpaid assessments and training. In such a scenario, meeting the requirements for avoiding “undue advantage” would likely be a challenge.

- As part of a school or service provider’s employment program, a group of six individuals goes to a for-profit business on an ongoing basis to do cleaning for no pay. Such a scenario would generally not be permitted, unless: a) the service planning document for each of the six individual specifies that a cleaning position is part of their job exploration, assessment, or training activities; b) the number of hours in the cleaning position are specified in the service plan and limited to those permitted under DOL guidelines; c) all other DOL requirements for unpaid work are complied with.

- Leonora has expressed interest in working with flowers and plants. Her service provider approaches a local garden center about using the garden center as an unpaid assessment site. Duties are identified, and the service provider notes in Leonora’s service plan the specific job duties and number of hours that will be used for the assessment. The staff are clear with the garden center that this activity is strictly for assessment, and it is not “free labor.” Leonora performs the assessment at the garden center, under the supervision of service provider staff. This is permitted as an unpaid assessment.

- Tomeka has extensive work experience, but recently lost her job. She has typically required limited post-placement supports. Her service provider tells an employer that they can either interview Tomeka or do a short-term unpaid job tryout. Generally this would not be permitted, as Tomeka has already demonstrated that she has the ability to work at above minimum wage, and doesn’t need intensive ongoing support.

- Louis wants to work in the health care field. A volunteer opportunity has been identified at a hospital, distributing periodicals to patients, an activity always done by volunteers. This is permitted as a volunteer opportunity to begin to expose Louis to a health care environment and build connections.
Development of the original version of this publication was funded by the Massachusetts Department of Developmental Services (DDS) as part of the DDS Employment First Initiative.

This publication was written by David Hoff. We would like to thank John Butterworth, Suzzanne Freeze, and Anya Weber for their contributions to this paper. We would also like to thank Margaret Van Gelder of the Massachusetts Department of Developmental Services for her editorial guidance on the original version of this publication, and willingness to share this information with the SELN community.

The State Employment Leadership Network (SELN) is a cross-state cooperative venture of state DD agencies that are committed to improving employment outcomes for adolescents and adults with developmental disabilities. Working documents contain information collected in response to state requests, and federal, state and local initiatives of interest to the SELN membership. They are intended to share work in progress but may not be a comprehensive analysis or compilation. Working documents are updated over time as information changes.
CMCS Informational Bulletin

DATE: September 16, 2011

FROM: Cindy Mann, JD
Director
Center for Medicaid, CHIP and Survey & Certification (CMCS)

SUBJECT: Updates to the §1915 (c) Waiver Instructions and Technical Guide regarding employment and employment related services

This Informational Bulletin is intended to provide clarification of existing CMS guidance on development and implementation of §1915 (c) Waivers regarding employment and employment related services. Specifically, this letter provides updates to several sections of the current Waiver Technical Guide Version 3.5, which was released in January of 2008, in advance of a future release of Technical Guide Version 3.6.

This guidance does not constitute new policy, but rather highlights the opportunities available to use waiver supports to increase employment opportunities for individuals with disabilities within current policy. Further, it underscores CMS’s commitment to the importance of work for waiver participants and provides further clarification of CMS guidance regarding several core service definitions.

While States have the flexibility to craft their own service definitions and modify CMS core service definitions, many States rely on CMS language for their waiver core service definitions. We hope that by emphasizing the importance of employment in the lives of people with disabilities, updating some of our core service definitions, and adding several new core service definitions to better reflect best and promising practices that it will support States’ efforts to increase employment opportunities and meaningful community integration for waiver participants.

The major changes in the Instructions and Technical Guide are summarized below:

- Highlights the importance of competitive work for people with and without disabilities and CMS’s goal to promote integrated employment options through the waiver program
- Acknowledges best and promising practices in employment support, including self direction and peer support options for employment support
- Clarifies that Ticket to Work Outcome and Milestone payments are not in conflict with payment for Medicaid services rendered because both Ticket to Work and Milestone payments are made for an outcome, not service delivery
- Adds a new core service definition- by splitting what had previously been supported employment into two definitions- individual and small group supported employment
- Includes a new service definition for career planning, that may be separate or rolled into the other employment related service definitions
Emphasizes the critical role of person centered planning in achieving employment outcomes

Modifies both the prevocational services and supported employment definitions to clarify that volunteer work and other activities that are not paid, integrated community employment are appropriately described in pre-vocational, not supported employment services

Explains that pre-vocational services are not an end point, but a time limited (although no specific limit is given) service for the purpose of helping someone obtain competitive employment

I hope that you will find this information helpful. States and other interested parties may also find information contained in the attachments at www.hcbswaivers.net. If you have any additional questions about this guidance, please contact Ms. Nancy Kirchner, Health Insurance Specialist, Division of Long Term Services and Supports at 410-786-8641 or nancy.kirchner@cms.hhs.gov.

Attachments (2):

1. Revisions to the Instructions and Technical Guide for §1915 (c) Waivers - Supported Employment and Prevocational Services

2. Revisions to the Core Service Definitions for Employment and Employment related services in the Instructions and Technical Guide for §1915 (c) Waivers
Attachment 1
Revisions to the Instructions and Technical Guide for §1915 (c) Waivers for Supported Employment and Prevocational Services

Work is a fundamental part of adult life for people with and without disabilities. It provides a sense of purpose, shaping who we are and how we fit into our community. Meaningful work has also been associated with positive physical and mental health benefits and is a part of building a healthy lifestyle as a contributing member of society. Because it is so essential to people’s economic self sufficiency, as well as self esteem and well being, people with disabilities and older adults with chronic conditions who want to work should be provided the opportunity and support to work competitively within the general workforce in their pursuit of health, wealth and happiness. All individuals, regardless of disability and age, can work – and work optimally with opportunity, training, and support that build on each person’s strengths and interests. Individually tailored and preference based job development, training, and support should recognize each person’s employability and potential contributions to the labor market.

Peer support is a powerful best practice model for helping support people to be successful in the world of employment. Most specifically for people with mental illness, the evidenced based practice of peer support has been a critical component of successful community living, including employment. Additionally, various types of employment and employment related supports may be provided by consumer operated service programs, independent nonprofit organizations that have a majority consumer board of directors. There is broader applicability for peer support and self advocacy for other disability population groups to ease the transition into community living and/or to develop stronger ties in those communities through the support and guidance from others who have navigated those situations and can now mentor others and offer mutual support. States may wish to consider provider qualifications for employment supports that draw on peer support models. Additional information concerning peer support services is contained in the August 15, 2007 State Medicaid Director letter #07-011 at http://www.cms.gov/SMDL/downloads/SMD081507A.pdf.

Self directed service delivery models can also be used to provide employment supports. In a self-directed model, individuals may hire their own job coaches and employment support staff, rather than relying exclusively on agency based staffing models. This may be particularly useful as individuals seek to expand the pool of people who can provide employment supports and services to include friends, family members, co-workers and other community members that do not view themselves as part of the traditional Medicaid provider employment supports workforce.

Customized employment is another approach to supported employment. Customized employment means individualizing the employment relationship between employees and employers in ways that meet the needs of both. It is based on an individualized determination of the strengths, needs, and interests of the person with a disability, and is also designed to meet the specific needs of the employer. It may include employment developed through job carving, self-employment or entrepreneurial initiatives, or other job development or restructuring strategies that result in job responsibilities being customized and individually negotiated to fit the needs of individuals with a disability. Customized employment assumes the provision of reasonable accommodations and
supports necessary for the individual to perform the functions of a job that is individually negotiated and developed. (Federal Register, June 26, 2002, Vol. 67. No. 123 pp 43154-43149).

Co-worker models of support to deliver on the job supports are effective service delivery methods that are often less expensive to provide and less intrusive to the flow of a business, helping the employee with a disability not just learn the task based elements of the job, but also the cultural norms and relationships within that job setting. Co-worker models of support rely on regular employees within the work setting who provide on the job training and ongoing support to the waiver participant that is beyond what is typically provided as part of supervision or training to employees. Co-worker supports may be delivered on a volunteer basis or paid through a stipend or other statewide payment methodology and unit cost as described in the waiver application Appendices I and J. Importantly, payment for co-worker supports is not payment to the employer for hiring the individual. Instead, it is encouraging the forging of natural work relationships with individuals already present and participating in the work environment. These models are not intended to replace the support provider’s work, rather, it would be an additional mentoring/support role for which co-workers could receive additional compensation above what they receive in the course of their typical job responsibilities.

The Ticket to Work Program (TTW) is an employment support program offered through the Social Security Administration (SSA) which is available to SSA beneficiaries with disabilities who want to achieve and maintain their employment goals and can work in a complementary fashion with waiver services. Ticket Outcome and Milestone payments do not conflict with CMS regulatory requirements and do not constitute an overpayment of Federal dollars for services provided since payments are made for an outcome, rather than for a Medicaid service rendered. Additional information regarding the receipt of Federal funds under the SSA’s Ticket to Work program is contained in the January 28, 2010 State Medicaid Director letter SMD# 10-002 at http://www.cms.gov/SMDL/SMD/list.asp.

Supported employment and prevocational services may be furnished as expanded habilitation services under the provisions of §1915(c)(5)(C) of the Act. They may be offered to any target group for whom the provision of these services would be beneficial in helping them to realize their goals of obtaining and maintaining community employment in the most integrated setting. As provided in Olmstead Letter #3 (included in Attachment D), the provision of these services is not limited to waiver participants with intellectual or developmental disabilities, and can be a meaningful addition to the service array for any of the regulatorily identified target groups.

It is important to note that such services may only be furnished to a waiver participant to the extent that they are not available as vocational rehabilitation services funded under section 110 of the Rehabilitation Act of 1973. When a state covers any category of supported employment services and/or prevocational services in a waiver, the waiver service definition of each service must specifically explain that the services do not include services that are available under section 110 of the Rehabilitation Act of 1973 or, in the case of youth, under the provisions of the Individuals with Disabilities Education Act (IDEA), as well as assure that such services are not available to the participant before authorizing their provision as a waiver service.
Waiver funding is not available for the provision of vocational services delivered in facility based or sheltered work settings, where individuals are supervised for the primary purpose of producing goods or performing services. The distinction between vocational and pre-vocational services is that pre-vocational services, regardless of setting, are delivered for the purpose of furthering habilitation goals such as attendance, task completion, problem solving, interpersonal relations and safety, as outlined in the individual’s person-centered services and supports plan. Prevocational services should be designed to create a path to integrated community based employment for which an individual is compensated at or above the minimum wage, but not less than the customary wage and level of benefits paid by the employer for the same or similar work performed by individuals without disabilities.

Although this is guidance with respect to the 1915 (c) Waiver program, we note that states have obligations pursuant to the Americans with Disabilities Act, Section 504 of the Rehabilitation Act, and the Supreme Court’s Olmstead decision interpreting the integration regulations of those statutes. Consistent with the Olmstead decision and with person centered planning principles, an individual’s plan of care regarding employment services should be constructed in a manner that reflects individual choice and goals relating to employment and ensures provision of services in the most integrated setting appropriate.
Attachment 2

Revisions to the Core Service Definitions for Employment and Employment related services in the Instructions and Technical Guide for §1915 (c) Waivers

Day Habilitation
Core Service Definition:
Provision of regularly scheduled activities in a non-residential setting, separate from the participant’s private residence or other residential living arrangement, such as assistance with acquisition, retention, or improvement in self-help, socialization and adaptive skills that enhance social development and develop skills in performing activities of daily living and community living. Activities and environments are designed to foster the acquisition of skills, building positive social behavior and interpersonal competence, greater independence and personal choice. Services are furnished consistent with the participant’s person-centered plan. Meals provided as part of these services shall not constitute a "full nutritional regimen" (3 meals per day). Day habilitation services focus on enabling the participant to attain or maintain his or her maximum potential and shall be coordinated with any needed therapies in the individual’s person-centered services and supports plan, such as physical, occupational, or speech therapy.

Instructions
• Supplement or modify the core definition as appropriate to specify service elements/activities furnished as day habilitation under the waiver.
• Day habilitation may be furnished in any of a variety of settings in the community other than the person’s private residence. Day habilitation services are not limited to fixed-site facilities. Supplement the core definition by specifying where day habilitation is furnished.
• If transportation between the participant's place of residence and the day habilitation site, or other community settings in which the service is delivered, is provided as a component part of day habilitation services and the cost of this transportation is included in the rate paid to providers of day habilitation services, the service definition must include a statement to that effect in the definition.

Guidance
• Day habilitation may not provide for the payment of services that are vocational in nature (i.e., for the primary purpose of producing goods or performing services).
• Personal care/assistance may be a component part of day habilitation services as necessary to meet the needs of a participant, but may not comprise the entirety of the service.

• Participants who receive day habilitation services may also receive educational, supported employment and prevocational services. A participant’s person-centered services and supports plan may include two or more types of non-residential habilitation services. However, different types of non-residential habilitation services may not be billed during the same period of the day.

• Day habilitation services may be furnished to any individual who requires and chooses them through a person-centered planning process. Such services are not limited to persons with intellectual or developmental disabilities.

• For individuals with degenerative conditions, day habilitation may include training and supports designed to maintain skills and functioning and to prevent or slow regression, rather than acquiring new skills or improving existing skills.

• Day habilitation services may also be used to provide supported retirement activities. As some people get older they may no longer desire to work and may need supports to assist them in meaningful retirement activities in their communities. This might involve altering schedules to allow for more rest time throughout the day, support to participate in hobbies, clubs and/or other senior related activities in their communities.

• If States wish to cover “career planning” activities they may choose to include it as a component part of day habilitation services or it may be broken out as a separate stand alone service definition.

**Prevocational Services**

**Core Service Definition:**
Services that provide learning and work experiences, including volunteer work, where the individual can develop general, non-job-task-specific strengths and skills that contribute to employability in paid employment in integrated community settings. Services are expected to occur over a defined period of time and with specific outcomes to be achieved, as determined by the individual and his/her service and supports planning team through an ongoing person-centered planning process.

Individuals receiving prevocational services must have employment-related goals in their person-centered services and supports plan; the general habilitation activities must be designed to support such employment goals. Competitive, integrated employment in the community for which an individual is compensated at or above the minimum wage, but not less than the customary wage and level of benefits paid by the employer for the same or similar work performed by individuals without disabilities is considered to be the optimal outcome of prevocational services.

Prevocational services should enable each individual to attain the highest level of work in the most integrated setting and with the job matched to the individual’s interests, strengths, priorities, abilities, and capabilities, while following applicable federal wage guidelines. Services are intended to develop and teach general skills; Examples include, but are not limited to: ability to communicate effectively with supervisors, co-workers and customers; generally accepted community workplace conduct and dress; ability to follow directions; ability to attend to tasks; workplace problem solving skills and strategies; general workplace safety and mobility training.
Participation in prevocational services is not a required pre-requisite for individual or small group supported employment services provided under the waiver. Many individuals, particularly those transitioning from school to adult activities, are likely to choose to go directly into supported employment. Similarly, the evidence-based Individual Placement and Support (IPS) model of supported employment for individuals with behavioral health conditions emphasizes rapid job placement in lieu of prevocational services. Documentation is maintained that the service is not available under a program funded under section 110 of the Rehabilitation Act of 1973 or the IDEA (20 U.S.C. 1401 et seq.).

**Instructions**
- Supplement or modify the core definition as appropriate to incorporate the specific service elements furnished under the waiver.
- Prevocational services may be furnished in a variety of locations in the community and are not limited to fixed-site facilities. Specify in the service definition where these services are furnished.
- If transportation between the participant's place of residence and the prevocational service site/s is provided as a component part of prevocational services and the cost of this transportation is included in the rate paid to providers of prevocational services, the service definition must include a statement to that effect.
- Specify in the definition how the determination is made that the services furnished to the participant are prevocational rather than vocational in nature in accordance with 42 CFR §440.180(c)(2)(i).

**Guidance**
- Pre-vocational Services include activities that are not primarily directed at teaching skills to perform a particular job, but at underlying habilitative goals (e.g., attention span, motor skills, interpersonal relations with co-workers and supervisors) that are associated with building skills necessary to perform work and optimally to perform competitive, integrated employment. Vocational services, which are not covered through waivers, are services that teach job task specific skills required by a participant for the primary purpose of completing those tasks for a specific facility based job and are not delivered in an integrated work setting through supported employment. The distinction between vocational and pre-vocational services is that pre-vocational services, regardless of setting, are delivered for the purpose of furthering habilitation goals that will lead to greater opportunities for competitive and integrated employment and career advancement at or above minimum wage. These goals are described in the individual’s person centered services and supports plan and are designed to teach skills that will lead to integrated competitive employment.
- A person receiving pre-vocational services may pursue employment opportunities at any time to enter the general work force. Pre-vocational services are intended to assist individuals to enter the general workforce.
- Individuals participating in prevocational services may be compensated in accordance with applicable Federal laws and regulations and the optimal outcome of the provision of prevocational services is permanent integrated employment at or above the minimum wage in the community.
- All prevocational and supported employment service options should be reviewed and considered as a component of an individual’s person-centered services and supports plan no less than annually, more frequently as necessary or as requested by the individual. These services and supports should be designed to support successful employment outcomes consistent with the individual’s goals.
• Personal care/assistance may be a component of prevocational services, but may not comprise the entirety of the service.
• Individuals who receive prevocational services may also receive educational, supported employment and/or day habilitation services. A participant’s person-centered services and supports plan may include two or more types of non-residential habilitation services. However, different types of non-residential habilitation services may not be billed during the same period of the day.
• If States wish to cover “career planning” activities they may choose to include it as a component part of pre-vocational services or it may be broken out as a separate stand alone service definition.
• Prevocational services may include volunteer work, such as learning and training activities that prepare a person for entry into the paid workforce.
• Prevocational services may be furnished to any individual who requires and chooses them through a person-centered planning process. They are not limited to persons with intellectual or developmental disabilities.

**Supported Employment -Individual Employment Support**

**Core Service Definition**

Supported Employment -Individual Employment Support services are the ongoing supports to participants who, because of their disabilities, need intensive on-going support to obtain and maintain an individual job in competitive or customized employment, or self-employment, in an integrated work setting in the general workforce for which an individual is compensated at or above the minimum wage, but not less than the customary wage and level of benefits paid by the employer for the same or similar work performed by individuals without disabilities. The outcome of this service is sustained paid employment at or above the minimum wage in an integrated setting in the general workforce, in a job that meets personal and career goals.

Supported employment services can be provided through many different service models. Some of these models can include evidence-based supported employment for individuals with mental illness, or customized employment for individuals with significant disabilities. States may define other models of individualized supported employment that promote community inclusion and integrated employment.

Supported employment individual employment supports may also include support to establish or maintain self-employment, including home-based self-employment. Supported employment services are individualized and may include any combination of the following services: vocational/job-related discovery or assessment, person-centered employment planning, job placement, job development, negotiation with prospective employers, job analysis, job carving, training and systematic instruction, job coaching, benefits support, training and planning, transportation, asset development and career advancement services, and other workplace support services including services not specifically related to job skill training that enable the waiver participant to be successful in integrating into the job setting.

Documentation is maintained that the service is not available under a program funded under section 110 of the Rehabilitation Act of 1973 or the IDEA (20 U.S.C. 1401 et seq.). Federal financial participation is not claimed for incentive payments, subsidies, or unrelated vocational training expenses such as the following:
1. Incentive payments made to an employer to encourage or subsidize the employer's participation in supported employment; or
2. Payments that are passed through to users of supported employment services.

Instructions
• Supplement or modify the core definition as appropriate to incorporate the specific service elements furnished in the waiver.
• Supported employment individual employment supports is not intended for people working in mobile work crews of small groups of people with disabilities in the community. That type of work support is addressed in the core service definition for Supported Employment Small Group employment support.
• If transportation between the participant's place of residence and the employment site is a component part of supported employment individual employment supports services and the cost of this transportation is included in the rate paid to providers of supported employment individual employment supports services, the service definition must include a statement to that effect.

Guidance
• Statewide rate setting methodologies, which are further described in I-2-a of the waiver application may be used to embrace new models of support that help a person obtain and maintain integrated employment in the community. These may include co-worker support models, payments for work milestones, such as length of time on the job, number of hours the participant works, etc. Payments for work milestones are not incentive payments that are made to an employer to encourage or subsidize the employer’s hiring an individual with disabilities, which is not permissible.
• Supported employment individual employment supports does not include facility based, or other similar types of vocational services furnished in specialized facilities that are not a part of the general workplace.
• In addition to the need for an appropriate job match that meets the individual’s skills and interests, individuals with the most significant disabilities may also need long term employment support to successfully maintain a job due to the ongoing nature of the waiver participant’s support needs, changes in life situations, or evolving and changing job responsibilities.
• All prevocational and supported employment service options should be reviewed and considered as a component of an individual’s person-centered services and supports plan no less than annually, more frequently as necessary or as requested by the individual. These services and supports should be designed to support successful employment outcomes consistent with the individual’s goals.
• Supported employment individual employment supports do not include volunteer work. Such volunteer learning and training activities that prepare a person for entry into the paid workforce are addressed through pre-vocational services.
• Supported employment individual employment supports do not include payment for supervision, training, support and adaptations typically available to other workers without disabilities filling similar positions in the business.
• Supported employment individual employment supports may be provided by a co-worker or other job site personnel provided that the services that are furnished are not part of the normal duties of the co-worker, supervisor or other personnel and these individuals meet the pertinent qualifications for the providers of service.
• Personal care/assistance may be a component part of supported employment individual employment supports, but may not comprise the entirety of the service.
• Supported employment individual employment supports may include services and supports that assist the participant in achieving self-employment through the operation of a business; however, Medicaid funds may not be used to defray the expenses associated with starting up or operating a business. Assistance for self-employment may include: (a) aid to the individual in identifying potential business opportunities; (b) assistance in the development of a business plan, including potential sources of business financing and other assistance in including potential sources of business financing and other assistance in developing and launching a business; (c) identification of the supports that are necessary in order for the individual to operate the business; and (d) ongoing assistance, counseling and guidance once the business has been launched.
• Individuals receiving supported employment individual employment supports services may also receive educational, pre-vocational and/or day habilitation services and career planning services. A participant’s person-centered services and supports plan may include two or more types of non-residential habilitation services. However, different types of non-residential habilitation services may not be billed during the same period of time.
• If States wish to cover “career planning” they may choose to include it as a component part of supported employment individualized employment support services or it may be broken out as a separate stand alone service definition.
• Supported employment individual employment supports may be furnished to any individual who requires and chooses them through a person-centered planning process. They are not limited to persons with intellectual or developmental disabilities.

Supported Employment - Small Group Employment Support

Core Service Definition

Supported Employment Small Group employment support are services and training activities provided in regular business, industry and community settings for groups of two (2) to eight (8) workers with disabilities. Examples include mobile crews and other business-based workgroups employing small groups of workers with disabilities in employment in the community. Supported employment small group employment support must be provided in a manner that promotes integration into the workplace and interaction between participants and people without disabilities in those workplaces. The outcome of this service is sustained paid employment and work experience leading to further career development and individual integrated community-based employment for which an individual is compensated at or above the minimum wage, but not less than the customary wage and level of benefits paid by the employer for the same or similar work performed by individuals without disabilities. Small group employment support does not include vocational services provided in facility based work settings.

Supported employment small group employment supports may include any combination of the following services: vocational/job-related discovery or assessment, person-centered employment planning, job placement, job development, negotiation with prospective employers, job analysis, training and systematic instruction, job coaching, benefits support, training and planning transportation and career advancement services. Other workplace support services may include
services not specifically related to job skill training that enable the waiver participant to be successful in integrating into the job setting.

Documentation is maintained that the service is not available under a program funded under section 110 of the Rehabilitation Act of 1973 or the IDEA (20 U.S.C. 1401 et seq.).

Federal financial participation is not claimed for incentive payments, subsidies, or unrelated vocational training expenses such as the following:
1. Incentive payments made to an employer to encourage or subsidize the employer's participation in supported employment services; or
2. Payments that are passed through to users of supported employment services.

Instructions
• Supplement or modify the core definition as appropriate to incorporate the specific service elements furnished in the waiver.
• If transportation between the participant's place of residence and the employment site is a component part of supported employment services small group employment support and the cost of this transportation is included in the rate paid to providers of supported employment small group employment supports services, the service definition must include a statement to that effect.

Guidance
• Supported employment small group employment support does not include vocational services provided in facility based work settings or other similar types of vocational services furnished in specialized facilities that are not a part of general community workplaces.
• Supported employment small group employment supports do not include volunteer work. Such volunteer learning and training activities that prepare a person for entry into the paid workforce are more appropriately addressed through pre-vocational services.
• Supported employment small group employment support does not include payment for supervision, training, support and adaptations typically available to other workers without disabilities filling similar positions in the business.
• Supported employment small group employment support services may be provided by a co-worker or other job site personnel provided that the services that are furnished are not part of the normal duties of the co-worker, supervisor or other personnel and these individuals meet the pertinent qualifications for the providers of service.
• Personal care/assistance may be a component part of supported employment small group employment support services, but may not comprise the entirety of the service.
• All prevocational and supported employment service options should be reviewed and considered as a component of an individual’s person-centered services and supports plan no less than annually, more frequently as necessary or as requested by the individual. These services and supports should be designed to support successful employment outcomes consistent with the individual’s goals.
• Individuals receiving supported employment small group employment support services may also receive educational, prevocational and/or day habilitation services and career planning services. A participant’s person-centered services and supports plan may include two or more types of non-residential habilitation services. However, different types of non-residential habilitation services may not be billed during the same period of time.
If States wish to cover “career planning” they may choose to include it as a component part of supported employment small group employment support services or it may be broken out as a separate stand alone service definition.

Supported employment small group employment support services may be furnished to any individual who requires and chooses them. If a state offers both supported employment- individual and small group employment support services, individuals should be provided information to make an informed decision in choosing between these services. Supported employment small group employment support services are not limited to persons with intellectual or developmental disabilities.

**Career Planning**

**Core Service Definition**
Career planning is a person-centered, comprehensive employment planning and support service that provides assistance for waiver program participants to obtain, maintain or advance in competitive employment or self-employment. It is a focused, time limited service engaging a participant in identifying a career direction and developing a plan for achieving competitive, integrated employment at or above the state’s minimum wage. The outcome of this service is documentation of the participant’s stated career objective and a career plan used to guide individual employment support.

**Instructions**
- Supplement or modify the core definition as appropriate to incorporate the specific service elements furnished in the waiver.
- Supplement the core service definition by specifying where in the community career planning may be furnished.
- If transportation between the participant's place of residence and the site where career planning is delivered is provided as a component part of career planning services and the cost of this transportation is included in the rate paid to providers of career planning services, the service definition must include a statement to that effect in the definition.

**Guidance**
- For young people with disabilities transitioning out of high school or college into adult services, it is important to have the opportunity to plan for sufficient time and experiential learning opportunities for the appropriate exploration, assessment and discovery processes to learn about career options as one first enters the general workforce.
- Individuals who receive career planning services may also receive educational, supported employment, pre-vocational and/or day habilitation services. A participant’s person-centered services and supports plan may include two or more types of non-residential habilitation services. However, different types of non-residential habilitation services may not be billed during the same period of the day.
- If a waiver participant is receiving prevocational services or day habilitation services, career planning may be used to develop experiential learning opportunities and career options consistent with the person’s skills and interests.
• If a waiver participant is employed and receiving either individual or small group supported employment services, career planning may be used to find other competitive employment more consistent with the person’s skills and interests or to explore advancement opportunities in his or her chosen career.

• All prevocational and supported employment service options, including career planning, should be reviewed and considered as a component of an individual’s person-centered services and supports plan no less than annually, more frequently as necessary or as requested by the individual. These services and supports should be designed to support successful employment outcomes consistent with the individual’s goals.

• Career planning furnished under the waiver may not include services available under a program funded under section 110 of the Rehabilitation Act of 1973 or section 602(16) and (17) of the Individuals with Disabilities Education Act (20 U.S.C. 1401(16 and 17).

• Career planning may include benefits support, training and planning, as well as assessment for use of assistive technology to increase independence in the workplace.

• If a State wishes to cover “career planning” it may choose to include it as a component part of day habilitation, pre-vocational services or supported employment small group or individual employment support services or it may be broken out as a separate stand alone service definition.

• Career planning services may be furnished to any individual who requires and chooses them. They are not limited to persons with intellectual or developmental disabilities.
Section 8
OPWDD’s Regulations, Guidance Documents and Administrative Memorandums

http://www.opwdd.ny.gov/opwdd_regulations_guidance/about_regulations_guidance_documents_and_administrative_memorandums

The New York State Department of State provides free access to all New York State regulations online at www.doc.ny.gov/info/nvws.html. OPWDD’s regulations can be found under Title 14: Department of Mental Hygiene. Please note that these online regulations are an unofficial version and are provided for informational purposes only. No representation is made as to its accuracy, nor may it be used as evidence in New York State courts. Due to the timing of the posting process, the regulations posted on the Department of State website may not reflect the most current version of OPWDD regulations. For more information, please contact OPWDD’s Regulatory Affairs Unit at rau.wei@opwdd.ny.gov or 518-474-1830.

Additionally, OPWDD issues guidance directives, and administrative memorandums to the system, which may include any guideline, memorandum or similar document that provides general information or guidance to assist regulated parties in complying with any statute, rule or other legal requirement, but shall not include documents that concern only the internal management of the agency.

Notice and Disclaimer

While the New York State Office for People With Developmental Disabilities makes every effort to post accurate and reliable information, it does not guarantee or warrant that the regulations posted on this web site are complete, accurate or up-to-date. This posting is not intended to replace official publication of regulations in the New York State Register, published by the New York State Department of State.

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New York State Department of Labor

http://labor.ny.gov/workerprotection/laborstandards/labor_standards.shtm
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